18th Year, Issue #71 Copyright 1996 JOHN STANLEY (EDITOR)



July 1996

B-1-20

JUST FOR OPENERS

3712 SUNNINGDALE WAY DURHAM, NC 27707-5684 (919) 419-1546
Past Editors Don Bull (1979-83) Ed Kaye (1984-1988) Art Santen (1989-1993)

Membership Renewals / Annual Dues \$20.00

If the label on your Newsletter Mailing Envelope has an Expiration Date of 09/30/96, please pay your dues now. A membership renewal card should be enclosed. Other members please verify the expiration date shown on your mailing label. If you do not agree with the date please notify me.

1996 Convention April 24th-28th Suburban Chicago (Lisle, IL)

Thank You !!! Norm and Judy Jay for a great convention. Norm wrote the following note.

The Jays wish to extend thanks to all those who attended JFO's 18th convention at Lisle, IL in April. It was fun putting this show together but also a relief to see it history. Specific thanks go to the following:

- 1) John & Pat Stanley for typing, flowers and extra help in many ways.
- 2) Bob & Marge Stahly for developing the convention opener, making plaques, supplying an ice chest and food for the hospitality room and running the raffle.
- 3) Verne & LaVerne Vollrath for running the auction and supplying food for the hospitality room.
- 4) Larry & Fran Biehl for supplying an ice chest and bringing the jar of candy.
- 5) Joe Young & Mike Schwimmer for their fine seminars.
- 6) Fil Graff for supplying the Blatz (H-6) give away opener for the goodie bag.

One can get in trouble when specifically thanking people so for those we might have missed we appreciate your help. We also hope that all had fun, gained knowledge and added to their collections.

We would like to end with one plea. In order to deal with first class hotels regarding rooms, hospitality room and meeting rooms the host must stick his neck regarding minimums. Everything turned out well but this wasn't determined until weeks before the convention. When you decide to go to conventions please indicate your plans as soon as possible. The hosts will sleep better.

Looking forward to seeing you all again in Buffalo.

Norm & Judy

1997 Convention Buffalo, NY (April 23rd to 27th 1997)

Details and registration will be in the October issue (just 9 months until the next convention). Convention registration and hotel accommodation information will be available.

Article Deadlines (Also Auction Material) For Each Newsletter

January ("New Additions") Issue, Deadline is December 1st
April ("Membership Roster"), Deadline Issue is March 1st
July ("Convention") Issue, Deadline is June 1st
October ("New Discoveries") Issue, Deadline is September 1st

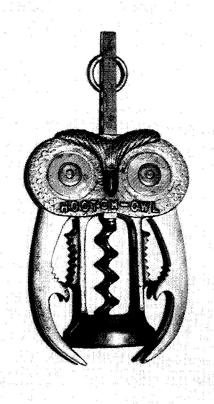
The "Bull" Trade for the "Hootch-Owl"

The third table I come to at a big show and I see the "Hootch-Owl". My mind starts racing. Don Bull had been looking for one. Like most everyone else Don's trade list last issue had a quiet a few openers I wanted. The problem also like everyone else's is finding a corkscrew Don needs. I thinking now I have found a good one. The price looks like \$150. One of the big time corkscrew dealers had one for sale and wanted \$1750. Don had told me about \$600-\$800 was a fair price that he would be willing to pay. I ask the dealer his best price. He says, oh that "Hoot-Owl". I know then he doesn't know what he has. He tells he will take \$125. I reply that I'll take it and quickly pay him.

Walking around the show my mind is in 5th gear. Everything looks legit on the corkscrew. The "Hootch-Owl" was patented in 1935 by R.G. Smythe of Valley Stream, New York. It is a lever type brass-plated. The levers serve as cap lifters, screw-top wrenches and nut-crackers. It is in really nice condition, a fact Don's tells me later makes this corkscrew worth the money it is. For some reason the worm easily deteriorated or the brass is worn off. I finally call my wife Pat on the phone. She's checks out the corkscrew description and even finds the "big time" corkscrew dealer's sell list. Now I know I am in business.

When I got home I contacted Don and he said lets work a trade out. I selected about 15 possibilities from his trade before we concluded the deal. The following is what I received for the "Hootch-Owl".

A-14-1 Rainier (EX)
A-17-6 Geneva (VG)
A-28-8 Biewer (EX)
A-46-1 Rahr (VG)
B-29-3 Falls City (Fair)
B-53-UL Pekin (VG)
C-3-1 Schlitz (G)
G-19-1 Bartholomay (VG)
M-3-34 Ruppert (Mint)
M-103-1 Miller (G)



"Hootch-Owl"

1996 Convention Openers and Other Past Convention Openers

1996 JFO Convention Opener (shown here): \$16.00 (Includes Postage) Norm Jay, 839 James Ct, Wheaton, IL, 60187

1995 JFO Convention Opener M-54-8 Goetz Country Club Beer: \$4.00 (Includes Postage) Don Whelan, 1200 W Maple St. Savannah, MO, 64485

1990 & 1991 JFO Convention Openers (X-3 & X-4): \$16.00 Each (Includes Postage) John Stanley, 3712 Sunningdale Way, Durham, NC, 27707



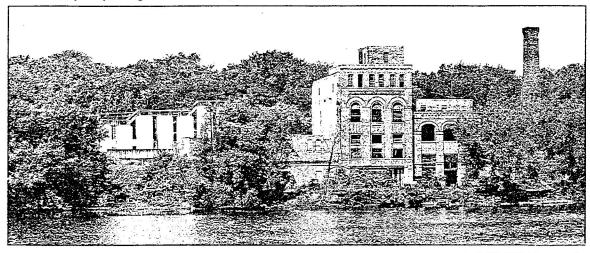
1986 Convention Opener (A-32-3): \$6.00 (Includes Postage) Ed Kave, 1478 Albatross Rd, Sanibel Island, FL, 33957

*** Please Note: In the April Auction an A-32-3 brought 4 bids between \$6 and \$18. The high bidder received the opener for \$6. Other bidders and any members can write Ed for an A-32-3 at that price.

E-4-332 Eichler \$3 (Postpaid) or E-4-111 Eichler (like-111 but with 3582 not 3852) \$6 (Postpaid) John Stanley, 3712 Sunningdale Way, Durham, NC, 27707-5684

Elgin Eagle Brewery

Since we were so close to Elgin, IL at the convention, Joe Young sent in the following article about a once prospering local brewery. The building lasted from 1849 to 1963.



COURIER-NEWS FILE PHOTO

The upcoming opening of Prairie Rock microbrewery isn't the first time Elgin has had a brewery. Elgin Eagle Brewery (above) was on the west bank of the Fox River north of Kimball Street. The original buildings dated to 1849 and were Casper Althen. "Casper's Superior" was a familiar brand in the area for many years. In 1891,

Althen employed 15 people year-round, and the brewery produced from 5,000 to 6,000 barrels a year. It remained in the Althen family until it closed in 1920 at the beginning of Prohibition. The property was purchased by Woodruff & Edbuilt by Charles Tazewell who operated the brewacquired the north half of the property for a sewacquired the north half of the property for a sewage disposal plant. The buildings were demolished in October 1963.

The Life & Times of Nick Hibbeler-Cigar Maker, Salesman & Drummer (by Glen Enloe)

Special thanks to Ollie Hibbeler Jr and his father, Ollie Hibbeler Sr

Nicholas Hibbeler (1881-1938), grandfather of Ollie Hibbeler Jr, typifies the cigar drummer of the early 1900's who used cigar box openers and other premiums as viable advertising promotion pieces. A cigar box opener (a box also exists) with Nick Hibbeler's name is pictured here.

Only Known Opener For Hibbeler Cigar Co.

Nick and his brother Louis apprenticed as cigar makers in downtown St. Louis, Missouri. Ollie's father, a retired 84-year-old dentist and son of Nick, can't recall the name of the

cigar company where the two brothers apprenticed, but apparently they learned their craft well. In 1910 Nick and Louis opened their own business: The Hibbeler Cigar Company at 5th and Clay Street in St. Charles, Missouri. At the peak of its operation the company employed as many as 20 people. The names of three of their cigar brands were: HIBB'S, HIBB'S SPECIAL and EL SANITA. The price range of their cigars was 2 for 5 cents, 5 cents and 10 cents each.

Back in those early days Nick more than just oversaw the quality of his cigars. He also acted as salesman and drummer for the business. Originally he traveled out of St. Charles into the east mid-Missouri area by horse and buggy. Later he drove a two-door Ford.

While traveling, Nick bound his cigar boxes together by leather straps in large leather pouches. In those days life on the road wasn't easy. He didn't return home until ALL of his cigars were sold. His primary customers were saloons, drug stores and mercantile stores. Ollie's father recalls that Nick's favorite stops were at saloons.

In 1915, Nick sold his part of the cigar company to his brother and moved back to St. Louis. It was there that Nick opened up the Hibbeler Wholesale Tobacco Company at 209 Pine Street. That address is now under the St. Louis Gateway Arch.

After a short while, Nick's new business venture became very successful. However, in September of 1923 a fire broke out in the warehouse. The resulting smoke damage was such that federal alcohol and tobacco agents were forced to pour kerosene over his damaged leaf tobacco stock so that it could not be sold. The result was that Nick lost everything, including his home. Fire insurance was uncommon at that time.

After the fire, Nick went to work full time as a drummer-salesman for the William A. Stickney Cigar Company of St. Louis. His territory was east Missouri and western Illinois where he traveled approximately 8 to 10 years.

After his health began to fail, Nick and his wife moved to St. Peters, Missouri, about 24 miles west of St. Louis. There he made cigars by hand in his home and sold them on a weekly route in St. Louis, St. Charles, Lincoln and Warren County, Missouri.

It was during this period of time that Ollie remembers his grandfather best. He still recalls how Nick sat there at his bench carefully blending together the different tobacco leaves and how he would hand roll out a special little cigar just for him when grandma wasn't looking and how she raised holy hell when she found out about it! And later, when Ollie visited grandma long after Nick had passed away, Ollie could still smell the sweet aroma of tobacco lingering in the house. Like they always say, those were the days

ECBA Spring Show at Allentown, PA (April 13, 1996)

Just like last year I spent the weekend with Ben and Cornelia Hoffman. I arrived Friday night and after a fine supper Ben and I did a little reminiscing and some trading. Afterwards I photographed some of Ben's new acquisitions from the past year including an A-47 Krug in really great condition.

We arrived at Merchant's Square in Allentown the next morning a little after 8:00. My first purchase was a box of E-4s from Artie Kokel. He was the same man who had turned a bunch of A-8 Knickerbockers about a year and a half ago. This time he had turned up 115 E-4-332 Eichlers and 15 E-4-UL Eichlers (see Sale Ads). It marked the first time since he had bought the A-8s that he did not have any for sale.

Later on I ran into Ken Ostrow, one of the country's biggest breweriana dealers and who had sold an A-47 Krug at the Fredericksburg show in February. Ken says he has an opener that I might want. It's shaped like a hand and from the Hand Brewery in Pawtucket, RI. My eyes light up and I tell that I am definitely interested. He then mentions that he has it packed away and that he will be setting up soon. I spent the next 45 minutes checking out table waiting for Ken to set up. I get a few miscellaneous openers but nothing real good. Ken finally starts setting up. He unloads paper label bottles first and five guys are watching intently. They grab the ones they one and it seems Ken is trying to deal with all five at once. It was about another 30 minutes when I finally checked back and he says he needs to find the box marked with a big "X". Upon doing so he starts unloading small breweriana he had for sale. A little package comes out of the box and sure enough an A-37 Hand is one of the items in the package. It was priced \$140 but he says he will take \$125. This one opener makes my trip worthwhile. Ken had bought out a Rhode Island collection and he had A-37 along with a lot of Rhode Island breweriana for sale.

I later picked up a mint N-4-3 Congress knife and Ben finds an O-9-1 Stegmaier that he lets me have. Overall the opener and corkscrew action is slower than last year's show. JFO members present were Harold Queen, Tom Gormally, Larry Moter, Tony Zanghi and Herb Haydock. After the show Ben wanted to go by Daryl Ziegler's home for a little after show party. Daryl's basement ceiling and walls were covered with 700 beer trays. He didn't have any openers but the trays were a truly outstanding collection. We had an early supper and did stop at an antique mall near Ben's house. He picked up a cigar box opener and I got a small corkscrew/cocktail fork/ can opener item for \$5.

We spent Saturday night talking about the JFO convention and checking out Ben's collection. The next morning I hit Black Angus and Rennigar's Antique Market's. I found four openers in the \$5 to \$10 category. I was back in Durham by 6:00 and started getting ready for the JFO convention.

M-3-36 "Piel Bros"

Harold Queen got the following M-3-36 Piel Bros slide-out from Stan Summers at the convention. It is the only known M-3 listed to be completely painted. The normally chrome parts and raised parts are painted brown and the background is beige. It also the only known use of these colors on a M-3 slide-out.

Piel Bros.

	1996 Lisle, IL Convention	Attendees
	Kurt Bachmann (Debbie)	Pontiac, MI
ı	Ron Behnken (Jan & Jeff)	Manchester, IA
	Marc Benjamin (Pat)	Edenton, NC
ı	Larry Biehl (Fran)	Calumet City, IL
	John Bitterman (*)	Joliet, IL
	Dick Britton (Bonnie)	Waterford, MI
	Bill Brunner (Jo Ann)	Mount Horeb, WI
1	Jim Chalk (Marguerite)	St. Charles, MO
	Dick Creuziger	Racine, WI
1	Herbert Danziger (Camille)	Birmingham, MI
	Ralph Dye (Mary Lou Haines) (*)	McConnelsville, OH
ı	John Goff (Jay)	Kirkwood, MO
	Joe Gormally	Sioux City, IA
	William (Tom) Gormally	Westfield, NJ
	Eldon Gregg (Carol)	Hays, KS
	Bill Hanold (Karen)	Bloomington, IL
	Ollie Hibbeler (Shirley)	Lake Ozark, MO
ı	Ben Hoffman (Cornelia)	Perkionmenville, PA
	Norm Jay (Judy) (**)	Wheaton, IL
ı	Vic Keown (Mary Ann)	St. Ann, MO
	Lou Kovarik (Rosemary)	St. Louis, MO
ı	John Kutska (Paulette)	Brookfield, IL
l	Jack Love (Dorothy)	Elwood, IN
	Jim Maxwell	Kansas City, MO
	Bob McNary	Naples, FL
	Vernon Parker (*)	Lake Forest, IL
	Harold Queen (Boots)	Jim Thorpe, PA
	Lehr Roe	Dundee, MI
	Art Santen (Dorothy)	St. Louis, MO
	Conrad Schmidt (Kay)	O'Fallon, MO
	Mike Schwimmer	Lake Bluff, IL
	Don Sherman	Los Angeles, CA
	Scott Sherman (Cindy) (*)	Appleton, WI
	Bob Stahly (Marge)	Streator, IL
	John Stanley (Pat)	Durham, NC
	Henry Stawarz (Marge)	Rushville, IL
	Tom Steinke (Sharon)	Waukesha, WI
	Stan Summers (Pat)	Rochester, MI
	Bonnie Teggatz	Cedar Rapids, IA
	John Viossak (Dot) (*)	Appleton, WI Janesville, WI
	Verne Vollrath (LaVerne) Harriet Waldo	Rocky Mount, MO
	Don Whelan (Cora)	Savannah, MO
	Scott Williams	Fairfax, IA
	Joe Young (Jackie)	Elgin, IL
	Joe Tourig (Jackie)	Ligiti, IL

^(*) Denotes First JFO Convention Attended. (**) Convention Hosts. Also JFO members Dean Westland and Mike Caraker attended Saturday's show.

The 96 JFO convention started on Friday April 19th for the Stanleys. Pat and I left Durham at noon heading to Cincinnati. We arrived at 9:00 and ate a late supper at my favorite rib place, Montgomery's. We left Cincinnati the next morning at 9:30 and arrived in Chicago at 2:30 (CST) at the Jay's house. We didn't hit any malls on the way up (save one in Virginia) because I knew our convention host had 2500 openers and corkscrews in his collection waiting to be checked over. Norm and Judy have a fairly large house and I would estimate 2/3 of their wall space is covered with their collections. Norm was at a meeting when we arrived so Judy gave us a quick tour of the house. Just about every room had some kind of collectible in it. From Judy's non-beer openers to Norm's mug collection to the mini breweriana museum in the basement. Even though I was tired from the drive my eyes were bulging trying to take everything in.

Norm arrived shortly and I started checking out his opener collection in the basement for new additions and corrections. We ended up staying three days with Norm and Judy and I found about 30 additions and corrections. The best thing about the stay besides seeing the Jay collections was Judy's cooking. It was worth the trip by itself. Most of the time I spent cataloging Judy's soda openers and verifying Norm's openers and corkscrews. Norm's specialties in openers are Illinois, L-2s, knives, enameled openers (B-1s, B-2s and M-3s), E-4s, C-13s and types. Of course by Sunday it was time to start on a trade. Judy and Pat had taken a sightseeing trip to downtown Chicago and I had been with Norm to a local flea market that morning. We turned up a few items but nothing great.

That afternoon we got down to some serious trading. Norm told me to go downstairs and pick out what I was interested in, but stay away from his specialties. I spent about an hour picking openers out and of course I had a pretty big pile. Norm then went through my box and came up with a nice selection. Of course I am always ready to deal but Norm wanted to do some thinking (he wanted to sleep on it). We spent Sunday evening going over convention details and the ladies finished getting the goody bags ready. The next morning Norm and I did consummate the "big trade" listed below.

Norm Received	N-54-2 Wehle M-3-35 Duquesne A-27-1 Doelger B-30-2 Capitol B-2-34 Rainier C-12-132 Washington	N-4-3 Congress M-3-20 American B-71-2 Old Colony A-12-1 Burgermeister B-2-35 Bangor C-13-11 Camden
John Received	A-34-1 K & S B-31-6 Old Fashion B-21-287 Ohio B-22-25 Diehl B-22-65 Indianapolis B-22-UL Dextrine P-8-174 Savannah P-2-2 Minneapolis Paint Can Opener C-37 Paint can Opener	B-29-3 Falls City B-18-UL West Virginia B-22-15 Burkhardt B-22-26 Calumet B-22-106 Famous I-24-1 Fox Deluxe P-24-15 Savannah Cigar Cutter B-18 Plee Zee (Soda-2) Pepsi Cone Top Can

Norm wanted to let everyone know that he is not as hard to deal with as I let on and I must admit this time that both sides were very happy with this trade. Later that morning we found out that Joe and Jackie Young were helping their daughter with their new grand baby born the Thursday before. It was touch and go with their daughter Amy and the new baby. Our original plans called for us to spend Monday and Tuesday nights with the Youngs but we had to go into a holding pattern. The Jay collection was certainly keeping me occupied.

Judy and Pat were kept busy working on last minute convention details. Of course Norm and I started a second trade. This was one was much smaller and Norm only took the afternoon and part of the evening to consummate this deal.

Norm Received B-53-UL Pekin B-14-160 Gipps E-14-594 Consumers

John Received B-7-16 Jetters E-27-UL Strohs G-9-UL Oertel

E-8-UL Robinson B-21-482 Fort Schuyler

By Monday night Judy was already cooking items for the Saturday Party that would be at the Jay house. Monday night I just kept double checking Norm's collection. Every now and then a new listing or a correction would be found.

Tuesday morning Jackie Young called and said that Amy and the baby were doing pretty good. So it was decided that Pat and Jackie would go shopping that day and that we would spend Tuesday night with the Youngs. I lounged around the house, Norm ran errands and Judy just kept cooking. Late that afternoon we left for the Youngs. Joe and Jackie live in Elgin, IL and it was only about 30 minutes for us to get there. Pat is now selling Mary Kay and had made plans with Jackie's niece to go to a Mary Kay meeting that night (I guess she had to get away from opener madness somehow). Joe arrived home about six and spent the next 3 and 1/2 hours showing me part of his corkscrew collection (Jackie is just as knowledgeable and helped also). It is really mind boggling to see so many outstanding items at one time. Joe and Jackie were giving me pointers on what to look for and hopefully I gathered about 10% of the information

The first item he showed me was the original can opener submitted as the first patent model in 1857. From then on it was drawer after drawer of American, English, German, French and Italian corkscrews. Several I had seen pictures of but had never had a chance to actually hold them. Many rare pieces and Joe or Jackie usually had a little story to tell about each one. Pat arrived back at ten and we went out for a late supper. I must add that Joe and Jackie have five cats of which two were Amy's. So we had plenty of company and one could actually strum a guitar.

The next day was the official start of the convention. We left early to go to Streator, IL to see Bob and Marge Stahly. I just had to check out one more collection before the convention. It was a pleasant 2 hour drive and we were there by 9:30 with some little last minute directions by Bob. Bob's basement is dedicated to his collection and just about all of the wall space displays openers. Not only displays but displays beautifully. He has obviously spent a lot of time and effort working on boards and showcases for his collection. Bob collects all kinds of openers and also Figural Wall Mount bottle openers. He has an outstanding collection of beer wall mounts and beer figurals. After taking a fast tour of his collection, I hauled my box in. Bob found several he wanted. I ended up trading him a B-32-1 Arrow and the I-24-1 Fox Deluxe (I had just gotten from Norm) for a mint B-9-7 Hornung.

I also had an O-1-4 Miller that I had just gotten in a trade from John Cartwright. Bob really wanted that one so I traded it to him for a H-10-2 Star in mint condition. Bob ended up buying several miscellaneous openers. By then it was time for us to eat lunch and head to Lisle for the start of the convention. After a nice lunch at a local Streator diner we headed back towards Chicago.

Norm had scheduled an interview with the local newspaper at 3:00 and he wanted me to be there. We arrived at the Hyatt in Lisle a little after 2:00. A very impressive set up. All rooms were suites with plenty of display area. The hospitality room was at the end of the hallway and was a semicircular room with glass walls. An outstanding view and for once the hotel had everyone on either the 8th or 9th floors with a couple of folks on the 7th. Our room was right beside the hospitality room. We checked in and the first member I ran into was Bob McNary. We had corresponded on the phone and through the mail quite a bit but had not actually met. He is helping Mark Barren with next year's convention in Buffalo, NY. He had already made up T-shirts for the 19th convention for 1997.

The newspaper people (a reporter and a photographer) arrived at 3:00. The interview lasted about 30 minutes and went well (see the article in this issue). Joe Young loaned me some corkscrews for the article, Bob McNary loaned his R-4 Iroquois Indian and Norm had his Edelweiss display. Eventually 16 members checked in Wednesday night. First time attendees had a star on their name badges and Norm had actually signed up a new member in the lobby that morning, Vern Parker a local corkscrew collector. Norm also signed fellow Chicago Breweriana collector, John Bitterman. In all 45 JFO members attended setting a new attendance record.

After getting settled in the room (Pat thankfully paid a bell hop to bring our stuff and I mean a lot of stuff, including her Mary Kay glamour products to brighten up the convention for the dear women attending) I did some trading with Don Whelan. He traded me a N-62-1 Schlitz and an A-34 Rivo-Cola for a N-8-2 Haberle and C-8-1 Congress. I sold several 96 Handbooks that afternoon. Having our room beside the hospitality room worked out well as people could drift in and out of both places. That evening we had supper at local restaurant called Ray-Me's with Joe and Jackie Young and Don Sherman. After supper Art Santen brought down his collection of soda openers for me to check out for the new soda handbook. After selecting the ones I needed to list, midnight was at hand and time for me to go to bed.

I was up at 5:30 the next morning and spent an hour and a half listing Art's soda openers while Pat slept in. About 10:30 things were picking up as rooms were opened up for room-to-room trading. Verne Vollrath had brought some nice traders including an A-41 Medford Lager Dog (these openers have been turning up the last few years and are very desirable because of their unique style). Stan Summers was heading to his room and said he was going to open up. Harold Queen and I followed him in. Stan had a lot of openers for sale and as it turned out a lot of very nice openers for sale. He basically was willing to sell anything that was non-Michigan. Stan added that since I was editor and head man of JFO that he would trust me to price any openers sold. Not exactly my favorite situation. One of the first openers I spotted was a M-1-UL Voigts (see photographs) in great condition but since it was from Michigan it was not for sale. The next one I spotted was a rare M-3 Piels Bros slide-out (the only one with painted chrome, beige on brown). Harold bought it and it was not cheap. I found three I was interested in, an A-17-3 Fremont, an A-17-34 Schmulbach and a B-1-20 Susquehanna.

The two A-17s were in good condition and the B-1 was mint. Stan asked what I was willing to pay and I told him \$40 each for the two A-17s and \$60 for the B-1. He wanted \$70 on the B-1 so I paid him \$150. The next day I bought a near mint A-38 Blatz from Stan for \$50. For the rest of the convention I priced openers that JFO members wanted to buy from Stan. Eldon Gregg got a P-54-UL Holland Brewery for \$30 right after I bought my three. I definitely got some unhappy looks and I do apologize to anyone if they were not satisfied. In any event very few were passed at the price I quoted. The B-1-20 is a real beauty and one that was listed in the Handbook but I had not seen it before.

By then it was time for lunch. I went with Bob and Marge Stahly and Eldon and Carol Grego (Pat has escaped and gone shopping). We hit a fast food place and then Bob said let's hit a couple of the local antique malls. We checked out a couple and the only thing that anyone bought was an O-4 with Vaughan Advertisement on it for \$5. I finally told Bob, "here we are looking for openers in a mall and we have 10,000 openers and corkscrews for sale back at the Hyatt". We arrived back at the Hyatt at 3:00. More room-to-room trading ensued and I sold a few openers. Unfortunately between the JFO auction and mail trading I didn't have a lot of good openers for sale. That evening we had supper at Ray-Me's again with Joe and Jackie and this time Vern Parker joined us. Joe and Vern have known each other for many years, live only 20 minutes apart but they had never seen each other's collections. Besides our group of five about half the JFO convention attendees were eating at Ray-Me's. After returning to the hotel I did some trading with Don Sherman. He received a B-29-3 Falls City and a B-22-50 Renner & Weber and I got a N-22 Fox Deluxe and a N-1-UL Walters. Don had also picked up a N-1-1 Pabst which I traded him out of the next night. Don collects "A"s and "B"s types, California, Illinois and the Midwest in general. Harold Queen brought a small box of soda openers for me to list. Once again it was about midnight when I turned in.

Friday morning I was up early again and listed Harold's soda openers. Later on I ran into Verne Vollrath who said he had brought his soda openers for me to list. He kept pulling cigar box after cigar box full of openers out (six in all). I went through them pretty fast and ended up with one very full box that I needed to list. By 10:00 it was time for Mike Schwimmer's seminar on "Cigar Box Openers". Mike is a great story teller and his seminar was very informative and interesting. The focus of Mike's presentation was a new classification system for Cigar Box Openers or CBOs. He presented a system different from the Handbook with 15 categories (see separate article this issue). Mike also covered the pricing aspect by noting which types were common, somewhat hard to find and then desirable (basically 3 categories). It was close to noon when the first seminar finished. Everyone ran out for a quick lunch so we could be back for Joe Young's "Corkscrew Seminar" at 1:00.

Joe's seminar was an excellent slide presentation. He noted there are about 2000 corkscrew collectors worldwide. A wide variety of corkscrews were shown from the United States, England, France and Germany. Joe has many beautiful and ornate examples. He kept adding that condition, markings and desirability control price. Markings include patent date, and manufacturer's name. Usually the more valuable corkscrews have the maker's name and patent date stamped somewhere on them. Joe also added that it is very easy to overlook unusual and desirable corkscrews when searching flea markets and antique malls. You really have to hold a piece in yours hands and check it very carefully. I would add that I tell people a rule of thumb is, "hard to use corkscrews or corkscrews that do not work well in removing corks from a bottle are generally the more desirable ones". Since they did not work well very few were made.

Of course there are many rare and valuable corkscrews that work very well in removing a cork from a bottle. Most of the examples Joe showed are worth from a few hundred to several thousand dollars. Finding any of these examples is certainly a difficult task but one never knows when they might turn up. I have found that very few antique dealers have much knowledge about corkscrews (see article about the "Bull Trade"). Joe recommended buying any of several corkscrew books on the market with the best being Corkscrews for collectors by Watney & Babbidge (it sells for somewhere around \$30). It is an excellent reference. The one area of corkscrew collecting that is hard to define is pricing. Unfortunately is takes experience and prices can vary very much depending on who the purchaser is. The last statement applies to opener collectors and certainly applies to corkscrew collectors. From my own personal experience \$125 is the most I have paid for a corkscrew with the intention of reselling it or trading it. I have paid this amount twice and both times I have traded for some good beer openers. For any opener collector learning something about corkscrews is certainly worth the time and effort. Joe's seminar lasted about 45 minutes and the next event on tap was the convention auction.

Once again Verne and LaVerne Vollrath ran the auction and I assisted Verne in holding items up. Some of the better items offered were a N-69-1 Storz fishing opener, a F-20-1 Storz branding iron and the best item a P-71-UL Budweiser knife. Unlike the previous year this auction was somewhat of a disappointment. The P-71-UL knife only brought a bid of \$75 and \$300 was being asked. The N-69-1 and F-20-1 brought \$40 apiece and the rest of the miscellaneous openers and corkscrews brought \$5 to \$20. Several items were passed on. I believe next year we will limit auction items to only openers or corkscrews. The non-opener items don't do well. It was close to 5:00 when the auction finished.

Pat and I wanted to go to the Taylor Brewing Co. in nearby Naperville for supper. Roger and Janice Jarrell's son is named Taylor and we thought it would be a good place for souvenirs. Not only did they serve excellent food, we got matchbooks, coasters, menus and T-shirts for Taylor's presents. Unfortunately no openers were available. After supper I started listing Verne's soda openers. It took a couple of hours but I completed the entire cigar box. Verne really had some super nice soda openers. From ten to midnight I spent in either Norm's room or the hospitality room. Norm was doing a brisk business. Norm, Harriet Waldo and I semicompleted a three way trade. Harriet received a P-8 Springfield from Springfield, MO from Norm. I received an E-8 Hires Root Beer and a B-19 My-Coca from Harriet and Norm was left with an owe-me from yours truly. Ollie Hibbeler had made up a list of all Missouri openers and corkscrews. Art Santen commented that he had all of the Missouri openers. I told him I had a B-18-366 Imperial and Art's reply was that is one he didn't have. I informed Art that I did like a couple of his soda "E" type wire openers. We went down to his room and I ended up getting an E-4 Coca-Cola and an E-1 Pepsi=Cola for the B-18. I must apologize for catching Dorothy in her nightgown. As I always tell Pat opener wheeling and dealing comes first. By now it was midnight and Norm had closed down the hospitality room. Judy Jay had more or less collapsed into a deep sleep as Norm completed one last deal. She had put in a tremendous amount of work in anticipation of the Jay house party the next day.

Saturday at the convention is show time. This show had a chilly start as Friday night's temperature had dipped down to 29 degrees. The show was being held in a large tent off the main lobby. Heating was not available but fortunately the outside temperature rose fast. Before the show Pat and I had breakfast with Ben and Cornelia Hoffman.

We returned by 7:30 and several JFO members were setting up their tables. Plenty of tables were available and we ended up filling up most of them. A good walk-in crowd attended including JFO members Mike Caraker and Dean Westland. Even though I hit all of the rooms in room-to-room trading a lot of new items always appear at the show. Thirteen displays were entered in the regular display contest and Ollie had seven displays for the new "JFO Best in Show Award". Dick Britton brought 44 boards full of openers and corkscrews for display. The boards only display United States made openers and corkscrews and he specializes in can openers. He won first place in the main display contest with a nice board of souvenir openers for the contest. The display had P-6 style combination corkscrew and openers with souvenir labels from all over the country. A map of the United States had pinpointed where each one was from. Second place went to Art Santen for his display of Chicago area openers and corkscrews. He also had a map of the Chicago area with locations where the openers were from being pinpointed. Third place went to Bob Stahly for his fine display of wood handle openers and corkscrews (types L-4, M-36, & P-7).

Larry Biehl won the "Best In Show Award" for his F-21-UL Electric City with the following short story listed beside it.

Sleeping Beauty

This beauty was found sleeping at a recent Antique Show and Flea
By my wife---not me!
Sleeping Beauty no more,
that is what we are here for!
To show everyone our find,
for she may be the only one of her kind

F-21 Electric City Brewing Co.
Phone 262-W
Waukauna, Wisconsin

Marge Stahly and Fran Biehl ran the raffle along with help from several other ladies. Harriet Waldo was the big winner. Hers was the first number drawn and she selected a copy of American Breweries II. Towards the end of the raffle she won a copy of the 1996 Handbook. Marge had gotten a lot nice items donated by a daughter and fiancee who work for a local distributor. A lot of buying and selling went on during the show. Stan Summers seemed to enjoy the most action and of course I was his selling advisor again. Hopefully I got all of the new listings and new discoveries written and many thanks to members who shared their openers and corkscrews though displays. By 2:00 the show ended and it was time to start getting to the Jay banquet at their house. I completed packing the car when Pat returned from shopping (a bellhop had once again helped with most of the cargo earlier in the day).

We arrived at Norm and Judy's about 3:30. The festivities started at 4:00 but we came early to help finish up last second details. The guests starting arriving and Norm had gotten lucky one last time with a beautiful afternoon for a get together. Judy had all of the food bases covered and the best description I can give about members seeing their collections was that there were in complete awe. Stan Summers kept circling Norm's basement. Every trip around he would notice something he had missed the time before. Of course I thought the highlight of the party was the Judy Jay feast. All the preparation she did worked out perfectly. The food and atmosphere were both excellent.

Officially 61 people counting spouses and family members attended. By 6:30 the early arrivals were starting to leave and Pat and I decided to go also as, we had to make Indianapolis that night. As always it is hard to say good-bye but the anticipation of next year is always there. In our case we made it 5 minutes down the road when I realized I had left my camera back at the Jays. We doubled back, I said a few more good-byes and by 7:30 we were on our way to Indianapolis. Norm and Judy said the party lasted until 8:30 and once again I can not say enough good things about the job that they did and how well the convention went. I will simply say "THANK YOU".

We arrived in Indianapolis at 10:30. There was a White Castle's restaurant and I just had to have a couple of those unique, very small, very greasy hamburgers. The next morning we were up (even though Pat begged to sleep longer) and on the road by 5:30, we finally arriving back in Durham that night at 7:30. Another great convention and another year to wait until Buffalo. The year will go by fast and remember to bring your coats and openers to Buffalo, NY.

Collectors Flip Their Lids For Kitchen Utensils (Chicago Tribune May 1st)

Lisle: Dick Britton has spent thousands of dollars and the last 10 years scouring the country for handy kitchen utensils.

But he is not a chef. Britton is an avid collector of any American-made, non-electric contraption that can open a can, bottle or jar.

The Michigan resident, who owns more than 2,000 openers, also was one of the 50 or so enthusiasts who turned out last weekend for the 18th annual Just For Openers convention in Lisle.

The three-day affair, which takes its name from the 300-member organization devoted to collectors who understand and care about subtle distinctions among obscure openers, featured an auction, a swap meet and seminars, including one on cigar-box openers.

"There are some general collectors, and then there are some who specialize in items from a particular geographic area, like the state of Illinois," said Wheaton's Norm Jay, who was host of this year's gathering.

For many members of Just For Openers, the interest in the tools stems from a fascination with promotions involving alcoholic beverages.

"Beer advertising was something that was made to be thrown away," said Jay, who hastened to add that many members of his organization are teetotalers. "Most of it was thrown away, and what's left is what we collect."

Collecting openers is an esoteric but largely inexpensive hobby. John Stanley, who edits the organization's newsletter, said that 90 percent of opener-related objects cost \$20 or less and that the remaining 10 percent fall in the \$20-\$200 range.

The pursuit also invites a virtually unlimited amount of quasi-scholarly research, from the origins and patent histories of specific openers to analysis of an entire product.

"I love collecting, not for the money but for the history of it," Stanley said.

by Bob Goldsborough (Chicago Tribune)

Collectors Flip Their Lids For Kitchen Utensils (Chicago Tribune May 1st)





Tribune photos by John Dziekar

Bottle- and can-opener aficionados and brothers Joe (left) and Tom Gormally of Iowa and New Jersey, respectively, check the value of can openers found at the Just For Openers show in Lisle. Corkscrews and other kitchen utensils were staples of the 18th event.

United States Soda Handbook

The "Soda Handbook" is well under way and many thanks for members who have contributed so far. A lot of nice openers and corkscrews have already been catalogued. Please keep your "Soda Listings" coming in.

Collectors Open Up About Unusual Hobby (The Lisle Sun Friday April 26th)

Once upon a time breweries used to compete with each other by battling head-on, attempting to get their beer served at taverns and restaurants, and trying to get another company's beer tossed out.

One of the advertising mechanisms that breweries used was bottle openers. They'd give away bottle openers with the brewery's insignia on them at bars that served their beer, or hand them out at stores.

"One of the reasons you don't see that happening anymore is because you don't have that head-knocking competition," said Norm Jay of Wheaton, a collector of beer memorabilia. "Also, with the advent of the pull tab, you don't need an opener."

But if you needed an opener, this would be the weekend to get one in Lisle. Jay is the host of the 18th annual Just For Openers convention, which has brought 46 collectors of beer bottle openers from 14 states to the Hyatt Hotel, 1400 Corporetum Drive.

One of the conventioneers is John R. Stanley of Durham, N.C., who edits the Handbook of U.S. Beer Advertising Openers and Corkscrews, a loose-leaf book that contains descriptions of 12,000 beer bottle and can openers.

Stanley said his mother got him started in the hobby.

"My mother once brought home a board of soda openers that she had bought at an antique shop," he said. "I thought it was neat."

The cheapest openers are worth only about 50 cents, but some rare ones in good condition are worth real money. A bottle opener in the shape of an Indian head that's also a lighter is worth \$250. The Iroquois Brewery in Buffalo, N.Y., made only 1,400 of them.

Lehr Roe of Dundee, Mich. has a silver nutmeg grater and corkscrew from the early 1800s that he values at \$2,000.

"I just bought a French champagne tap that's silver and worth \$1,200," he said. "But the value isn't the main thing. I have a shelf full of \$15 corkscrews that you'd love. The important part of the hobby is to find a rare piece that's truly beautiful and truly functional. The idea is to get the beer out of the bottle."

Art Santen of St. Louis is the champion collector, holding 24,014 beer, soda and milk bottle openers on two-by-two-foot pegboards in his basement. Santen has amassed this collection in just 22 years.

"I try to get 1,000 a year, so that's three a day," he said. "I get them mostly at flea markets, antique shops and estate sales. I'll get 50 or 60 while I'm here.

Why does he collect these things? "Why do people climb a mountain? Because it's there," he said. "Why do we collect openers? Because they're there. Someone made them and we use them."

Santen was host of the group's first convention 18 years ago, which he arranged to have in a church basement in St. Louis, because openers, particularly flat ones that you could attach to a key ring, were known as church keys, since they resemble the ornate keys that often unlock church doors.

The convention here will feature a lot of trading among members in their hotel rooms or in the group's hospitality room at the hotel, as well as a convention auction and a couple of speeches. Mike Schwimmer will give a cigar box opener class at 10 a.m. today, and at 1 p.m., today, Joe Young will speak on corkscrews.

The convention will be open to the public on Saturday from 9 a.m. to 2 p.m.

Jay, a representative in the apparel business, has been a lifelong collector of beer openers, steins and beer signs.

"I've got this stuff from one end of the house to the other," he said. "The house is sort of a museum."

Collectors Open Up About Unusual Hobby (The Lisle Sun Friday April 26th)

About half of Jay's collection was distributed before Prohibition, and the other half is post-Prohibition. The scarcity or abundance of openers from particular brewers has no relation to how much beer that brewer sold, Jay said.

"Some brewers didn't make any openers," he said. "Some brewers made a lot of openers. There is no direct relationship between the size of the brewer and the amount of advertising they did."

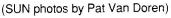
Though Old Style was the beer being served in the group's hospitality room, Jay said there is no direct connection between this hobby and drinking beer. Some opener collectors are beer connoisseurs, some just drink a lot of beer, and some never drink a drop, he said.

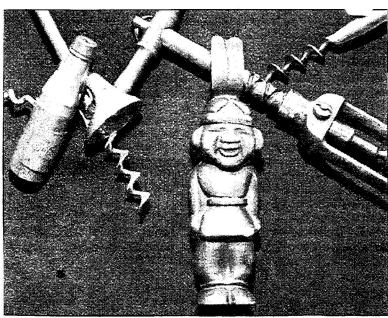
The hobby is exciting, Jay said, because finding these bottle openers, corkscrews and can piercers is hard.

"You can go to the Kane County Flea Market for 10 hours and not find a good opener," he said. "The satisfaction is the thrill of the hunt and accumulating a good collection."

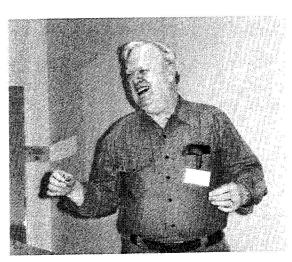
by James R. Anderson







Norm Jay (above) is the host for the 18th annual Just for Openers convention at the Lisle Hyatt Hotel, which has brought 46 collectors of beer bottle openers from 14 states to Lisle. Below, an assortment of openers that can be found at the convention.



Happy Convention Host Norm Jay

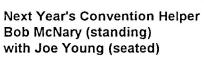


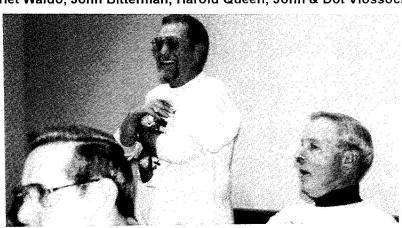
Cora Whelan, Boots Queen, Cornelia Hoffman, Mary Ann Keown, LaVerne Vollrath, Pat Stanley

(Hospitality Room time)>>>



Part of the Auction Crowd: Harriet Waldo, John Bitterman, Harold Queen, John & Dot Vlossock





Part of the Auction Crowd Front: Bob Stahly, Marc Benjamin, Stan & Pat Summers Second Row: Ollie Hibbeler, Art Santen



Joe Young "Corkscrew Class" Ben Hoffman & Larry Biehl Listen Intently

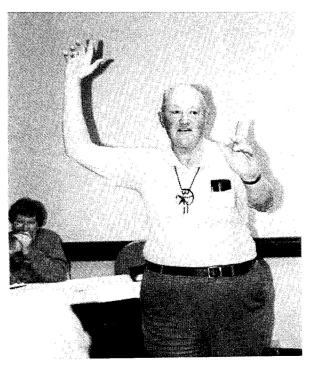


Art Santen with the Plastic Collection
JoAnn & Bill Brunner admiring it
Debbie Bachmann is eyeing
the front of the room





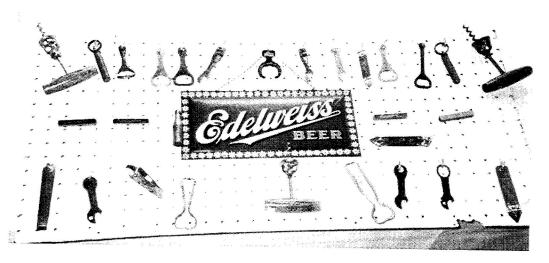
LaVerne & Verne running the Auction



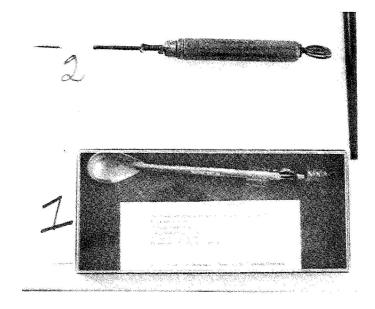
More of the Auction Crowd Ron & Jeff Behnken (front) Carol & Eldon Gregg (back) Dick Creuziger, Lou Kovarik Mary Ann Keown (hidden) Kay Schmidt, Cora Whelan Shirley Hibbeler, Conrad Schmidt Tom Steinke (front)



Norm Jay's Edelweiss Display



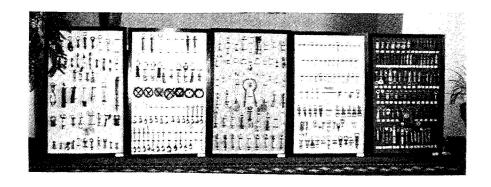




Best In Show Award #1 Larry Biehl's winning opener Ollie Hibbeler presenting award to Larry & Fran Biehl



Five of the 44 boards brought by Dick Britton



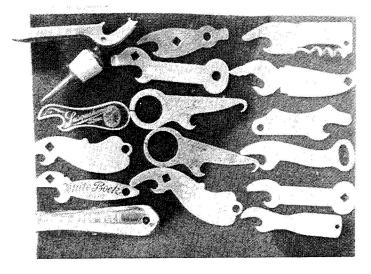


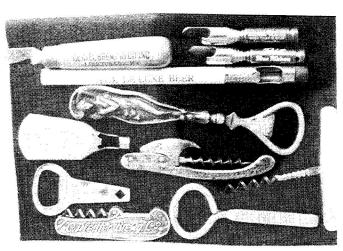




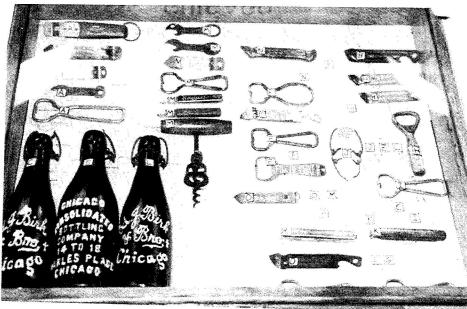
First Place Display Award Winner: Dick Britton with Norm Jay presenting

My Little Display below







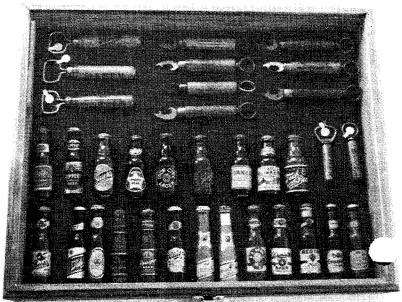


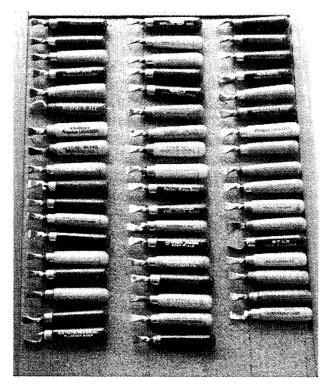


Bob Stahly won 3rd place and Norm presenting award

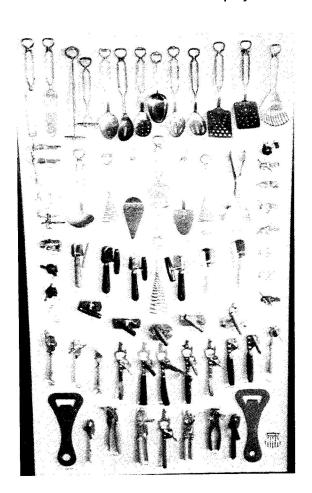


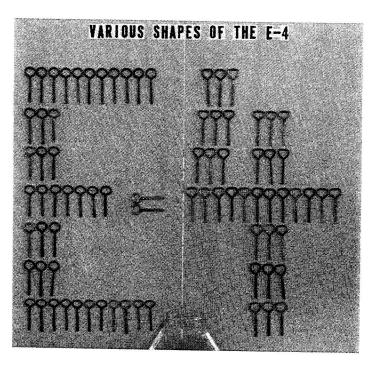




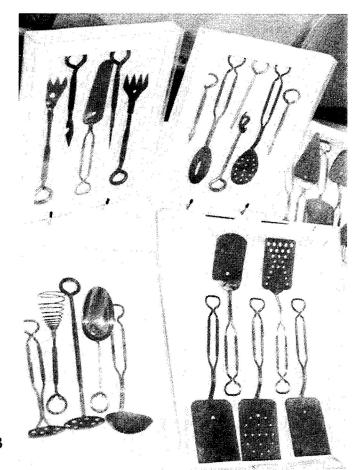


Ben Hoffman's G-9 Display (above) Dick Britton's Kitchen Board Display





Don Whelan's E-4 Display (above) Bonnie Teggatz Kitchen Utensil Display







Eldon Gregg's Display

Ben Hoffman & Boots Queen smiling for the Saturday show crowd

Scott Williams (right) selling Art Santen one more plastic opener

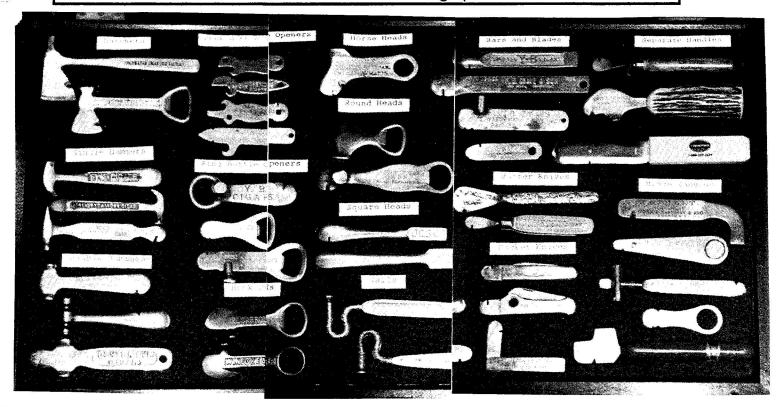
Marge Stahly & Bonnie Teggatz ran a very successful raffle for the Saturday shoe

A-34 Rivo-Cola & Hires opener (I picked up at the Convention)









Mike Schwimmer's display from the seminar and Mike in his work clothes

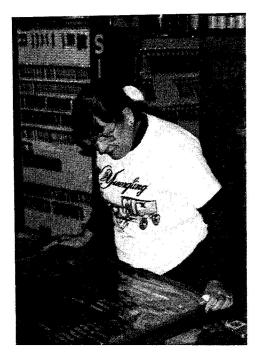
JoAnn & Bill Brunner are two happy convention attendees

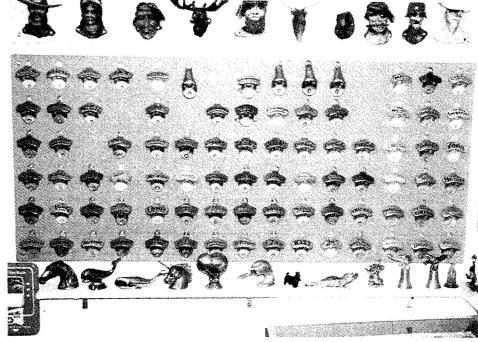
The P-108-1 Corkscrew Knife that Lehr Roe traded me











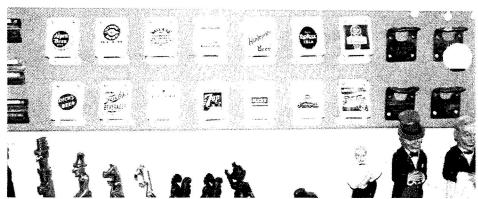
Marguerite Chalk checking out the "Jay" opener collection

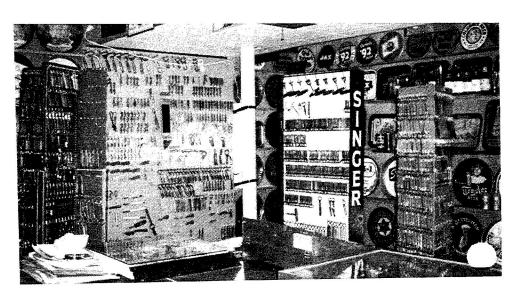
Part of Bob Stahly's impressive Wall Mount opener collection

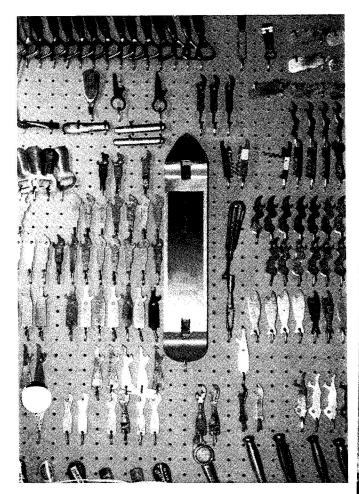
The "Norm Jay" Opener collection

Stan Summer's M-1-UL Voigt







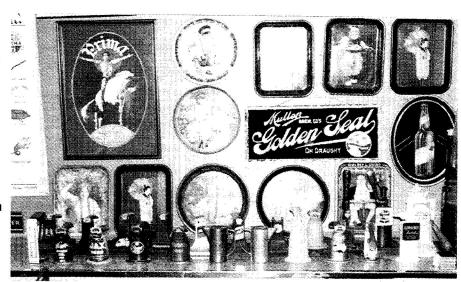


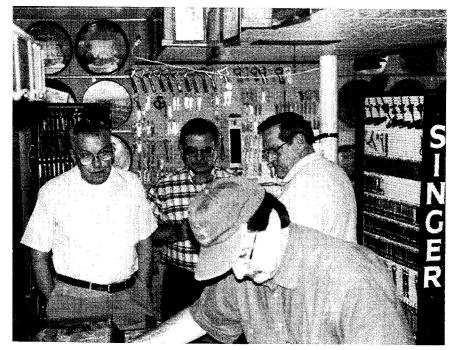


Part of Norm's Collection (above)

Norm is really proud of his L-2 Bottle Corkscrews, M-3 Slide-Outs and Beer Advertising Knives (his L-2 collection is second only to Don Bull's L-2 collection)

Norm's Bar Mount Collection one of the top two or three beer advertising bar mount collections in the country and some of his Breweriana collection







Ben Hoffman, Eldon Gregg, Bill Hanold with Scott Williams bending over at the "Jay" feast

John Goff, Jim Chalk, Vic Keown with other feast eaters at the Jays

The Hoffmans and the Steinkes checking out Norm's Mug Collection

Part of Norm's Breweriana (below)

N-1-1 Pabst and N-1-UL Walters







Art Santen "Asks?"

Art Santen wants to start a column called Art Asks? What is Lithia Water? (Art has other questions but I lost the list, sorry Art)

If anyone has any answers please let Art know. Thank you Art.

Art also wants to ad that he is now up to 24,000 openers and corkscrews in the collection. He averages finding 3 new items a day (or 1,000 a year). Watch out Dale Deckert.

Graf Openers-Beer or Soda?

Every since Don Bull listed the first Graf opener the question has been asked, "is it a beer advertising or a soda advertising opener?". Ed Kaye wrote Otto Tiegs, an ABA member, and got the following response.

John Graf was a Milwaukee business that manufactured weiss beer and soda water before Prohibition and had at least one other brewery manufacture lager beer under their name after Prohibition. Their slogan used before Prohibition was "The Best What Gives." The following passage came from Wayne Kroll's Badger Breweries Past and Present:

Graf, John (1883-1920) John Graf and Phillip Madlener started a soda water and weiss beer brewery on the corner of Grove Street and National Avenue on May 1, 1874. In 1877, they moved to 530 National Avenue and established the South Side White Beer Brewery and soda water factory. Phillip Madlener left the business in 1883 and Graf moved to the corner of 17th and Greenfield (901-903 Greenfield Avenue). Graf continued to brew weiss beer until prohibition, but as each year passed he concentrated more on manufacturing and bottling of soda. There is no foolproof way now to determine if Graf used all bottles shown here for beer. I have selected these because they are about the right size and shape to qualify for beer bottles.

After Prohibition Graf's Milwaukee continued to produce soda water. It does appear that Graf contracted with other small Wisconsin brewers to brew lager beer under the Graf name. One such label I have seen is "Graf's Milwaukee Beer" with a U number. The number matches Star Brewing of Lomira, Wisconsin. The label also carried the slogan quoted above. I am quite sure that there may have been at least one other brewery that brewed for Graf.

Graf is no longer in business, having sold out to Canfields of Chicago about ten years. Several of the soda brand names are still being used today, including 50/50, Graf's Cola and Grandpa Graf's Root Beer.

World Wide Web (WWW)

The following JFO members sent in their E-Mail addresses.

Dewaine Alcorn

DALCORN@UNLINFO.UNL.EDU

Les Cole

CPCOLE@OIS.COM.AU

Sandra Emme

SE0085@EPFL2.EPFLBALTO.ORG

Joe Young

ISTAMP2@MSN.COM

If anyone else has an E-Mail please let me know and I will publish it.

July New Members, Renewals, Address Changes & Corrections

Just For Openers now has 298 members (New Members: Numbers 779-795)
Member Name, (Spouse) Street City, State Zip Phone Membership Number Areas of Interest (Sponsor of New Member)
Bird, Steve 1313 E 8th Ave Ybor City, FL 33605-3611 (813) 248-4969 795 Beer Openers
Bittermann, John 621 Homestead Joliet, IL 60435-5105 (815) 725-7770 786 Illinois-All Types (Norm Jay)
Call, Roland, (Norma) PO Box 424 Woodland, ME 04694-0424 (207) 427-6694 793 Beer Openers, Any Openers (Cymba WWW)
Caraker, Mike, (Barb) PO Box 1233 Elgin, IL 60121-1233 (847) 742-6165 682 Figural Bottle Openers & Any Advertising Openers or Misc from Elgin, IL (New Area Code)
Cole, Les, (Coral) 16 Crawford St Mandurah Western Australia 6210 (09) 581-1970 780 Unusual Bottle Openers, All Types (WWW)
Earls, Daniel 1949 Madison Rd Cincinnati, OH 45206-1873 (513) 281-8850 783
Eyer, Lloyd, (Marjorie) 220 S Main St West Manchester, OH 45382-0152 (513) 678-5231 788 Cast Iron Figural Bottle Openers
Gallagher, Tim 516 Prospect St Torrington, CT 06790-4949 (860) 496-8204 792 Advertising Bottle & Can Openers-Plain Can Openers (Ed Kaye)
Gruver, Tim, (Tonie) 129 Oakdale Dr Zelienople, PA 16063-9309 (412) 452-0196 643 Old Beer & Wine Openers (Renewal)
Hansen, Harvey, (Jo Ann) 2300 Jefferson St Two Rivers, WI 54241-2208 (414) 794-7026 258 Beer & Coca-Cola Openers (Address Change)
Lorsung, Jan, (Lee) 10549 Sheridan Ave S Minneapolis, MN 55431-3461 (612) 888-6379 794 All Types
McNary, Robert 5301 10th Ave SW Naples, FL 33999-3935 (941) 353-8458 712 Beer Advertising Openers & Some Corkscrews (Address Change)
Miller, Scott, (Marilyn) 2136 Crosscreek Ave Simi Valley, CA 93063-5000 (805) 583-2856 782 Type "A" Figural Openers & Type "I-7" Can Piercers (Don Bull)
O'Leary, Fred, (Sue) 6149 Shadygrove Dr Cupertino, CA 95014-4645 (408) 996-3101 791 Corkscrews (Don Bull)
Parker, Vernon, (Louise) 316 Ravine Park Dr Lake Forest, IL 60045-1341 (847) 234-1277 787 Corkscrews (JFO Convention)
Rivers, David PO Box 423 Getzville, NY 14068-0423 (716) 636-0899 781 Syracuse New York Openers & Breweriana Only (Bob McNary)

July New Members, Renewals, Address Changes & Corrections (Continued)				
Sartorius, Paul 8240 Northwood Pky New Hope, MN 55427-1655 (612) 593-0997 784 Beer & Soft Drink Bottle Openers (Don Bull)				
Skelton, Allan, (Karen) 1055 86th Ave W Duluth, MN 55808-1414 (218) 626-2480 672 Type "A" Openers (Rejoin)				
Staebell, Michael, (Harriet) 650 Knapp Rd Akron, NY 14001-9206 (716) 542-2577 790 All Types of Openers				
Thelen, David, (Karen) 934 Stone Mill Run Lawrenceville, GA 30245-5570 (404) 962-6153 696 All (Rejoin)				
Tozer, L V 4026 400th Ave E Oak Harbor, WA 98277-3022 (360) 675-4575 789 Can Tappers/Bottle Openers & Advertising Bottle Openers (Cymba WWW)				
Vandemark, Bud, (Betty) 3830 Cambria-Gomer Elida, OH 45807-9792 (419) 642-3281 785 Any Advertising Openers				
Walsh, Jerry 68 Oswego Smt Lake Oswego, OR 97035-1061 (503) 699-8528 779 Corkscrews (Don Bull)				
Young, Joe, (Jackie) 36 S Weston Ave Elgin, IL 60123-6036 (847) 695-0108 314 Tin Can Openers & Corkscrews (New Area Code)				
779 Corkscrews (Don Bull) Young, Joe, (Jackie) 36 S Weston Ave Elgin, IL 60123-6036 (847) 695-0108				

"OPENER/CORKSCREW DISCOVERIES"

Joseph Knapp writes that at the May Valley Forge, PA show he purchased an A-46-UL Kiewel's White Seal and a N-9-32 Climax Beverages. The A-46 is a really nice find and the N-9 is a 1997 correction (incorrectly listed as N-11-12). Joseph also asked how many openers can be soaked at one time in oxalic acid and how long does the solution last. You can soak several at one time and the solution should clean a couple of hundred openers. When the solution becomes very yellow I will change it out.

Mike Schwimmer's New CBO Categories

BB (Bars and Blades)	HOR (Horse Heads)	RBO (Ring Bottle Openers)
BUT (Butter Knives)	HT (Hatchets)	RND (Round Heads)
DHM (Double Hammers)	MIS (Miscellaneous)	SEP (Separate Handles)
HBO (Hook Bottle Openers)	NL (Nails)	SHM (Single Hammers)
HKH (Hook Heads)	PKT (Pocket Knives)	SQR (Square Heads)

JFO members can receive a 30 page handbook on CBOs for \$3.00 (postpaid) from Mike.

Mike add a suffix letter in non-caps to differentiate styles (ex: BB-a).

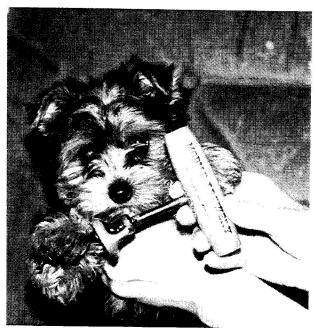
If you have any suggestions or ideas, please write Mike (see his want ad).

Spouse's Corner

by Pat Stanley, the Editor's Spouse

Hello! My Name is Corkie, the Yorkie. My Mommie wanted to call me Whiskey, since she had Brandi and Cognac before she married my Daddy, but Daddy came up with my adorable name....something to do with his toys. At three months, I am a big, big three pounds. My purpose in life is to sniff out rare toys, ones that will make Don Bull give up all his remaining openers. Ed Kaye asked if the next puppy would be named Don Bull! I'm quite a handful, but if there was another one, Whiskey would probably win over the Bull name.

Mommie has forgotten what puppy hood is like, or it's different now that Daddy is here to rough house with me. I'm really sweet and quiet, but really get into the chase when Daddy runs after me and can't catch me!!!! Sometimes I skid out on the sharp corners, but I can still beat the old man!



One night this week, Mommie proof read a section of this newsletter. Daddy must have typed it when she was gone, for it was the worse mess he had ever written. She was kind and told him, it must have been that he was on "Puppy Patrol" when he worked on it.

Now I'm really tired of being blamed for all their problems. I haven't even really destroyed anything yet. How can I? They do pretty well checking up on me. There goes Mommie now. Do you need out, do you need out? Go to the door, go to the door! Corkie speak, Corkie speak...then she barks. I hope I get these humans trained soon. They embarrass me.

Not only do I have to find Corkscrews, I have to wear a pink collar and leash and sit up pretty in a Pet Seat when Mommie delivers Mary Kay products. Thank Goodness I'm cute the way I am and she hasn't given me a make over yet!!

I'm being quiet tonight as Daddy is getting up at 4:20 a.m. to go to Ohio to look for more toys. Guess I have to stay here and be a watch dog too.

I hear that there's a whole club full of people who collect these shiny metal things, in all shapes, even doggie shape. I Love People, so hope I get to meet everyone someday.

PAW NOTE: The responses to the Questionnaire from long, long ago have not been forgotten. I haven't completed my part far enough in advance to send members a preview of what is going to be published. So, Daddy will have to put me in

a preview of what is going to be published. So, Daddy will have to put me in "Time Out" with Corkie before the next one goes off to the printer. I still have letters for Ollie Hibbeler, Bill Pattie, Herb White and Bob Stahly.

AUCTION NEWS

Joe Cardone's Auction. Joe Cardone has been running monthly auctions since JFO started in 1979. He usually offers between 200 openers/corkscrews each auction. The main emphasis is on beer advertising openers. There is no charge for the auction. Anyone interested or anyone wanting Joe to sell (20% commission) their collection should contact:

Joe Cardone, 1833 Rosemont Blvd., Dayton, Ohio, 45420 (Joe Always Needs Openers To Sell)

If you do receive Joe's auction, please try to bid on something. Joe will send you the next auction as long as you are an active bidder. If you do not bid, he will not send you the next auction.

Lynn Geyer's Advertising Auctions are offered twice a year. The main emphasis is on Breweriana (some openers). The cost is \$25.00. Contact Lynn Geyer at Advertising Auctions, 300 Trail Ridge, Silver City, New Mexico, 88061 (505) 538-2341

Fink's Off The Wall Auctions. The main emphasis is on Breweriana (some openers). The cost is \$18.00. Contact Don Fink at Finks Off The Wall Auctions. 108 E. 7th St., Lansdale, PA, 19446 (215) 855-9732

Rocky Mountain Brewery Collectibles (RMBC) has an auction about 4 times a year.

Some openers are available. RMBC, PO Box 242, Winter Park, CO, 80482

OTHER CLUBS

American Breweriana Association (ABA) offers a magazine (American Breweriana Journal) 6 times a year on breweriana collecting and an annual convention. Dues are \$20.00 per year. Contact Chris Galloway, Executive Director, P.O. Box 11157, Pueblo, CO, 81001

Canadian Brewerianist offers 10 issues per year (The Canadian Brewerianist) on Canadian Breweriana collecting and an annual convention. Dues are \$22.00 per year (US Funds). Contact Loren Newman, 2978 Lakeview Trail, Bright's Grove, Ontario, CANADA, NON 1C0

Canadian Corkscrew Collectors Club (CCCC) offers a quarterly newsletter (The Quarterly Worme) on corkscrew collecting and an annual convention. Dues are \$30.00 per year. Contact Milt Becker, P.O. Box 9863, Englewood, NJ, 07631

East Coast Breweriana Association (ECBA) offers a quarterly newsletter (The Keg) on breweriana collecting and an annual convention. Dues are \$20.00 per year. Contact John Stanley, 3712 Sunningdale Way, Durham, NC, 27707-5684, (919) 419-1546 MICROBES (Micro Chapter ECBA): offers a quarterly newsletter on Micro Breweriana. Dues are \$7.00 per year. Contact Roger Levesque, PO Box 826, South Windsor, CT 06074

Figural Bottle Opener Club (FBOC) offers a quarterly newsletter on three-dimensional and either free standing or wall-mounted openers and an annual convention. Dues are \$20.00 per year. A full color guide book is offered for \$28.00. Contact Donna Kitzmiller, 117 Basin Hill Rd., Duncannon, PA, 17020, (717) 834-4867

National Association Breweriana Advertising (NABA) offers a magazine (The Breweriana Collector) 4 times a year on breweriana collecting and an annual convention. Dues are \$20.00 per year.

Contact Robert Jaeger, 2343 Met-To-Wee Lane, Wauwatosa, Wl, 53226

WANTED (Please remember there is no charge for Ads)

Members to Swap Openers for Openers, Trade List for Trade List. People who are starting out like myself who want to build their collections from other members in different parts of the country. Write or Call Scott Sherman, W5268 Quarry Rd Appleton, WI, 54915, (414) 954-1168

A-1-9 Golden Glow, B-18-439 Port Townsend, B-19-222 Ukiah, B-23-149 Golden Glow, E-9-111 Golden West & O-4-22 Golden Glow. Also any Breweriana (Large or Small) from Golden West Brewing Co. of Oakland, CA & Port Townsend Brewing Co. of Port Townsend, WA. Buy or Trade. John Cartwright, 950 Marlene St Apt B, Ukiah, CA 95482

Beer Types: A-3,10,21,22,26,38,39,43,56, B-1,14,23,24,25,39, C-13,14,23,24,27,40,41,42 D-13,17,18,19,20, E-30, G-1,2,15,17,20,31, H-8, L-3,5,8, M-2,9,15,18,23,29,30,35,42,47,55, M-60,68,76, N-46,55, also Any Falstaff Openers. Send price and condition in first letter. Moody Eldridge, 3890 Cliftondale PI, College Park, GA, 30349, (404) 964-9619

A-9 Baseball Players (Beer or Non-Beer). Beer ones needed: A-9-8 Eureka, A-9-21 Amber, A-9-26 Penn, A-9-29 Waldorf, A-9-30 Bethlehem, A-9-37 Butte, & A-9-38 Eagle. (Please note that John Stanley will trade out of his collection to help Ed get the openers listed) Ed Kaye, 1478 Albatross Rd., Sanibel Island, FL, 33957, (813) 472-0004

Non-Beer B-46, B-48, N-46, B-type in April-86 JFO, F-26 type in April-83 JFO. Also Kitchen Openers with Spoon and 1 Long Hole, and Spoon with Many Small Holes and Flat. Any Kitchen Openers (such as F-11, F-12, & F-13). Would like one from each State. Bonnie Teggatz, 100 1st Ave NE Apt 704, Cedar Rapids, IA, 52401

Types, A-18, A-20, A-23, A-34, A-42, B-6, B-7, B-22, B-31 & H-1. Also Pepsi-Cola Openers. Nice trades available. Write for my latest trade/want list.

John Stanley, 3712 Sunningdale Way, Durham, NC, 27707-5684, (919) 419-1546

Need These Types: A-22-1 Ballantine, B-59-1 Providence, and C-1-7 Budweiser.

Great Trades Available. Jack Ford, 5351 Boyd Ave, Oakland, CA, 94618, (510) 655-5393

A-43-Dixie Beer and L-1-5 Pabst. Want to buy straight out.

Marc Benjamin, 167 Nixon Beach Rd., Edenton, NC, 27932, (919) 482-2099

C-2-6 Valley Forge, B-28 Howell & King, B-37 Dubois, and F-16 Wacker. Cash or Trade. My A-11-1 Wooden Shoe (EX) for Harley-Davidson Bike and Goodyear Airplane Figurals. Tony Zanghi, 2225 Deer Trail Rd., Coopersburg, PA, 18036, (610) 346-8232

"E"s! Have Trade List (various types) to send for "E"s that I need or will buy. Larry Moter, 10149 Michaels Rd, Woodford, VA, 22580, (804) 448-3928

E-2-19 Yuengling Por-Tor, E-2-22 Kaiers, E-3-36 Kaiers, M-3-33 Moose, and M-3-42 Seitz. Harold Queen, 1001 Centre Ave., Jim Thorpe, PA, 18229, (717) 325-2612

"E-11" & "E-14" Openers, Buy, Sell or Trade. Send me your list and I will get one back to you in return mail. If you want to just sell put price in. All replies will be answered. Herb White, 3216 Jamaica Blvd So., Lake Havasu City, AZ, 86406

WANTED (Continued) (Please remember there is no charge for Ads)

"E-14" Openers, Will Trade my "C", "E" and "I" Types. Please send list of what you have and I'll send my list. Ralph Tewksbury, 84 Wildwood Dr, Parkersburg, WV 26101

"E" Type Openers. Would like to hear from anyone who has "E" type openers for sell or trade. Ray Schmeisser, RR 3 Box 194 E, Caldwell, TX, 77826

M-2 Hires Root Beer "It's Pure" Opener in Good Condition. Will Pay Handsomely (\$250)! Steve Sourapas, 1212 9th Ave West Unit 2, Seattle, WA, 98119, (206) 282-9922

H-8-5 Esslinger "Little Man Standing", H-8-19 Atlantic (Beer Garden Scene), L-1-5 Pabst and L-1-8 Manns. Have some traders. Harry Horn, 3113 Smoky Ct, Sacramento, CA, 95826, (916) 362-3590

DO THEY REALLY EXIST? Especially looking for tougher I-7 openers in VG or better condition. Also want I-15, J-4, and G-9 openers. Will trade my extra I-7's, other openers, collection of punch top and steel pull tab beer cans or cash \$ for your openers. Tony Ricicki, 9 Laird Terrace, Somerset, NJ, 08873, (908) 873-0301

I-7 Beer or Non-Beer Openers. Extensive trade list available including E-26-1 Virginia, B-21-UL New Bethlehem, E-8-19 Haberle Hale Milano, 506 Springhouse Road, Camp Hill, PA, 17011-1454, (717) 737-5067

I-7 Openers. Have 2 O-4-30 Goetz Wall Mounts to trade. Also have a Syroco Scotty Corkscrew. Bill McKienzie, 6360 S Jellison St, Littleton, CO, 80123, (303) 979-0987

M-3s #10,40,35,8,22,23,24,25,41,26,39,32,33,36,34,42,37,6 Vic Keown, 10547 Mert Ave, Saint Ann, MO 63074, (314) 428-6343

M-3-27 Trommers, M-3-30 Gunther, M-3-31 Gunther, M-3-36 Piel Bros, M-3-38 Gunthers, M-3-39 Hialeah, M-3-41 Harrison (Heidelberg), M-3-42 Seitz to complete collection. Cash or Trade. Ben Hoffman, 213 Simmons Rd, Perkiomenville, PA, 18704, (610) 287-8243

O-5 Openers. Send for list. Top Dollar \$\$\$. Steve Owen, 5409 Carmel Court, Tyler, TX, 75703

P-19-10 Kalispell, P-18-3 Washoe, P-31-6 Eureka, Purchase or Trade. Have P-19-2 Townsend, M-73 Highlander Sliders (Red & Blue), and many other P's for trade. Trade M-73 Highlander (Red & Blue) for M-73 Kessler or M-73 Lorelei (any colors). Bill Pattie, 37050 SE 89th St., Snoqualmie, WA, 98065, (206) 888-2496

Bar Mount K-2 Blatz, K-8, K-9.

Ed Broders, 10220 Westwood, Baton Rouge, LA, 70809-3243

"Help" Need: I-7-45,73,74,46,47,9,63,64,50,79,51,18,19,67,54,68,80,69,28,30,55,34,56,35,75, 57,58,37,61 also E-11-Arrow, E-11-9 Lone Star, H-6-2 Carling, H-6-8 Falstaff, H-6,7,3,13 Olympia, H-6,4,9,14 Pabst and H-6-6 Schlitz. Willing to trade or buy. William (Tom) Gormally, 100 Nelson PI, Westfield, NJ 07090, (908) 233-8867

WANTED (Continued) (Please remember there is no charge for Ads)

Wanted following Openers which have a Cigar Cutter. B-28, N-6, N-28, N-49, P-29, P-48. With or Without Brewery Advertising. Also any other Cigar Cutters. Cash or will Trade if I have your wants. Bill Ennis, 12220 14th Dr SE, Everett, WA, 98208

Cigar Box Openers, these types from the Cigar Box Opener Handbook made available at the April convention (copies available from Mike for \$3.00 which includes mailing): SHM-b,h,j,k,m,n,DHM-m,n,o,p,RBO-c,i,l,HOR-b,c,RND-f,h,i,j,SQR-a,d,NL-f,BB-a,f,s, BUT-b-d,PKT-a,e,f,h,i,j,SEP-b,f,g,h,i,MIS-d,f,g,j,k. Will purchase or trade from 600+ collection. Mike Schwimmer, 325 E. Blodgett Ave., Lake Bluff, IL, 60044-2112, (708) 295-1901

Cigar Box Openers-Will Buy or Trade for other C.B.O.s or Beer Openers. Glen Enloe, 805 Tepee Dr. Independence, MO, 64056, (816) 796-9965

Connecticut Openers Wanted: Will trade 1 each B-14-118 Sand Springs (Mint) for CT openers I need. See past issues for my want list or write/call. Paul Gauvin, 24 Strawberry Ln, Manchester, CT, 06040, (860) 646-9722

Corkscrews, Beer Advertising Letter Openers, Beer Advertising Knives, and Postcards depicting Corkscrews. Please send description, photo, sketch, photocopy, or tracing of what you have and advise price wanted.

Don Bull, 20 Fairway Drive, Stamford, CT, 06903, (203) 968-1925

Corkscrews: Esp. Figural, Syroco, Thomason, Bakelite; also Wine Ephemera (Ads, Postcards, Labels, Grape Box Labels, Etc.); and Bakeltite Anything. Buy Straight Out. Abby Nash, 172 Bush Lane, Ithaca, NY, 14850, (607) 266-0690

Dairy Bottle Openers. Also COCA-COLA Openers from the 40s and Earlier. Robert Bongiovanni, 154 Springers Mill Rd., Cape May Court House, NJ, 08210

For Dick's Beer Quincy, IL Collection: B-18-168, E-4-27, P-8-69, O-4-27. Also my P-1-2 Anheuser-Busch Corkscrew & \$30 for your P-1-4 Toledo Brewing Co., or P-73-3 F. D. Radeke Brew. Co., or P-89-1 Banner Brewing Co., or P-97-1 National Brewery Co. Ollie Hibbeler, 298 Highline Road, Lake Ozark, MO, 65049

From the Enterprise Brewing Co of Fall River, MA: B-18-26, B-18-178, C-12-135, E-13-35, E-14-526, E-14-779, and N-21-1. Also need H-8-20 Arrow Beer (Globe Brewing Co) Dave Dubrul, 500 Pine St. 1C, Burlington, VT, 05401, (802) 860-2976

Any Openers from Jamestown Brewing Co, Kuhn's Beer, Chautauqua Brew, Monessen, PA, Independent Brewing Co, unusual Schaefer, and all Cleveland Beers. Ed Schaefer, 366 Bassett Rd., Bay Village, OH, 44140, (216) 871-0449

K-1 or K-5 Bar Mount Opener or any "B" Type Openers from Elgin, Illinois. Mike Caraker, PO Box 1233, Elgin, IL, 60121, (847) 742-6165

KAMM Beer Openers: E-1-9, E-3-13, E-3-60, E-4-298, E-14-161, E-14-515, E-27-1; Also Oconto Beer Openers other than I's. Trade or Buy. Also Breweriana from either. Glenn Jandt, W3998 Co D, Peshtigo, WI, 54157, (715) 582-3921

WANTED (Continued) (Please remember there is no charge for Ads)

West Virginia Openers (B-7-12, B-18-110, and H-4-3), also Southern US Beer openers and corkscrews. Roger Jarrell, 1500 Sedwick Rd., Durham, NC, 27713, (919) 544-7787 Kitchen Openers: Slotted Spoon with Opener at the Other End. Bonnie Teggatz, 100 1st Ave NE #704, Cedar Rapids, IA, 52401-2119

Lexington Brewery (Dixie Beer) & Coca-Cola Openers. Want to buy any figurals or unusual older examples of these. Also looking for old manufacturer's brochures or catalogs (originals or copies of). Thom Thompson, 123 Shaw Ave., Versailles, KY, 40383, (606) 873-8787

New Jersey Openers only. I have an extensive WANT LIST. Also any Breweriana from Paterson, NJ. Pete Lundell, 35 Barbara Lane, Oakland, NJ, 07436, (201) 337-5767 after 6PM

New York Openers E-3-38 Koch, E-6-132 Watertown, E-7-51 Langs, E-9-88 Central, E-16-2 Ryans, E-25-2 Langs, G-9-67 Langs. I have Tons of great openers to trade. Mark Barren, 6141 Tachi Dr., Newfane, NY, 14108-9517, (716) 778-9724

Sebald Beer Items (Middleton\wn,Ohio). Also Stork Club and Storck Brewery Items. Jim Stork, 7504 Parliament Crt, West Chester, OH, 45069

WAHINGTON D.C. Openers and/or Corkscrews. Also figural corkscrews. Sandra Emme, PO Box 1454, Upper Marlboro, MD, 20773, (301) 627-8207

SELLING (Please remember there is no charge for Ads)

"Openers and Corkscrews For Sale", Send SASE (Business Size) for 4 page list. Carl T. Jantos, 7025 Kevin Drive, Bethel Park, PA, 15102-3913

Everyone is ordering them...Opener Display Case: Display-Organize-4 different models \$10.00 each plus S&H, 4 or more ONLY \$7.95 plus S&H Visa/MC Accepted. Made of a revolutionary clear, flexible plastic. With lid snapped on will protect from Dust, Damage and Theft. Collector's Display Case Co. Dept. JF-1, RR 2 Box 73, Fremont, NE, 68025-9635, (402) 721-4765 Mike has credit card size Patent Date cards. Send SASE for a copy.

Wanted: Cigarette Lighters/Watch Combo or any Lift Arm Lighters or any Enameled Lighters. Also Cuff Links, especially "Snapper" type and Fountain Pens. Mike and Rita Pratt, RR 2 Box 73, Fremont, NE, 68025, (402) 721-4765

"American Breweries II": by Dale Van Wieren. Over 18,000 entries for nearly 8,000 brewing firms, tracing names, addresses, and dates of operation. (\$28 1st Class). John Stanley, 3712 Sunningdale Way, Durham, NC, 27707

"JFO Back Issues" xeroxed for \$40.00 postpaid. Xerox copies of all JFO back issues 1979-95 (68 issues). John Stanley, 3712 Sunningdale Way, Durham, NC, 27707-5684

1996 Handbook of United States Beer Advertising Openers and Corkscrews, \$22.00 postpaid. John Stanley, 3712 Sunningdale Way, Durham, NC, 27707

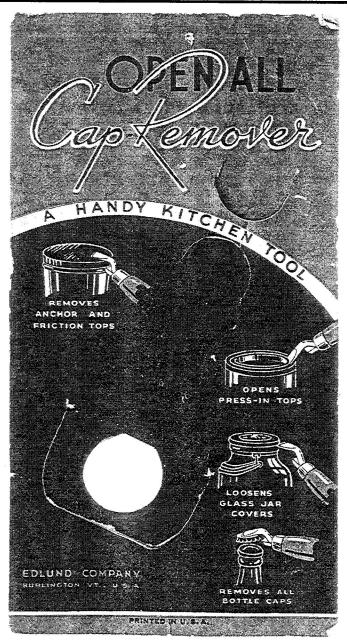
Just For Openers Auction Guidelines

Please Note: No Commission Is Charged For Any Openers Consigned

This auction is a service to members of JFO. Consignments can consist of up to 20 openers (of course if you have more than 20 nice openers and/or corkscrews for the auction, I would consider auctioning the whole lot). I would appreciate anyone wishing to submit openers for the auction that they write me first. Include a list of openers you wish to auction along with a condition for each item. If you wish to auction an item with a value of over \$50.00 I would be willing to place a reasonable minimum bid on the item. Any openers submitted for the auction should have a minimum value of \$5.00. I presently have many less than \$5.00 openers available for the auction. Money received for your openers is sent to you within 3 to 4 weeks of the closing date.

Please Write First Before Sending Consignment Material.

Opener Package for Type G-9 (from the collection of Don Bull)





T-Shirt Design for 1997 Buffalo Convention-Contact Bob McNary

18th Year, Issue #71 JUST FOR OPENERS Results of April 1996 JFO Auction Closing May 15, 1996

		lai ans	445.54
	A-001-008	GLOBE	\$15.51
	A-001-012	K & S	\$22.50
200	A-001-023	GRAFS	\$23.50
	A-004-001	BERGDOLL (\$30 Min Not Met)	\$0.00
	A-004-009	LEISY	\$23.00
	A-005-012	NATIONAL ZALIBINGER MALT	\$26.00
	A-005-016	ZAHRINGER MALT	\$12.75
	A-005-023	WESTERN MALT	\$10.00
	A-005-033	O K EXTRACT SUPPLY	\$10.50
	A-007-003	FRONTENAC EXPORT	\$9.30
	A-007-004	FRONTENAC OLDE	\$20.35
	A-007-019	BETHLEHEM MALT	\$18.50
	A-008-001	RUPPERT	\$41.25
	A-012-015	7TH ST MALT	\$20.11
	A-012-XX	SHASTA WATER	\$18.68
	A-015-011	LEISY	\$15.25
	A-015-015	IDEAL FOOD PRODUCTS	\$21.00
	A-020-018	ELFENBRAU	\$26.50
	A-020-024	BELMONT	\$18.00
	A-020-044	SEITZ	\$18.00
	A-021-002	BLATZ	\$8.50
	A-021-005	DUQUESNE	\$4.75
	A-021-030	POTOSI	\$21.50
	A-029-003	K-B	\$33.00
	A-029-009	SCHLITZ (*)	\$5.25
	A-029-018	PABST BLUE RIBBON	\$5.50
	A-029-027	WAGNER	\$20.00
\vdash	A-031-XX	NATIONAL OIL SEALS	\$21.00
	A-032-001	WOODEN SHOE	\$22.15
	A-032-003	WOODEN SHOE	\$6.00
	A-035-005	BUFFALO SMALL LETTERS	\$25.00
	A-035-005	BUFFALO LARGE LETTERS	\$16.25
<u> </u>	A-044-003	SCHMIDT & SONS	\$30.11
	B-001-005	PITTSBURGH	\$27.53
-	B-002-001	BLATZ	\$40.00
	B-002-009	OAKLAND	\$42.00
	B-002-025	LUXUS	\$32.00
	B-002-030	HANLEY (\$30 Min Not Met)	\$0.00
	B-004-002	SCHEIDT	\$28.00
	B-013-009	IRON CITY	\$22.50
	B-013-011	STORZ	\$19.00
	B-014-001	ATLAS	\$5.25
	B-014-015	FRANKLIN	\$14.75
	B-014-085	GLUEK	\$16.00
_	B-017-012	STROH	\$30.11
	B-018-003	AMERICAN	\$10.80
⊢—	B-018-037	GUND	\$9.50
	B-018-077	SUNSET	\$9.50
	B-018-095	CENTURY	\$11.25
	B-018-226	SOUTH BEND	\$9.50
	B-018-475	INDEPENDENT	\$9.50
	B-019-054	MAIER	\$15.00
	B-019-224	GERMAN	\$17.15
	B-021-004	BARTELS	\$6.00
55	B-021-015	EVANS	\$12.80

	B-021-061	OLT	\$9.50
57	B-021-075	SCHEIDT	\$3.34
58	B-021-266	косн	\$16.15
59	B-023-018	MILLER HIGH LIFE	\$8.00
60	B-023-033	BLUMER PRODUCTS (*)	\$6.50
61	B-023-073	C&J MICHEL	\$9.50
62	B-023-097	PENN BEVERAGE CO	\$13.15
63	B-024-001	ACME	\$6.00
64	B-024-006	BURKHARDT	\$7.00
65	B-024-013	GB	\$7.10
66	B-024-023	MATHIE-RUDER	\$6.10
67	B-024-026	NARRAGANSETT BLOCK	\$6.25
68	B-024-035	WALTER	\$13.15
69	B-024-036	YUENGLING	\$22.50
70	B-024-047	POINTER	\$5.00
71	B-024-049	YUENGLING	\$15.00
72	B-024-056	SALEM	\$9.00
	B-033-001	SCHOENHOFEN	\$18.25
74	C-006-003	IROQUOIS	\$5.95
	C-007-001	UTICA CLUB	\$13.75
	C-009-001	ACME	\$5.01
	C-010-046	WAYNE	\$7.50
	C-011-011	NEUWEILER	\$9.50
	C-011-016	GENERAL	\$7.75
	C-011-017	GENERAL	\$9.75
	C-012-004	CREMO	\$6.15
	C-012-064	BROCKERT	\$8.00
	C-012-008	KNAPSTEIN	\$15.30
	C-012-123	BRUCK	\$5.50
<u> </u>			
	C-013-019 C-013-037	DETROIT FITZGERALD	\$5.50 \$7.30
		NORTH AMERICAN	\$7.30
	C-013-076		\$7.45
	C-013-107	STANDARD	
	C-013-163	WHITE EAGLE	\$9.00
	C-014-003	FORT PITT	\$7.50
	C-014-006	JONES (*)	\$4.00
\vdash	C-015-006	INTERNATIONAL	\$9.55
	C-016-001	INTERNATIONAL	\$8.00 \$4.75
	C-017-014	LONDON DRY	
	C-017-066	ATLAS	\$5.25
	C-019-007	ROCHESTER VAR B	\$7.25
	D-012-007	MASS	\$6.25
	D-017-001	ROLLING ROCK	\$13.26
-	E-001-008	HULL	\$9.25
	E-001-015	TROMMER	\$9.50
	E-003-011	HOOSIER	\$9.25
	E-004-016	BUFFALO	\$14.00
	E-004-040	GOLDEN WEST	\$3.25
104	E-004-047	HUDEPOHL	\$3.75
	E-004-057	MANHATTAN	\$0.52
106	E-004-071	RAINIER (*)	\$4.50
107	E-004-077	ST CLAIRE	\$7.00
108	E-004-091	TACOMA	\$14.00

JUST FOR OPENERS

July 1996

Results of April 1996 JFO Auction Closing May 15, 1996

109 E	-004-127	MUESSEL	\$12.76
		RENNER	\$7.00
111 E-	-004-145	SENATE	\$15.00
112 E	-004-277	EICHLER (COPPER	\$8.35
113 E	-005-009	HYDE PARK	\$5.12
114 E	-006-035	KRUEGER	\$6.10
115 E	-006-071	DIEHL	\$6.10
116 E	-006-086	RENNER	\$6.10
117 E	-007-028	INDIANAPOLIS	\$15.00
118 E	C AND DESIGNATION AND ADDRESS OF THE PARTY O	HORLACHER (\$10 Min Not	\$0.00
119 F.		Met) OLYMPIA	\$4.00
\vdash		NEW ORLEANS	\$4.50
		STEGMAIER	\$7.00
		HAMM	
			\$2.52
		A-1	\$6.30
\vdash		ACME	\$9.00
		ACME	\$9.00
		BEVERWYCK VAR A	\$3.34
		BILLINGS	\$7.00
		CASPER	\$5.51
		соок	\$0.52
130 E	-014-057	DAWSON	\$3.34
131 E	-014-064	EAGLE	\$7.00
132 E	-014-073	EL DORADO	\$21.00
133 E	-014-088	FITGER	\$6.22
134 E	-014-091	FLECKENSTEIN	\$11.00
135 E	-014-107	GLUEK	\$3.00
136 E	-014-109	GOETZ	\$2.50
137 E	-014-130	HABERLE	\$7.00
138 E	-014-135	HAMM	\$2.15
139 E	-014-160	KAIER	\$7.00
140 E	-014-167	косн	\$3.34
141 E	-014-176	LONE STAR	\$3.50
142 E	-014-187	MILLER	\$2.02
143 E	-014-194	NARRAGANSETT	\$3.34
144 E	-014-214	PEERLESS	\$3.00
145 E	-014-219	PHOENIX	\$8.80
146 E	-014-223	PILSEN	\$3.00
147 E	-014-226	QUEEN CITY (VAR B)	\$3.00
148 E	-014-259	SCHMIDT	\$2.26
149 E	-014-260	SCHMIDT	\$0.52
150 E	-014-266	SHERIDAN	\$3.34
151 E	-014-294	WAGNER	\$3.34
152 E	-014-295	WALTER	\$3.00
153 E	-014-347	DIEHL	\$3.34
	-014-356	FALSTAFF	\$0.52
	-014-409	MINNEAPOLIS	\$3.00
		PEOPLE	\$5.75
	-014-428	RED TOP (VAR D)	\$3.50
1	-014-436	SAN MIGUEL (FOREIGN)	\$3.00
-			\$7.00
156 E 157 E 158 E	-014-420 -014-428 -014-436 -014-529	PEOPLE RED TOP (VAR D)	\$5. \$3. \$3.

* Denotes tie Bid
(Items 25,60,91,106 had tied bids,
1st bid sheet received wins)

ion (Closing N	/lay 15, 1996	
160	E-014-536	RAINIER	\$5.19
161	E-014-570	WALTER	\$7.00
162	E-014-770	COLD SPRING	\$7.99
163	E-014-807	PFEIFFER	\$4.16
164	F-002-UL	BUDWEISER AND JAX	\$40.00
165	F-015-XX	RAY'S MARKET	\$2.01
166	G-001-009	ESSLINGER	\$8.00
167	G-001-023	QUANDT (BOTTLE)	\$8.45
168	G-001-035	LIEBERT AND OBERT (BOTTLE)	\$32.11
169	G-004-004	HOLLAND	\$9.13
170	G-009-019	SCHREIBER	\$21.10
171	G-009-079	PICKWICK	\$16.00
172	H-001-016	NATIONAL	\$5.00
173	H-002-034	RAHR GREEN BAY	\$5.00
174	H-002-068	LEINENKUGEL	\$4.67
175	H-002-106	INDEPENDENT	\$4.75
176	H-005-XX	ALBERTA (CANADIAN)	\$5.10
177	H-007-009	POTOSI	\$8.50
178	H-008-004	ESSLINGER	\$8.25
179	H-008-010	NARRAGANSETT SELECT	\$5.25
180	H-008-018	NARRAGANSETT LIGHT	\$5.25
181	I-006-038	SCHEIDT	\$3.34
182	I-007-008	BEST	\$3.34
183	1-007-012	DREWRY	\$7.00
184	1-007-017	GENESEE	\$7.00
185	1-007-036	RUPPERT	\$6.30
186	1-007-040	STROUDSBURG	\$16.50
187	I-019-019	HAMM	\$15.00
188	K-003-001	RHEINGOLD	\$21.52
189	M-001-002	HAFFENREFFER	\$15.00
	M-003-012	GERMAN	\$13.85
191	M-003-013	PHILADELPHIA	\$18.00
	M-003-014	PIEL (RED)	\$26.00
	M-003-017	SCHORR-KOLKSCHNEIDER	\$30.00
	M-006-XX	AULT MUSIC COMPANY	\$10.00
	M-030-014	LONE STAR BEER	\$15.00
	N-003-007	OLD CROWN	\$6.75
	N-009-006	NEUWEILER (\$10 Min Not Met)	\$0.00
	N-009-XX	TERRIZZI BEV CO	\$4.05
10 manage	N-023-001	SCHLITZ 1952	\$25.56
	N-026-XX	K PIGG DRUGS	\$2.00
	P-008-117	PABST	\$15.25
	P-024-009	COORS	\$21.00
	P-051-019	ROCHESTER KANSAS CITY	\$40.00
	R-001-002	INTERNATIONAL	\$15.25
	S-001-001	BURGER	\$18.00
206	X-003-001	HAND	\$11.25

Auction Total Bids \$2,290.35 Many thanks to all 48 Bidders Item #36 had the highest bid of \$42.00

Send Bids To: John Stanley, 3712 Sunningdale Way, Durham, NC 27707-5684 Rules: 1) No Phone Bidding

- 2) Openers Sold to Highest Bidder 3) Identical Bids, Earliest Bid Wins
- 4) 7 Days to Return If Not Satisfied 5) Openers Shipped Upon Payment 6) Results Shown Next JFO Issue 7) Shipping and Handling Extra

Conditions (CS): FR (Fair), G (Good), VG (Very Good), EX (Excellent), M (Mint) (UL-Unlisted in 96 Handbook, XX-Non-USA-Beer)

JFO # & Description from 1996 Handbook Of United StatesBeer Advertising Openers and Corkscrews

002	A-001-008	GLOBE BREWING CO. SAN FRANCISCO PHONE SU-0120			
			CA	EX	
003	A-001-069	REX MALT PRODUCTS CO. OSHKOSH, WIS. REXCO MALT	WI	G	
	A-001-XX	DRINK CATON GINGER ALE CATONSVILLE, MD.	MD	G	
004	A-002-XX	NELSON & BRULEY BAR WAUPACA, WISC.	WI	EX	
005	A-005-047	M. & T. MALT BEVERAGE CO. MALT & HOPS 2530 GRAND RIVER GLENDALE 3321		VG	
006	A-005-060	GREENFIELD MALT & HOP CO. 6706 GREENFIELD AVE. PHONE WEST ALLIS 1012-W	WI	VG	
007	A-005-XX	CHARLES CITY BOTTLING WORKS CHARLES CITY, IOWA	IA	G	
008	A-012-XX	MIAMI IS YOURS / OFFICIAL OPENER	FL	G	
009	A-020-023	KOCHS / WILLIAMSPORT, PA. DIAL 2-0814	PA	VG	
010	A-021-XX	BLUE MOON BAR FINE LIQUORS 428 SO. WABASH ST. PAUL, MINN.	MN	EX	
011	A-021-XX	LANSING LIQUOR STORE 3825 RIDGE RD. LANSING, ILLINOIS	IL	EX	
012	A-021-XX	DON'T GAMBLE, USE HANOVER BEER DISTRIBUTORS 319 N. 64TH ST. PHONE AL. 4-9100 PHILA., PA.	PA	VG	
013	A-025-009	SCHOEN EDELWEISS BEER (NO PAINT)	IL	VG	
014	A-028-XX	DRINK SCHUSTER'S ROOT BEER AND GINGER ALE CLEVELAND, OHIO	ОН	G	
015	A-030-004	SCHOTTS LAGER HIGHLANDER CENTENNIAL	IL	VG	
016	A-035-XX	AFRI-KOLA CO. ATLANTA.	GA	FR	
017	A-035-XX	DRINK GAY-OLA IT'S BETTER THE IMPROVED COLA 5C / A CHAMPAGNE DELIGHTFULNESS AS A SOFT DRINK OR A HIGHBALL		G	
018	B-001-05A	PITTSBURGH BREWING CO. (IN LOGO) TECH BEER (STEEL)	PA	G	
	B-009-XX	SAN FELICE CIGAR 5C		G	
020	B-013-XX	\$2,000,000 FRONTENAC LA BIERE		EX	
021	B-014-100	MANITOWOC PRODUCTS CO. MANITOWOC, WISCONSIN / KINGSBURY PALE	WI	G	
022	B-018-010	DRINK BUSHKILL LAGER / EASTON, PA.	PA	G	
023	B-018-045	MANITOWOC PRODUCTS COMPANY MANITOWOC, WISCONSIN / KINGSBURY PALE	WI	VG	
024	B-018-207	REMEMBER H.A. PETERSEN, BEER & SODA WATER		G	
025	B-018-228	KEY TO STOECKLE'S BEER & CROWN GINGER ALE BOTTLED BY FOORD (TIP FILED)	DE	G	
026	B-018-XX	DES MOINES STEAM BOTTLING WORKS BEST IN THE STATE	IA	G	
027	B-018-XX	SASKATOON BEER MADE IN CANADA		VG	
028	B-019-007	DRINK DICK BROS' PILSENER BEER, QUINCY, ILL.	IL	EX	
029	B-019-062	DRINK DICK BROS' QUINCY BEER QUINCY, ILL.	IL	М	
030	B-019-127	KEY TO HENNEPIN BRG. CO. MINNEAPOLIS, MINN. USE IT	MN	VG	
031	B-021-061	THE OLT BREWING CO. DAYTON, OHIO.	ОН	EX	

033 B-021-231 DRINK CLINTON BREWING CO. U.S. STANDARD BEER VAR 1A) PA	032	B-021-161	GAMBRINUS STOCK CO. CINCINNATI, O. / SAME	ОН	FR
10.03 10.021-032 10.03	033	B-021-231	DRINK CLINTON BREWING CO'S POINTER BEER	IA	G
0.03 0.022-020 WEST LOUISVILLE BREWING CO. TNC.	034	B-021-385	THE READING BREWING CO. U.S. STANDARD BEER VAR (A)	PA	VG
373 3-022-055 AMERICAN BEER G G	035	B-021-432	R.I.B. "CROSS COUNTRY" BOTTLED BEER	IL	VG
038 B-023-088 GOLDEN GLOW BEER EX	036	B-022-020	WEST LOUISVILLE BREWING CO. INC.	KY	G
039 B-023-UL	037	B-022-055	AMERICAN BEER		G
PALISADE 7822 PALISADE 782	038	B-023-068	GOLDEN GLOW BEER		EX
No.	039	B-023-UL			VG
DATE	040	B-024-023		WI	G
043 B-033-012 SCHALLER "BANQUET" BEER CINCINNATI, ORIO OH G 044 C-009-003 BLATZ MILMAUKEE (VB IN STAR) WI VG 045 C-010-002 AMERICAN BREWING CO. ROCHESTER, N.Y. / NY VG 046 C-012-022 R & H BEER 047 C-012-055 FEERLESS BEER LACROSSE, WISCONSIN WI VG 048 C-012-119 THE FRANKLIN BREWING CO. BEN BREW 1008 GRAIN OH G 049 C-013-019 DETROIT BREW. CO. OLD BRU BEER (BOTTLE) MI VG 050 C-013-027 THE EBEING BREWING CO. INC. NEW YORK, N.Y. EBLING'S NY VG 051 C-013-048 MADE ONLY THE GENAND BEEN (BOTTLE) MD VG 052 C-013-066 G. KRUSGER SRG. CO. NEWARK, N.J. KRUEGER BEER-ALE NJ EX 053 C-013-069 MARDIOLA SER / SAME TX G 054 C-013-109 THE STANTON BREWERS INC. EVANSVILLE, IND. STERLING IN VG 055 C-013-110 STERLING SERE (BOTTLE) IN VG 056 C-017-005 FOX DE LUXE BEER 057 C-017-049 MONARCH BWG. CO. CHICAGO MONARCH BEER 058 C-018-010 THE WILLIAM SIMON BEEREY, BUFFALO, N.Y. 059 C-019-007 ROCHEACH BWG. CO. CHICAGO MONARCH BEER 059 C-019-007 ROCHEACH BWG. CO. CHICAGO MONARCH BEER 060 C-028-001 MOUND CITY MALT SYRUP IL VG 061 C-028-003 MOUND CITY MALT SYRUP IL VG 062 CIG RBO-C 7-20-6 100 CIGAR R.G. SULVIVAN FACTORY MANCHESTER, NH VG 063 C-032-003 ENTERFRISE BR'G. CO. FALL RIVER FALL REMOVER; NH VG 064 CIG RBO-d MARSH WREELING STORY (MOST COMMON CBD) VG 065 CIG RBO-d MARSH WREELING STORY (MOST COMMON CBD) VG 066 CIG RBO-d MARSH WREELING STORY (MOST COMMON CBD) VG 067 C-003-004 SIOUX CITY BREWING CO. SIOUX CITY, IA. / NESSEEN BREW BEST IN THE WEST COMMON CBD) VG 068 E-003-0XX CARTA BLANCA CERVEZA EXQUISITA / SAME 069 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME 070 E-004-021	041	B-024-033		IN	G
0-04 C-009-003 BLATZ MILWAUKEE (VB IN STAR)	042	B-035-006	PEOPLE WHO KNOW DRINK GOETZ BEER / SAME		EX
O45	043	B-063-012	SCHALLER "BANQUET" BEER CINCINNATI, OHIO	ОН	G
046 C-012-022 R & H BEER NY EX 047 C-012-025 PEERLESS BEER LACROSSE, WISCONSIN WI VG 048 C-012-119 THE FRANKLIN BREWING CO. BEN BREW 100% GRAIN OH G 049 C-013-019 DETROIT BREW. CO. OLD BRU BEER (BOTTLE) MI VG 050 C-013-027 EXTRA THAT GRAND OLD BEER (BOTTLE) MI VG 051 C-013-048 MADE OALT BY THE GENTAN BREWING CO. CUMBERLAND, MD VG 052 C-013-046 MD. / THE ORIGINAL OLD GENWAN BEER MOVE CO. CUMBERLAND, MD VG 053 C-013-066 (G. KRUEGER BRG. CO. NEWARK, N. J. KRUEGER BEER-ALE (WAITER) NY VG 054 C-013-109 THE STANTON BREWERY INC. TROY, N. Y. NY VG 055 C-013-110 STERLING BREWERS INC. EVANSVILLE, IND. STERLING IN VG 056 C-017-005 FOX DE LUXE BEER (BOTTLE) IN VG 057 C-017-049 MONARCH BWG. CO. CHICAGO MONARCH BEER IL VG 058 C-018-010 THE WILLIAM SIMON BREWERY, BUFFALO, N. Y. NY VG 059 C-019-007 ROCHESTER BEENING OINC. OLD TOPPER ALE-BEER THE FLAVOR THAT'S IN FAVOR (MAIT SYRUP 1060 C-028-001 MOUND CITY MALT SYRUP 061 C-028-003 MOUND CITY MALT SYRUP / SAME 062 CIG RBO-C 7-20-4 100 CIGAR R.G. SULLIVAN FACTORY MANCHESTER, NH VG 063 C-032-003 MOUND CITY MALT SYRUP / SAME 064 CIG RBO-D JOHN RUSKIN / BEST AND BIGGEST CIGAR NOW SC (MOST COMMON CBO) JOHN RUSKIN / BEST AD BIGGEST CIGAR NOW SC (MOST COMMON CBO) JOHN RUSKIN / BEST AD BIGGEST CIGAR NOW SC (MOST COMMON CBO) JOHN RUSKIN / BEST AND BIGGEST CIGAR VALUE. / MELBA 067 E-003-011 DRINK SOOD OLD HOOSIER BEER / SAME 1N VG 068 E-003-054 SIDUX CITY BREWING CO. SIDUX CITY, IA. / MESTERN BREW BEST IN THE WEST 069 E-003-XX CARTA BLANCA CERVERA EXQUISITA / SAME VG 069 E-003-XX CARTA BLANCA CERVERA EXQUISITA / SAME VG 060 C-0012-002 CENTLINVE BRS. CORP. FORT WAYNE / 1N VG	044	C-009-003	BLATZ MILWAUKEE (VB IN STAR)	WI	VG
047 C-012-025 PEERLESS BEER LACROSSE, WISCONSIN WI CA	045	C-010-002		NY	VG
048 C-012-119	046	C-012-022	R & H BEER	NY	EX
O49 C-013-019 DETROIT BREW. CO. OLD BRU BEER (BOTTLE) MI VG	047	C-012-055	PEERLESS BEER LACROSSE, WISCONSIN	WI	VG
050 C-013-027	048	C-012-119	THE FRANKLIN BREWING CO. BEN BREW 100% GRAIN	ОН	G
OST	049	C-013-019	DETROIT BREW. CO. OLD BRU BEER (BOTTLE)	MI	VG
OS	050	C-013-027		NY	VG
0.53	051	C-013-048	•	MD	VG
054 C-013-109	052	C-013-066	G. KRUEGER BRG. CO. NEWARK, N.J. KRUEGER BEER-ALE	NJ	EX
055 C-013-110 STERLING BREWERS INC. EVANSVILLE, IND. STERLING IN VG 056 C-017-005 FOX DE LUXE BEER IL VG 057 C-017-049 MONARCH BWG. CO. CHICAGO MONARCH BEER IL VG 058 C-018-010 THE WILLIAM SIMON BREWERY, BUFFALO, N.Y. SIMON PURE ALE AND BEER NY VG 059 C-019-007 ROCHESTER BREWING CO INC. OLD TOPPER ALE-BEER THE FLAVOR THAT'S IN FAVOR (MAN IN TOP HAT) (VAR (B) NICKEL) NY EX 060 C-028-001 MOUND CITY MALT SYRUP IL VG 061 C-028-003 MOUND CITY MALT SYRUP / SAME IL EX 062 CIG RBO-c 7-20-4 10C CIGAR R.G. SULLIVAN FACTORY MANCHESTER, N.H. (LIKE C-31 BUT ALSO HAS LOOP SEAL REMOVER) NH VG 063 C-032-003 ENTERPRISE BR'G. CO. FALL RIVER OLD TAP ALE MA VG 064 CIG RBO-c JOHN RUSKIN / BEST & BIGGEST CIGAR NOW 5C (MOST COMMON CBO) VG 065 CIG RBO-d MASH WHEELING STOGIES (MOST COMMON CBO) VG 066 CIG RBO-d JOHN RUSKIN BEST AND BIGGEST CIGAR VALUE. / MELBA "THE CIG	053	C-013-069	MAGNOLIA BEER / SAME	TX	G
OSS	054	C-013-109	THE STANTON BREWERY INC. TROY, N.Y.	NY	VG
056 C-017-003 MONARCH BWG. CO. CHICAGO MONARCH BEER IL VG	055	C-013-110		IN	VG
058 C-018-010 THE WILLIAM SIMON BREWERY, BUFFALO, N.Y. NY VG	056	C-017-005	FOX DE LUXE BEER	IL	VG
SIMON PURE ALE AND BEER OF C-019-007 C-019	057	C-017-049	MONARCH BWG. CO. CHICAGO MONARCH BEER	IL	VG
C-019-007 ROCHESTER BREWING CO INC. OLD TOPPER ALE-BEER THE FLAVOR THAT'S IN FAVOR (MAN IN TOP HAT) (VAR (B) NICKEL) 060 C-028-001 MOUND CITY MALT SYRUP 061 C-028-003 MOUND CITY MALT SYRUP / SAME 062 CIG RBO-c 7-20-4 10C CIGAR R.G. SULLIVAN FACTORY MANCHESTER, NH VG 063 C-032-003 ENTERPRISE BR'G. CO. FALL RIVER OLD TAP ALE MA VG 064 CIG RBO-d JOHN RUSKIN / BEST & BIGGEST CIGAR NOW 5C (MOST COMMON CBO) 065 CIG RBO-d MARSH WHEELING STOGIES (MOST COMMON CBO) 066 CIG RBO-d JOHN RUSKIN BEST AND BIGGEST CIGAR VALUE. / MELBA G 067 E-003-011 DRINK GOOD OLD HOOSIER BEER / SAME IN VG 068 E-003-054 SIOUX CITY BREWING CO. SIOUX CITY, IA. / WESTERN BREW BEST IN THE WEST 069 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME VG 070 F-004-021 CENTLIVRE BRG. CORP. FORT WAYNE /	058	C-018-010		NY	VG
061 C-028-003 MOUND CITY MALT SYRUP / SAME IL EX 062 CIG RBO-c 7-20-4 10C CIGAR R.G. SULLIVAN FACTORY MANCHESTER, N.H. (LIKE C-31 BUT ALSO HAS LOOP SEAL REMOVER) 063 C-032-003 ENTERPRISE BR'G. CO. FALL RIVER OLD TAP ALE MA VG 064 CIG RBO-d JOHN RUSKIN / BEST & BIGGEST CIGAR NOW 5C (MOST COMMON CBO) 065 CIG RBO-d MARSH WHEELING STOGIES (MOST COMMON CBO) 066 CIG RBO-d JOHN RUSKIN BEST AND BIGGEST CIGAR VALUE. / MELBA "THE CIGAR SUPREME" (MOST COMMON CBO) 067 E-003-011 DRINK GOOD OLD HOOSIER BEER / SAME IN VG 068 E-003-054 SIOUX CITY BREWING CO. SIOUX CITY, IA. / WESTERN BREW BEST IN THE WEST 069 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME VG 070 F-004-021 CENTLIVRE BRG. CORP. FORT WAYNE / IN VG	059	C-019-007	ROCHESTER BREWING CO INC. OLD TOPPER ALE-BEER THE FLAVOR THAT'S IN FAVOR (MAN IN TOP HAT) (VAR (B)	NY	EX
061 C-026-003 062 CIG RBO-c 7-20-4 10C CIGAR R.G. SULLIVAN FACTORY MANCHESTER, N.H. (LIKE C-31 BUT ALSO HAS LOOP SEAL REMOVER) 063 C-032-003 ENTERPRISE BR'G. CO. FALL RIVER OLD TAP ALE MA VG 064 CIG RBO-d JOHN RUSKIN / BEST & BIGGEST CIGAR NOW 5C (MOST COMMON CBO) 065 CIG RBO-d MARSH WHEELING STOGIES (MOST COMMON CBO) 066 CIG RBO-d JOHN RUSKIN BEST AND BIGGEST CIGAR VALUE. / MELBA G G "THE CIGAR SUPREME" (MOST COMMON CBO) 067 E-003-011 DRINK GOOD OLD HOOSIER BEER / SAME IN VG 068 E-003-054 SIOUX CITY BREWING CO. SIOUX CITY, IA. / WESTERN BREW BEST IN THE WEST 069 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME VG 070 E-004-021 CENTLIVRE BRG. CORP. FORT WAYNE / IN VG	060	C-028-001	MOUND CITY MALT SYRUP	IL	VG
062 CIG RBO-C N.H. (LIKE C-31 BUT ALSO HAS LOOP SEAL REMOVER) 063 C-032-003 ENTERPRISE BR'G. CO. FALL RIVER OLD TAP ALE MA VG 064 CIG RBO-d JOHN RUSKIN / BEST & BIGGEST CIGAR NOW 5C (MOST COMMON CBO) 065 CIG RBO-d MARSH WHEELING STOGIES (MOST COMMON CBO) 066 CIG RBO-d JOHN RUSKIN BEST AND BIGGEST CIGAR VALUE. / MELBA "THE CIGAR SUPREME" (MOST COMMON CBO) 067 E-003-011 DRINK GOOD OLD HOOSIER BEER / SAME 068 E-003-054 SIOUX CITY BREWING CO. SIOUX CITY, IA. / WESTERN BREW BEST IN THE WEST 069 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME 070 E-004-021 CENTLIVRE BRG. CORP. FORT WAYNE / IN VG	061	C-028-003	MOUND CITY MALT SYRUP / SAME	IL	EX
O63 C-032-003 ENTERPRISE BR'G. CO. FALL RIVER OLD TAP ALE MA VG O64 CIG RBO-d JOHN RUSKIN / BEST & BIGGEST CIGAR NOW 5C (MOST COMMON CBO) O65 CIG RBO-d MARSH WHEELING STOGIES (MOST COMMON CBO) O66 CIG RBO-d JOHN RUSKIN BEST AND BIGGEST CIGAR VALUE. / MELBA "THE CIGAR SUPREME" (MOST COMMON CBO) O67 E-003-011 DRINK GOOD OLD HOOSIER BEER / SAME O68 E-003-054 SIOUX CITY BREWING CO. SIOUX CITY, IA. / WESTERN BREW BEST IN THE WEST O69 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME O70 E-004-021 CENTLIVRE BRG. CORP. FORT WAYNE / IN VG	062	CIG RBO-c		NH	VG
O65 CIG RBO-d MARSH WHEELING STOGIES (MOST COMMON CBO) O66 CIG RBO-d JOHN RUSKIN BEST AND BIGGEST CIGAR VALUE. / MELBA "THE CIGAR SUPREME" (MOST COMMON CBO) O67 E-003-011 DRINK GOOD OLD HOOSIER BEER / SAME O68 E-003-054 SIOUX CITY BREWING CO. SIOUX CITY, IA. / WESTERN BREW BEST IN THE WEST O69 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME O70 E-004-021 CENTLIVRE BRG. CORP. FORT WAYNE / IN VG	063	C-032-003	ENTERPRISE BR'G. CO. FALL RIVER OLD TAP ALE	MA	VG
066 CIG RBO-d JOHN RUSKIN BEST AND BIGGEST CIGAR VALUE. / MELBA G 067 E-003-011 DRINK GOOD OLD HOOSIER BEER / SAME IN VG 068 E-003-054 SIOUX CITY BREWING CO. SIOUX CITY, IA. / WESTERN BREW BEST IN THE WEST 069 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME VG 070 F-004-021 CENTLIVRE BRG. CORP. FORT WAYNE / IN VG	064	CIG RBO-d	COMMON CBO)		VG
O66 CIG RBO-d JOHN RUSKIN BEST AND BIGGEST CIGAR VALUE. / MELBA "THE CIGAR SUPREME" (MOST COMMON CBO) O67 E-003-011 DRINK GOOD OLD HOOSIER BEER / SAME IN VG O68 E-003-054 SIOUX CITY BREWING CO. SIOUX CITY, IA. / WESTERN BREW BEST IN THE WEST O69 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME VG O70 E-004-021 CENTLIVRE BRG. CORP. FORT WAYNE / IN VG	065	CIG RBO-d	MARSH WHEELING STOGIES (MOST COMMON CBO)		VG
067 E-003-011 DRINK GOOD OLD HOOSIER BEER / SAME IN VG 068 E-003-054 SIOUX CITY BREWING CO. SIOUX CITY, IA. / IA VG WESTERN BREW BEST IN THE WEST 069 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME VG 070 E-004-021 CENTLIVRE BRG. CORP. FORT WAYNE / IN VG	066	CIG RBO-d			G
069 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME VG 070 F-004-021 CENTLIVRE BRG. CORP. FORT WAYNE / IN VG	067	E-003-011		IN	VG
069 E-003-XX CARTA BLANCA CERVEZA EXQUISITA / SAME VG 070 F-004-021 CENTLIVRE BRG. CORP. FORT WAYNE / IN VG	068	E-003-054		IA	VG
070 F-004-021 CENTLIVRE BRG. CORP. FORT WAYNE /	069	E-003-XX			VG
	 		CENTLIVRE BRG. CORP. FORT WAYNE / NICKEL PLATE BEER	IN	VG

071	E-004-029	THE CHRIST. DIEHL BREWING CO. DEFIANCE, OHIO / "DRINK CENTENNIAL BEER" VAR (A) QUOTES	ОН	VG
072	E-004-075	ROCHESTER BREWING CO. / OLD TOPPER ALE	NY	G
\longrightarrow	E-004-091	THE TACOMA BREWING CO. SAN FRANCISCO, CAL. /	CA	VG
074	E-004-144	SCHORR-KOLKSCHNEIDER BRWG. CO. ST. LOUIS, MO. / S-K LAGER BEER	МО	VG
075	E-004-188	RAINIER BREWING CO. INC. SAN FRANCISCO, CAL. / DRINK RAINIER BEER-5 1/2%	CA	G
076	E-004-328	REGAL PRODUCTS CO. SAN FRANCISCO / REGAL-AMBER LAGER BEER	CA	VG
077	E-004-XX	MEYER'S QUALITY BEVERAGES / SAME		G
078	E-004-XX	S & S GINGER ALE / IMPERIAL BEVERAGE CO.		G
079	E-005-078	MATZ BREWING CO. BELLAIRE, OHIO (REST IN BOOK)	ОН	VG
080	E-006-055	THE VICTOR BREWING CO. JEANNETTE, PA. / SAME	PA	VG
081	E-006-062	BEN BREW BEER KINGS HEAD ALE / SAME	ОН	VG
082	E-006-086	THE GEO. J. RENNER BREWING CO. AKRON / GROSSVATER BEER	ОН	VG
083	E-011-012	SCHOENHOFEN EDELWEISS CO. CHICAGO, ILLINOIS / EDELWEISS BEER A CASE OF GOOD JUDGMENT	IL	G
084	E-014-011	ATLAS BREWING CO. CHICAGO, ILL. / ATLAS PRAGER BEER TOPS FOR TASTE	IL	EX
085	E-014-016	MAGNUS BECK BRG. CO. BUFFALO, N.Y. / BECK'S BEER BECK'S BEER	NY	VG
086	E-014-046	COLUMBIA BREWING CO. ALPEN BRAU / SAME (COPPER)	МО	VG
087	E-014-056	DALLAS-FORT WORTH BREWING CO. / ASK FIRST FOR BLUEBONNET BEER	TX	VG
088	E-014-059	DICK BROS. BRG. CO. QUINCY, ILLINOIS / SAME	IL	VG
089	E-014-081	FALSTAFF BREWING CORP. ST. LOUIS OMAHA-NEW ORLEANS / THE CHOICEST PRODUCT OF THE BREWERS' ART	МО	EX
090	E-014-124	GREAT FALLS BEER GREAT FALLS, MONT.	MT	VG
091	E-014-127	GRIESEDIECK BROS. ST. LOUIS-BEER / SAME	МО	EX
092	E-014-131	HABERLE BRG. CO. CONGRESS BEER / SAME	NY	G
093	E-014-141	HAUENSTEIN'S NEW ULM, MINN. / SAME	MN	M
094	E-014-166	KINGSBURY PALE BEER MANITOWOC AND SHEBOYGAN, WISCONSIN	WI	VG
095	E-014-168	G. KRUEGER BRG. CO. NEWARK, N.J. / OLD SURREY PORTER CREAM ALE & KENT ALE	NJ	EX
096	E-014-197	NORTHERN BREWING CO. SUPERIOR, WIS. / DRINK NORTHERN IT'S SUPERIOR (COPPER)	WI	VG
097	E-014-225	POTOSI BREWING CO. POTOSI, WIS. / GAINS BY COMPARISON	WI	G
098	E-014-241	RHINELANDER BEER RHINELANDER, WISCONSIN	WI	EX
099	E-014-253	ADAM SCHEIDT BREWING CO. / VALLEY FORGE BEER	PA	VG
100	E-014-258	JOS. SCHLITZ BRG. CO. MILWAUKEE, WIS. / SCHLITZ BEER BOTTLES-CANS	WI	G
101	E-014-268	SPOETZL BREWERY SHINER BEER	TX	EX
102	E-014-272	STANDARD BREWING CO. INC. ROCHESTER, N.Y. TEL. GLEN. 0373 / OLD OX CART BEER STANDARD DRY ALE	NY	EX
103	E-014-284	TIVOLI BEER DENVER, COLO. / SAME (COPPER)	CO	EX
104	E-014-307	D.G. YUENGLING & SON, INC. POTTSVILLE, PA. / DRINK YUENGLING'S BEER-ALE	PA	VG
105	E-014-402	MANKATO BRG. CO. MANKATO, MINN. / JORDON BEER (WITH O) KATO BEER	MN	EX
106	E-014-457	WAYNE BREW ERIE, PA. / SAME	PA	VG
107	E-014-529	HENRY F. ORTLIEB BREWY. CO. PHILADELPHIA, PA. / ORTLIEB'S ALE ORTLIEB'S BEER (VAR (A) BREWY)	PA	EX
108	E-014-534	PRIMO HAWAIIAN BEER / SAME	НА	EX
	<u> </u>	RAINIER BREWING CO. INC. SAN FRANCISCO, CAL. /	CA	VG

110	F-002-005	A. MIRABILE-BEER-ALE		VG
111	F-003-001	POTOSI BREWING CO. AN OPENER FOR FRIENDSHIP	WI	VG
112	F-003-XX	F.J. OGORCHOCK "BEVERAGES" PHONE 619-J BROOKVILLE, PA.	PA	EX
113	F-005-015	STONE MALT CO. 232 S. 4TH ST37 SPRUCE ST. / OUR VERY BEST HOME RULE-SANDOW "39" MALT RED SUN-SAMBO	ОН	VG
114	F-005-023	OHIO MALT CO., 118 NORTH MAIN ST. / OUR VERY BEST HOME RULE-SANDOW "39" MALT RED SUN-SAMBO	ОН	G
115	F-024-XX	TRINK COCA-COLA KOSTLICH AND ERFRLSCHEND (GERMAN)		VG
116	G-001-008	EBLING'S EXTRA THAT GRAND OLD BEER (BOTTLE)	NY	EX
117	G-001-024	SCHAEFER FINE BEER (BOTTLE)	NY	G
118	G-002-003	HAMPDEN LIGHT BEER MILD ALE	MA	EX
119	G-002-005	HARVARD BEER ALE PORTER	MA	VG
120	G-006-012	SCHELL'S BEER NEW ULM, MINN.	MN	G
121	G-009-038	SCHREIBER BREWING CO. INC. BUFFALO, NEW YORK (BLACK ON NATURAL)	NY	VG
122	H-002-022	THE JAMES HANLEY CO. SAY HANLEY'S FOR ALE (BULLDOG)	RI	EX
123	I-007-005	ATLAS PRAGER BEER	IL	G
124	I-007-008	BEST BREWING CO. HAPSBURG BEER QUALITY LAGER	IL	G
125	I-007-009	FOR OPENING BROWN DERBY BEER CANS OR BOTTLES	CT	VG
126	I-007-023	KINGS BREWERY, INC. BROOKLYN, N.Y. KINGS BEER AND ALE	NY	VG
127	I-007-024	ENJOY KRUEGER'S ON DRAUGHT WHERE NOT AVAILABLE, DRINK IT FROM KEGLINED CANS	NJ	G
128	I-007-025	LIEBMANN BREWERIES RHEINGOLD BEER SCOTCH ALE	NY	EX
129	I-007-026	MILLER SELECT BEER	WI	G
130	1-007-036	JACOB RUPPERT BREWERY NEW YORK	NY	EX
131	I-007-052	HAMM'S BEER SMOOTH & MELLOW	MN	G
132	I-009-001	WALDORF / ALE & LAGER		G
133	I-011-289	BALLANTINE BEER & ALE (3 RINGS) (RO-LOC PROCESS)	NJ	EX
134	I-019-015	BLATZ / SAME	WI	VG
135	J-009-001	ADOLPH COORS COMPANY GOLDEN, COLO. U.S.A. COORS AMERICA'S FINE LIGHT BEER	co	EX
136	M-003-016	BARBEY'S, INC. READING, PA. VAR (B) REG/YELLOW	PA	G
137	M-033-002	DRINK JAX BEER (HANDLE EXCELLENT, OPENER VG)	LA	VG
138	M-045-XX	ATLAS FOUNDRY CO MARION IND / FOUNDED 1893	IN	VG
139	M-047-001	COMPLIMENTS OF ARNHOLDT-SCHAEFER PHILADELPHIA LARGEST BREWERY BOTTLER (SMALL CRACK IN HANDLE)	PA	G
140	N-009-008	VIENNA BREWING CO. CINCINNATI VIENNA STYLE BEER	ОН	G
141	N-009-XX	WAUKESHA WATERS, INC. "ALMANARIS" "POLAR DEL. L. 1616 BUY ONLY THE BEST "APOLLINARIS" "MOUNTAIN VALLEY"	WI	G
142	O-004-013	MILLER HIGH LIFE (MINT IN BOX)	WI	М
143	O-005-015	STEGMAIER'S GOLD MEDAL BEER WILKES-BARRE, PENNA.	PA	G
144	O-006-XX	SEEWEE QUALITY BEVERAGES		EX
145	P-009-UL	BAY CITY BREWING CO. "THE FINEST" / EXPORT	МІ	EX
146	P-051-009	COMPLIMENTS OF ADLOFF & HAUERWAAS CO. LOS ANGELES, CAL. / SAME	CA	EX
147	P-092-XX	CERVEZA CRUZ BLANCA BEER / SAME (SIMILAR TO P-92)		VG
148	R-001-002	INTERNATIONAL BREWERIES INC. BUFFALO, N.Y.	NY	EX
149	S-001-001	BURGER BEER	ОН	EX