

# Just For Openers

24th Year Issue #95

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Past Editors:  
Don Bull (1979-83)  
Ed Kaye (1984-88)  
Art Santen (1989-1993)

Membership Renewals /  
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Opener and Corkscrew  
Books (please check Sell-  
ing Ads for details)

2002 Handbook of United  
States Beer Advertising  
Openers & Corkscrews by  
Bull, Kaye & Stanley

"Just For Openers" "A  
Guide to Beer, Soda, &  
Other Openers" by Donald  
A. Bull & John R. Stanley

"Soda Advertising Open-  
ers" by Donald A. Bull &  
John R. Stanley

"Beer Advertising: Knives,  
Letter Openers, Ice Picks,  
Cigar Cutters and More" by  
Donald A. Bull

"The Ultimate Corkscrew  
Book" by Donald A. Bull

"Bull's Pocket Guide to  
Corkscrews" by Donald A.  
Bull

"Boxes Full of Corkscrews"  
by Donald A. Bull

"ANRI Woodcarvings: Bot-  
tle Stoppers, Corkscrews,  
Nutcrackers, Toothpick  
Holders, Smoking Accesso-  
ries and More" by Philly  
Rains and Donald A. Bull

## 2002 Fredericksburg Convention

Larry Moter and Mark Barren hosted another great JFO Convention. Plenty of openers and camaraderie were to be found. Twenty-eight JFO members officially attended. Many thanks to Larry and Mark and also to Herb Danziger and Jackie Young for providing pictures. Highlights are inside.

Good news for next year's convention is that at this time Art Santen is 100% cured from his bout with mild leukemia. He was given a clean bill of health just after the JFO Convention. Mark your calendars now for the 2003 St. Louis Convention (April 9-13). It will be the 25th Anniversary Convention and promises to be a special one.

## A-35-52 Virginia Roanoke Virginia

Another Virginia Brewing Co. opener just obtained the first of June at the auction of the collection of Marvin Short. Marvin was a former JFO member who passed away this past

winter. Auction details on the next page.



### Member's Update

JFO lost one of its best members when Don Whelan passed away the 4th of June. I remember his first JFO Convention in Cincinnati in 1992. He was always in a great mood and loved collecting bottle openers especially Schlitz, Missouri and Types. His wife Cora was always with him and these people could make any beer show a great experience. He will be sorely missed by all collectors and our condolences go out to Cora and the family. (See Pat Stanley's write-up on the next page).

JFO Member, Lew Burritt, passed away unexpectedly on March 16th due to a stroke. Lew loved Dixie Beer items and was an avid collector and history researcher of the Dixie Brewery. Our prayers go out to his partner, Millie McSully.

On a much better note, Norm Jay improved enough that he attended the JFO convention. It has been a slow healing process but he is pretty much 100% as this newsletter is being sent out. Also Dick Britton is doing well and hopes to make next year's convention. Ollie Hibbeler keeps telling me "getting old is hell."

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**Don Whelan (by Pat Stanley)**

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Everyone who knew Don Whelan would agree that he was a fine man. Never have we heard anything, but good about him. He and Cora raised a large family before Don began collecting openers in the late 80's. Cora joined the love of collecting with her interest in Campbell Soup items. Don and Cora were the perfect host and hostess for the 1995 and 2001 JFO Conventions. They opened their home to us both years to view their collections.

We teased Don about arriving in Florida in 1999 with his arm in a sling (shoulder surgery). Yes, sure...a good way to get good trades. In 2000 Cora drove him to Chicago with a patch on his eye, a week after a stroke, but determined to come to JFO. We teased him more, saying that he really would get some really good trades that year, but we all were very concerned. In 2001 Don desperately needed knee surgery, but the guests at this grand convention would never know the pain their host was enduring.

Right after the 2001 convention, they moved to Lincoln, Nebraska to be close to some of their children. God was watching over this special couple when this move was made. Don had the knee surgery and everything went wrong. Although on dialysis and fighting cancer, Don was planning a trip to Fredericksburg, Va. JFO, plotting where he could get his dialysis treatments. As brave and determined as he was, the trip just was not possible. But the spirit was still hopeful when he placed bids on the JFO April issue auction. He was not giving in no way.

On June 4, 2002 Don lost the battle. Emails poured in after John sent out the sad news. We all benefited from knowing Don Whelan. Our hearts and prayers go to Cora and his family.

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**Marvin Short Auction (Salem VA) June 1st**

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Thanks to Ben Hoffman that I even heard about Marvin's Auction. The week before the auction Ben sent me a flyer advertising an auction for the Marvin Short estate in Salem, Va. It was to be held May 30 to June 1 and I would only be able to attend June 1 which was a Saturday. Luckily the bottle openers being advertised would be sold that day. Marvin collected any and all advertising with his special interest being Roanoke, Va. advertising items and he really liked Virginia Brewing Co. items.

Early in the week I contacted Don Bull who lives near Salem and lined up an overnight stay on Friday. As usual Don and Bonnie provided some very gracious hospitality and I even got to see progress on their new house at Smith Mountain Lake. Don had been to the auction preview on Wednesday and told me not to get my hopes up. So instead of thinking about the auction I worked out a trade with Don for some beer openers he had and I in return traded him some knives (a rather pitiful lot of knives overall, so I "owe him").

It was a 45 minute ride to the auction house in Salem the next morning. We arrived at 9:00 and the auction started at 10:00. We previewed the auctions and we both marked down the ones we were interested in. The openers for sale were placed in lots of 40-75 in beer flat boxes. I spotted about 10 lots I wanted to bid and surveying the crowd I only saw one person who might be any competition and that was Burt Chauncy a collector of Virginia advertising items. As luck would have it, the auction company had the Virginia Brewing Co. openers and miscellaneous items in 2 boxes. After a little discussion Burt and I worked out a deal that he would go after the opener box and I would go after the corkscrew box, both with Virginia Brewing Co. items only.

The auction started at 10:15 and we ended up staying five hours. I let the first opener box go at \$175 and it had a M-3 Senate in pretty nice shape but everything else was common. I got the second box of openers and kept on bidding on the good opener lots. I ended up with 8 lots and spent \$2210. Don Bull bought all of Marvin's advertising letter openers and they were in 7 lots. When the Virginia Brewing Co. box of openers came up, Burt was the winner at \$185 and I about fell out of my chair as we expected it to go for \$500-600. I got the Virginia Brewing Co. corkscrew box for \$175 and Burt and Don quickly grabbed the good items (2 P-88 and a P-9 along with 2 Tap Handles). From Burt box he let me have the A-35 shown on the front page. Burt got an A-13 Car, a B-7 buttonhook opener and several wires from his box along with some misc. items.

My haul for the day included a lot of "A" and "B" beer and soda openers, along with some sliders and several Starr X openers. A good haul for me but as I told Don coming back down the road, I am sure Marvin Short turned over in his grave at some the low prices that lots brought.

## **"A Born Collector's Last Auction" by Tim Thornton of the Roanoke Times**

Ceiling fans stirred musty air into a somnolent crowd in Salem as an auctioneer's hypnotic nasal drone implored them to trade their money for the accumulated treasures of Marvin C. Short. The best stuff was already taken - most of the railroad memorabilia and most of the relics from Roanoke's old Salem Avenue saloons - but the quantity and variety of what remained was impressive.

Liquor bottles, milk bottles, bottle openers, bottle caps, snuff cans, box cameras, cow bells, Confederate cash and canes. Silverware, washboards, safety razors, pocket knives, pencils, playing cards and spittoons. A copy of the 1942 edition of "The Seaman's Handbook for Shore Leave."

The estate of Marvin C. Short - Seabees veteran, Appalachian Power Co. retiree and insatiable collector - is being auctioned off. Today will be the sixth day of the sale, but it won't be the last. There's much more inside Short's Southeast Roanoke home.

When the 76-year-old Short died six months ago, his collection filled every room of the small brick bungalow. Metal lunch boxes adorned with the stars of television, movies and cartoons lined the hallway. Boxes and piles covered the kitchen table, the stove and virtually every flat spot in the house and its basement. Only the attic was empty. For much of his life, Short was either too big or too feeble to crawl up there. Eventually, the attic doorway was blocked by Short's continually growing collection.

"Every day, that was his aim, to go and collect more," said Charlotte Secrest, Short's friend for more than 30 years. "If he had one of something, he probably had a dozen of them." Or a hundred. Or a thousand. Secrest thinks Short began his collecting with power line insulators, but he quickly branched out. Short was particularly interested in advertising - cigarette lighters, matchbooks, serving trays, clocks, ash trays, almost anything that had a company name or logo on it - particularly if the company had a Roanoke connection. Short was especially proud of his Virginia Brewing Co. collection. It was the only part of his accumulation that he had on proper display.

"I guess he bought all of that he could buy, so he started buying things from other places," said Bill Neal, a part-time antiques dealer who bought more than two dozen razor strops from Short's estate. Neal, like almost everyone else around here with an auction house or antique shop, knew Short and his collecting habit. "He bought the rare stuff before they became rare," Neal said. Things like whiskey jugs from a Roanoke distillery. "Somebody said that's the reason they're rare. Marvin had all of them."

Short lived with his parents, John and Lola Short, until their deaths. Lola died on Election Day, 1976. John died the following fall, one year to the day after his wife was buried. Short was a collector all along, but the pastime filled much more of his time after his parents died. Room by room, it filled his family's house. "It was a little bit of furniture and a whole lot of collection," said Shirley Simmons, Short's neighbor for nearly 40 years. "He was just, you know, a good person," Simmons said.

He fed neighborhood cats and shared some of his yard sale finds with neighborhood children - and with Simmons. "There was a time when I never knew what I might find in my mailbox," she said. "I often wondered what the mailman thought if he got there before I did."

On Jan. 2, Secrest's daughter called Simmons, worried about Short. No one had seen or heard from him since New Year's Eve. Simmons said she'd look in on him. "I can't tell you the hundreds of times I'd gone over there to check on him and he'd be back there piddling with something or lost in his collection," Simmons said. She hollered down the hall as she entered the dark bungalow. Short was hard of hearing, so Simmons kept calling as she crept through the house. Peeking into Short's bedroom, she saw his arm resting on the arm of a chair. Simmons didn't go any farther. Simmons called Secrest, asked her to call an ambulance, then went out to the porch.

"People around here thought he was just a junk man," Simmons said. "I knew better." The auction continues today, 10 a.m. to 4 p.m., at Mark D. Layman Auctions, 251 Wildwood Road, Salem.

P.S. This write-up appeared in the June 15th, Roanoke Times. Marvin was a true collector. I never met him but talked to him several times on the phone. We even completed a trade about a year and a half ago. He got an A-28-41 Virginia Brew opener and I got a P-88 Virginia Brew all wire corkscrew. Funny, he was never happy with the trade and finally last fall I offered to trade back and never heard from him. I found out at the Blue-Grey Show in February he had passed away. He was a true collector.

# Spouse's Corner

By Pat Stanley, the Editor's Spouse

As I browsed through the 1990 JFO newsletters, my mind quickly wandered down memory lane, reminiscing of fun days, hosting the Annual JFO Convention. When you host this grand event, new friendships are formed and others deepen. You strive to make everyone feel welcomed and feel genuine appreciation in return.

One way John wanted to extend Southern Hospitality was to serve banana pudding, the southern way, warm. He charged me, a northerner with that task. John calculated that three batches were needed, each filling a turkey roast pan and all had to be warm. Janice Jarrell became a lifetime friend that evening. She separated 36 eggs for me and removed the white stringy cords from each one, then skillfully arranged vanilla wafers and sliced bananas in each pan while I stirred pudding made from scratch.

Then off to the convention site with a trunk full of pudding, giggling over our secret surprise. The convention opener was designed after the Medford dog and just before the convention Janice and I were shopping and I saw a dog-shaped collar made from sequins. Janice said I just had to have it, so I was decked out in my party collar and arrived barking as fiercely as I could holding one pan of the precious pudding. It's ironic that years later, I was stirring pudding when she arrived to tell us that a new world was "opening" for them as they were expecting Taylor.

John was in the room adjoining the hospitality room, working on a trade before finally coming out to see what on earth was going on. Don't worry, John, I won't wear my collar again, I had it hand sewn to fabric and framed to keep forever.

That year I did everything from taking members to the liquor store to taking them to church. It was crazy, but fun.

By Sunday, we were somewhat exhausted, but Peg and Bob Nugent were still in town and wanted to go antiquing. John and I picked them up and took them on the local tour, trying hard to keep up with them without it being too apparent. That evening Roger and Janice Jarrell joined us and we all went to Raleigh for supper at a brew pub.

The 1990 JFO was fun, but 1991 was even better. I can't wait to tell you about that year in the October newsletter. Janice came to my rescue late in the game in 1990. In 1991 we were partners in crime for months, out begging for welcome bag goodies and lots of other mischief as the Jarrells co-hosted that convention.

OK...back to reality. I'm suppose to give you a review of all the 1990 newsletters and that begins in January. Sorry I got so side-tracked, but every year after Christmas all JFO members think ahead to April. It gets us through the dreary winter months.

In the January newsletter we learned of the death of Phyllis Creuziger and that her husband Dick had renewed her membership in his name. The editor said that we hoped to see Dick at future conventions. I remember well in the midst of the hospitality room chaos as everyone was arriving and seeing old friends once again, that someone told me how glad they were to see Dick there. We have been happy to see him at other conventions since, including San Francisco and St. Joe.

Tony Zanghi sent in some information on an opener from Quakertown, Pa. According to the Federal Register of Breweries, none existed in this quaint town, but whiskey could be found for 3 cents a shot at the Red Lion Hotel. Grandville A. Straub's Liquor Store (1898-1918) was just a trolley ride away. Their advertisement can be found on a B-5 opener.

## Spouse's Corner (continued)

There was more about the Straub business in the April issue. Otto Martin took over the business after Straub's death in 1918. The bottling works lasted until 1925 when Martin died mysteriously just four days short of his 40th birthday. Goodness!!

Bill McKenzie's Opener Trivia featured an opener Don Sherman (Los Angeles) found. Imprinted on it was "Liquid Force". Bill thought that sounded like a great name for a laxative. Other ideas were welcomed!

From this column I learned that Regal which was shown on an A-12-6 is Lager spelled backwards.

Bill also discussed a weakness of written listings. It is very unusual to see two openers of the exact same type and wording, except the positioning of the words is different. Since the listing would be the same, a collector would never know the other exists. (Since then John has added varieties to the handbook if an opener exists in this way.)

Larry Biehl resolved some questions raised in the October '89 issue by Harold Kogut. Harold had a new find and wanted more info about it. It was an opener used by vending machine companies in their coffee machines. Larry knew because he had a second job running a catering business when he and Fran were raising kids.

Lehr Roe was the Collector of the Month in the January issue. He said that their story was somewhat different from most, that the corkscrew collection actually started out as Joan's collection. OK you Michigan-ders....that was Herb and Camille Danziger's story. Blame it on the innocent spouse!! Get them interested in collecting, then they are responsible for your addiction. John's mother gets credit for his, as he was beyond return when we met.

Lehr really started out looking for Ian Fleming first editions and Joan collects Chinese Mud Men. Now that sounds unique. Corkscrews are their major interest, especially patents of Edward P. Haff. And so it was in 1990. Some things may have changed by now, but not one thing Lehr said, "The most wonderful aspect of our collection has been the people we've met and have come to call friends. These number in the dozens from all over this continent as well as Europe. This association is the best part of our collections and will last as long as we do."

Until the April issue of JFO, I just thought of spinners as spinners. Now, thanks to opener trivia, I know there are five varieties of the A-21 hand spinner:

- A-21 a YOU PAY on index finger/without a hole
- A-21 b YOU PAY on index finger/hole in center of opener
- A-21 c YOU PAY on index finger/hole at bottom of opener
- A-21 d No wording on index finger/hole at bottom of opener
- A-21 e SPIN-IT on index finger/hole in center of opener

A-21 e is the hardest to find...excuse me while I check out our local opener room. Yup, there's one there with Lone Star inscribed. So, I had to quiz John about it. It's here thanks to Ollie at the one of the Cincinnati conventions.

The a-d were made by Brown & Bigelow (B & B) of St. Paul, Minnesota. The A-21 e appears to be of a slightly different shape and not as finely struck, probably from a different manufacturer.

## Spouse's Corner (continued)

Corkie the Yorkie told me to include the opener trivia about corkscrews with springs. They employ the use of a spring in place of a metal bell or flange. Three were featured. The first was marked "VICHY CELESTINS" on top, probably advertising a wine or mineral water from France. It has a pin through the shank that keeps the spring from moving upward. The second is one of the hardest beer advertising corkscrews to find because only four listings had appeared in 1990. The one shown had an error in wording. Imprinted is DUESSELDORFER BEER GRAND PRICE-CROSS OF HONOR GOLD MEDALE. PRICE should have been worded PRIZE. Corkie, see if there's one of these in our house. Good girl, you found one. Now drop, don't chew that handle!!

This one had a specially designed piece that rotates outward from the shank and keeps the spring from moving upward.

The third spring type corkscrew appears to be more modern, but was the most interesting to Bill. Embedded in the shank is a tiny pin which allows the shank to move up and down through the middle of the spring as the handle is rotated. The pin can move upward freely between the coils of the spring to the point where the spring narrows at the top and can move downward until the spring contacts the handle, a very interesting concept. I studied the picture, but would have to see it in action. Do you have one of these Don Bull?

The collector of the month was the team known as Vic and Mary Ann Keown. They did everything together and went everywhere together. They complemented each other perfectly. On Christmas of 1984, Vic gave Mary Ann a pendant in the shape of an I-11. That pendant will always be treasured as are all the memories we all have of Vic.

In the April issue, there was a Convention Update giving an overview of the plans. John included this in his update, "Awards will be given for the best displays even though Pat has been a "Basket" case since her adorable picnic basket display did not even get honorable mention last year." So you thought it was adorable, John...you are too!!!

John Stanley was featured as the Collector of the Month in the July issue. I must discuss a couple of things John said, like the one about trying to narrow his interest range. And it did sound quite pitiful when he said, "As my collection has become more advanced, I don't find many openers that I need." Why then do I see Ebay WIN all the time???

Danny Freels submitted a write up for the July issue. He said, "For a reason that now escapes me, I started collecting bottle openers back in the early 70's". Reason implies that you are thinking logically and that's up for debate in the world of collectors.

Better move on to the October issue as the Spouse's Corner is taking up more room than John's "little" collection

Apparently Leon Beebe had a great sense of humor for he politely wrote Art after the wrong information about his death was released. Leon used Mark Twain's quote, "The report of my demise is premature." He told Art to tell any of Leon's friends who might call that at the moment he is holding his own. I'm sure Leon didn't mind that we all laughed with him. John always tries to check out obituaries via the internet before including such news in the JFO newsletter.

John Goff was the October collector. He started collecting in 1969 when he couldn't find an opener when he needed one. He went all through the house, garage and tackle box looking for openers and hung them in one place on the wall. They looked so interesting that he started looking for all and any types he could find. His wife, Jay has miniature openers on a necklace which I'm sure is full of fond memories since the loss of her husband.

# Spouse's Corner (continued)

Information from the US Patent Office was included in this issue for the design of Ed Kaye's favorite, the baseball player, patented August 18, 1914. What a fine day!

A picture of a friendship quilt Jackie Young made for Peg and Bob Nugent with the signatures of many of their friends in JFO, CCCC & ICCA was shared in the JFO newsletter. It was in honor of the Nugent's 57th Wedding Anniversary. Remember what we've been saying about the friendships formed in JFO!!

Talking about Jackie Young...Joe Young submitted an article about a shipwrecked boater. He survived, although he couldn't swim, because he was full of gas from too many beans. The gas kept him afloat and kept the sharks away (don't think I need to explain what direction he turned when they approached!). His ordeal lasted almost two days. During that time, he needed more gas. Fortunately he had some beans in his sack. They would have been useless if it had not also had an opener.

Joe...come on...is this really true?? I'm just glad the poor guy hadn't been drinking Liquid Force!!!

I wonder if Ollie Hibbeler and all those other fisherman carry canned beans with them? I know they would have an opener along.

I think I better quit on that one. You might think I'm full of hot air!!

If you don't see Spouse's Corner in the October issue, you know I've been fired.

## July New Members, Renewals, Address Changes & Corrections

Mem #	Last Name	First Name	Spouse	Street	City	State	Zip	Phone	E-Mail	Specialties/ (Sponsor)
1008	Ackerman	Scott		PO Box 554	Woodland Park	CO	80866-0554	719-748-8639 C719-351-9857	ackmebreweriana@yahoo.com	General (All Beer and esp from Tough Breweries)
1005	Gaedtka	Wilbur	Gerry	6005 N Walnut Street Rd	Springfield	IL	62707-8573	217-487-7393	sgaedtka@att.net	General, Corkscrews
1007	Mayville	Dan	Bonnie	E7446 County Road H	Fremont	WI	54940-9747	920-446-3632		US Beer Openers (Wisconsin)
1006	Morris	Tim		1040 Forest Hills Rd	Heath	OH	43506-1789	740-323-1508 C614-203-3244 F740-323-1151	tmorris@alltel.net	General, US Beer Openers (OH & PA), Cast Iron Figurals

### E-Mail New/Change Addresses

Scott Ackerman	ackmebreweriana@yahoo.com	Wilbur Gaedtka	sgaedtka@att.net	
Ed Broders	edbroders@yahoo.com (Change)	Phil Mandzuk	philman@mts.net	(Change)
Michael Calhoun	mgc62651@hotmail.com (Change)	Tim Morris	tmorris@alltel.net	

## JFO Fredericksburg VA Convention

The 2002 JFO Convention was going to be a week long event for the Stanleys. First Joe and Jackie Young would be visiting for two days and nights before the convention and Jeb Burruss would be staying Saturday night following the convention. Joe and Jackie (with their dog, Bailey) arrived late Sunday evening. They spent some time checking over my collection and after a great supper by Pat we sat around and talked openers. Joe and I both agreed as most other collectors do that eBay has taken over the collecting scene and Joe has been especially successful finding can openers on eBay.

Monday Joe and I spent the morning seeing the UNC campus where Pat and I work. Pat and Jackie went with Janice Jarrell to Gastonia, NC to a fabric shop (it was three hours each way). That evening we went to Raleigh to eat at The 42<sup>nd</sup> Street Oyster Bar and Grill (sight of the 1991 JFO Convention Friday luncheon). The next day Joe and I were scheduled for a visit to Don Bull's house in Wirtz, Va (not on any maps but just south of Roanoke). Unfortunately Joe woke up with a stomach bug and after sleeping in they decided to head on up to Fredericksburg. They left about 10:30 and it worked out well as I had to go into work for two hours after lunch.

Tuesday evening and Wednesday morning was spent trying to get ready for the show. Since we were driving for the first time since 1997, I was planning on bringing everything but the kitchen sink. I had so much that Pat decided to drive her car up separately. Before leaving town I did have to pick up Jeb Burruss at the Raleigh-Durham Airport at noon. As luck would have it, his plane was 25 minutes early, but he only spent 15 minutes waiting for me. We hit the local BBQ restaurant (Bullocks, a food place of choice by 1990 and 1991 convention attendees).

The drive to Fredericksburg from Durham took about three and a half hours. We were at the hotel by 4:15 and of course room-to-room trading was in full swing. Norm Jay was in Stan Summers' room and had picked him pretty clean. I decided to go ahead and start unloading my car. It was pretty amazing how several members conveniently showed up just as I had all of the openers in the room. Several parts of collections were available including Fil Graff's, the remnants of Vic Keown's, foreign openers from Bill McKenzie's and a bunch of odds and ends from my collection. Selling was pretty steady all evening and Pat had to pry me away for supper at the Tumbleweed restaurant just behind the motel. After supper I picked right up selling and finally had the last customer, Ernie Thoms, leave at 12:30.

Thursday morning our convention host, Larry Moter, had an open house. He lives about 15 south of Fredericksburg in an 1846 built house called "Poplar Grove". Jeb and I arrived about 10:00 and Larry had most of his breweriana collection on display. Besides openers, his other favorite area of collecting is 1930's beer trays. Several walls were covered with most of the trays being in great condition. Everyone who came, seem to enjoy the house and his collection. A few JFO members including myself had a chance to check out eBay. About 11:30 we went back to the motel and I resumed selling from my room (after lunch with the Queens and Hoffmans at the local Waffle House).

Thursday afternoon I spent most of the time in my room selling and I did buy a few openers, nothing too exciting. Pat and I enjoyed a great supper at the nearby Ruby Tuesday's with Joe and Jackie and Verne and LaVerne Vollrath. Don Bull had given me marching orders to be in his room at 8:00 that evening to start taking pictures of all of the openers, corkscrews and sharp beer items I had brought.

We were trying to get a jump on new additions to the color books on Beer, Soda and Sharp Beer items just in case Schiffer wants a update volume of any of these books. Don's back lasted until 10:00 before we called it quits. I had the easy job of just grouping the openers for the pictures to be taken. Don had the hard job of standing up the whole time and taking two pictures of each layout. We made it through most of the beer openers and agreed to meet back in his room the next morning.



## JFO Fredericksburg VA Convention (Continued)

I spent time socializing until about 11:00. Larry had a nice set up in the hospitality room and a spacious sitting area was just outside this room. Pat and I turned in by 11:30. The convention was going by fast.

Friday got off to a bad start as I convinced Pat to eat at a Denny's across the street from the Ramada. Even though the Ramada had a good breakfast Thursday morning, Denny's had really been great in the past. Bad move as we were served one of the worst meals I have had in a good while. Between Pat's uncooked pancakes and my cold grits and omelet, it was just plain bad. Did not complain just quickly paid and left.

At 10:00 Don and I continued the picture shooting session and by noon we were finished. It is amazing how fast you can go when the photographer knows what he is doing. After a quick lunch from Wendy's it was time for the convention auction. All I can say is, Verne did his normal outstanding job, but over half of the items failed to meet reserve. My thinking was that since we had a smaller crowd I would not be too picky about what people placed in the auction. Every time we allow non-opener and non-corkscrew items they rarely sale. This auction was no different.

Pat wrote down results and had plenty of help from Corkie the Yorkie. Corkie could never seem to get settled and kept on barking which we assumed meant she wanted to bid on some of the openers. Finally Pat had to take a short break to take Corkie out and when they returned Corkie calmed down. Though some good items were up for bidding, only a few were sold and the main one was a D-15-1 Excelsior with the tip of the feather missing. It brought \$100. A pair of Blatz corkscrew legs (P-79-2) were passed when bidding stopped at \$330. Verne's usual good pace kept items moving and everyone got a lot of laughs. By 5:00 we were finished and everyone could go room-to-room trading.

I completed one deal with Larry Moter with me getting a F-30 Coco-Cola (not Coca-Cola) from Beaufort, S.C. and a B-21 Narragansett in its original package. Larry got my E-9-58 Jacksonville and an E-8-57 Independent. I hated to give up the E-9 Jacksonville but sometimes you have to give to receive.

Our supper group this evening included the Queens, Danzigers and Mr. "I-7" (Todd Milano). Once again we ate at Ruby Tuesdays. Pat was sly enough to trade chicken dishes (we both ordered stir-fry chicken) as my original bowl had very few vegetables while hers had a nice helping. As soon as we traded she informed the waitress that something was not right. The waitress agreed and Pat got a new dish piled high and also did not have to pay. She beat me at my own game. Not to be outdone, Harold Queen chomped down on a plastic cable tie for veggies (he also got chicken stir-fry) and he was rewarded with a free meal. I was the only table member who ended up paying for chicken stir-fry and I thought being JFO Editor's meant I got all of the breaks.

After supper Norm Jay and I completed a trade and I actually sold him a match safe. I had a K-1 Budweiser and he had a M-72-UL Griesedieck Bros. (on one side and Coca-Cola on the other) knife. We settled on him giving me \$40 and the M-72 for the K-1. Then he bought a Ferdinand Heim match safe and we finished up by me trading a F-32 Gunther ice pick for three identical Pepsi-Cola coasters (after checking eBay on my return home, the Pepsi coasters are common and do good to bring \$5, oh well Norm wins again).

The hospitality room was seeing plenty of use late that night. Tom Atkinson arrived after having set up at the Kutztown, Pa. Flea market that day. He was bringing plenty of good openers and corkscrews to sell at the Saturday public show. Jeb Burruss fell asleep in a chair in Larry and Mark's room and after a couple of attempts I was able to wake him up to go to bed. The JFO convention can be tiring. Pat, Corkie and I turned in close to midnight.

## JFO Fredericksburg VA Convention (Continued)

With some careful planning by Larry Moter, everyone who wanted a table for the show ended up getting one. He had originally planned for JFO attendees to stay and sell out of their rooms and he had reserved tables for local beer collectors. We ended having just enough tables for everyone and needed three large round tables to hold the nine displays.

Thank you to everyone who brought a display and sharing part of your collection with fellow JFO members. The runaway winner for the regular display contest was Todd Milano for his outstanding display of "I-7"s. He had about a 8-9 foot long board with each "I-7" known in beer and non-beer hanging on the board with a brass hook. Above each opener was a round brass tag with 3 to 4 digit numbers on each tag. Using the last two digits on each tag you would quickly have the corresponding JFO number for each I-7.

Second place went to Bill Arber for his display of "M-3"s (beer and non-beer). He had some tough openers in his display and the best part was the deep case with five titled shelves to hold the M-3s. Each shelf had a groove to hold the slider opener in place. Third place was won by Don Bull for his collection of beer advertising "Letter Openers". Don may not have all of the known ones but he has at least 90 percent of them. Congratulations to Todd, Bill and Don for their fine displays.

The "Bill McKenzie Best of Show" was won by your editor. Unfortunately we only had three openers entered and I won with the new discovery Budweiser bottle piece shown in the April "Opener Trivia" section. The highlight of the show was Tom Atkinson setting up and opening for business about 9:30. He made the rounds by everyone's table and then decided to pull out his cases. Within seconds twelve JFO members surrounded him. Hands were grabbing and it seemed like everyone found something to buy from Tom.

After the initial assault on his table, I went over and started checking out what was left. Tom had a very nice P-45-1 Ballantine wall mount corkscrew for \$325. After some haggling he threw in a B-21-UL Wissler from Chillicothe, Oh. And I paid the \$325 price. A little later I bought a P-115-1 Latrobe in very good condition for \$125. He made my show and several other members were happy buyers also.

JFO member, Lou Sutton, came in about 11:30 along with his wife Rita. Lou had some interesting corkscrews and openers for Don Bull and me to photograph. Since Don had packed up his portable studio, I took some quick pictures of some L-2's and a N-78 soda fob. Lou got Don's opinion on some corkscrews (Thomason type patents). After a short visit he left.

About noon former JFO member, Ed Schwab, dropped by with his collection of 700 openers for sale. He had emailed me two weeks before and wanted to come to the show and try and get rid of his collection. Bottom line was he wanted \$2500 for the collection and did not want to break it up. He had at least 400 common "I"s and "E"s and maybe 20-25 good (\$20-50) openers. Most everyone took a look and he had hoped maybe a group of us would go into together to buy his collection. Just too many common openers and not enough good ones. He plans now to sometime in the future to sell it piecemeal on eBay. Good luck and we will be watching and waiting.

By noon the show had pretty much fizzled out. Most members would be heading home that day and Pat and I were doing likewise. Jeb Burruss was going to come back to Durham and stay with us Saturday night before returning home to San Antonio, Tx. Sunday evening. Jeb and I along with Mark Barren were among the last ones to pack up and leave the show room at 1:00. I said my good-byes as Pat had already left with Corkie at 12:30. We loaded everything in my Expedition and made the three and half hour trip back to Durham with no problems.

## JFO Fredericksburg VA Convention (Continued)

Back at the Stanley estate, Jeb and I completed a deal which was really him buying several openers from me and I bought a few from him. Saturday evening and Sunday was spent with Jeb checking out my collection and both of us catching up on eBay. Sunday morning I made the necessary clean-up of openers I had picked up at the show. Jeb showed me how use paint stripper on a wall mount opener I had bought from Harriet Waldo. It was covered with several layers of white paint. At 5:30 I took Jeb to the RDU airport and another JFO convention officially ended. It was time to start thinking and planning for next year's 25<sup>th</sup> Convention in St. Louis, Mo. Pat as usual made up several cards for JFO members who usually attended the convention but were unable to do so. Appreciation is shown by these members for receiving these cards and Gary Deachman wanted me to especially thank everyone for signing and thinking of him. He promises to be attending next year for number twenty-five.

## JFO Fredericksburg VA Convention Attendees

<u>Last Name</u>	<u>First</u>	<u>Spouse</u>	<u>City</u>	<u>State</u>
Arber	Bill	Barb	Alden	NY
Atkinson	Tom		Amherst	MA
Barren	Mark (Co-Host)		Newfane	NY
Benjamin	Marc	Pat	Edenton	NC
Bull	Don	Bonnie	Wirtz	VA
Burruss III	John		Canyon Lake	TX
Danziger	Herb	Camille	Birmingham	MI
Denney	Clayton (1st Conv)	Barbara	Hampton	VA
Emme	Sandra	Gary Sabel	Upper Marlboro	MD
Gauvin	Paul	Gail	Manchester	CT
Hoffman	Ben	Cornelia	Perkiomenville	PA
Hoffman	David	Jami	Williamstown	PA
Jay	Norm	Judy	Wheaton	IL
Jones	Odis	Janet	Jacksonville	FL
Milano	Todd		Camp Hill	PA
Mohney	Doug (1st Conv)		Ebensburg	PA
Moter	Lawrence (Host)		Woodford	VA
Pommerville	Robert	Jackie	Oswegatchie	NY
Queen	Harold	Ida "Boots"	Jim Thorpe	PA
Roe	Lehr	Joan	Dundee	MI
Santen	Art	Dorothy	Saint Louis	MO
Stanley	John	Pat	Durham	NC
Summers	Stan	Pat	Rochester	MI
Thompson Jr	Glenn		Waynesboro	VA
Thoms	Ernie (1st Conv)	Jeanette	Anderson	SC
Vollrath	Verne	Laverne	Janesville	WI
Waldo	Harriet		Rocky Mount	MO
Young	Joe	Jackie	Elgin	IL

# JFO Fredericksburg VA Convention Pictures



Larry Moter "Convention Host" drinking the "Good Beer"



More of the Stanley Buy-Sell-Trade pile, the K-1 on the left went home with Norm Jay, any and all kinds of openers



Mark Barren taking a break from checking out John Stanley's openers



Of course Corkie "The Yorkie" guarded all of the openers!



Part of John Stanley's Ford Expedition full of Openers (Pat had to drive up separately in her Expedition)



Don Bull going through "the good stuff!"

# JFO Fredericksburg VA Convention Pictures



Jeb Burruss & Larry Moter kneeling at the "Opener Altar" Mark Barren actually got a \$20 bill from Glenn Thompson



Boots Queen making a face at your Editor, Harold and Boots were our next door neighbors at the motel



Cornelia Hoffman, Pat Benjamin & Camille Danziger share a laugh in the sitting area outside the hospitality room-



Boots was making that face because Harold unloaded his wallet in my room, "Ain't nuthin like a happy customer"



Laverne Vollrath was joining in with the above ladies and Robert Pommerville was just glad to be at the show

# JFO Fredericksburg VA Convention Pictures



Verne Vollrath and Joe Young talking "Can Openers"



I believe Don Bull said, "if these great corkscrews don't sell I will take them to the next Roanoke VA Wine Festival"



Bailey Young needed something more than openers to play with, One thing for sure she is a good watch dog!



Stan Summers is always the "Life of the Party" while Jeb Burruss fell asleep at the party, Stan brought a lot of nice openers for sale and I guess Jeb had bought all he needed when this picture was taken on Friday night

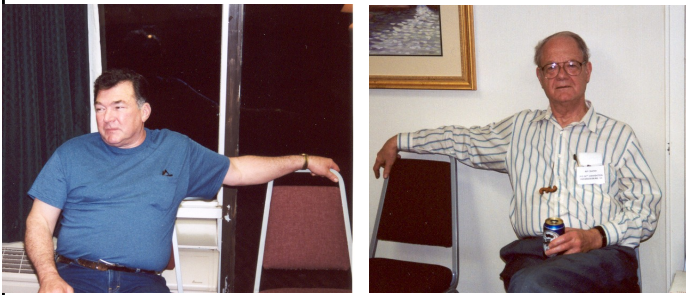


John & Pat Stanley, Jackie & Joe Young, LaVerne & Verne Vollrath enjoying a great supper and each other's company



Norm Jay telling Bill Arber how the opener hobby works, on the right Judy Jay just kept on knitting while Norm was talking as she has heard this "spiel" many times before

# JFO Fredericksburg VA Convention Pictures



Bill Arber and Art Santen in the "Hospitality Room"



Larry Moter at his "Open House" and part of his super tray collection that covered a lot of wall space in his old pre-Civil War house, great hospitality and great collection



Larry Moter, Tom Atkinson & Barb Arber share a laugh with Pat Stanley (see her reflection in the mirror)



Bonnie and Don Bull talk with Jeanette and Ernie Thoms during the "Open House" tour, The house just reeked with history and Larry has a grand old farm to call home



Ernie Thoms only stayed a couple of days & he added a lot of openers to his collection, he was in the hospitality room with Pat & Corkie Stanley beside Jackie Young, Corkie knew where the good beer was as she is looking in Larry and Mark's room, or maybe she knew food was nearby?



Cornelia and Ben Hoffman in Larry's dining room, trays, trays, trays; Trays were everywhere and of course wire openers, Larry stores his in plastic shoe boxes



David and Jamie Hoffman with Jamie on crutches, What a trooper, she was also a big fan of Corkie and Corkie loved it

# JFO Fredericksburg VA Convention Pictures



Two nice breweriana pieces from Larry's collection, on the left is the only known cardboard Budweiser Waiter's sign that will be offered at the summer NABA Convention in St Louis, on the right a nice brass Heurich sign from D.C.



Verne Vollrath & John Stanley checking in auction lots and Joe Young, Stan Summers & Harold Queen share a laugh



Verne Vollrath getting ready for the auction and Harriet Waldo is front and center with her "books"



Auction items available table, Corkie barks her bid out, she learns fast, speak up or go home empty handed, Harriet Waldo saying you should have been here!



Pat and Marc Benjamin are up front also along with Jamie Hoffman and her crutches, a lot openers are in the auction



Todd Milano and Mark Barren check out one of the auction items, while Verne Vollrath gives auction rules and tells how the auction works



The crowd around Tom Atkinson's table at the Saturday Show, you didn't blink or come up for air or you would miss a good piece, Tom had lots of good corkscrews and some nice openers, all for sale!, a lot of smiling faces left his table, Tom had arrived late Friday night after doing the Rennigar's Show all day Friday in Pennsylvania



# JFO Fredericksburg VA Convention Pictures



Don Bull and Tom Atkinson work out a deal, while Bill Arber & John Stanley pick over Tom's "leftovers"



Todd Milano looks on as Harold Queen admires Todd's "I-7" display, Cornelia & Ben Hoffman with a full table of openers, Ben always has a lot of good openers for sale



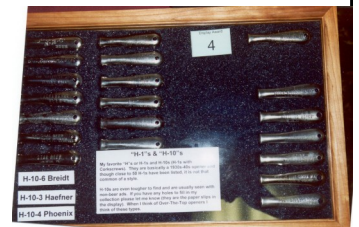
Lehr and Joan Roe with a table full of "goodies"



Norm and Judy Jay, Gary Sabel and Sandra Emme all "Smiles" after another great JFO Convention



Robert & Shirley Pommerville check over the "Soda Bible"



Robert Pommerville, Odis Jones and Paul Gauvin check out openers on Verne Vollrath's table



Some miscellaneous displays, above and to the right, thanks to all members who entered displays!



# JFO Fredericksburg VA Convention Pictures



Todd Milano receives 1st Place Award for Best Display from Larry Moter, he brought his "I-7" Collection



Don Bull's Beer Advertising Letter Openers



John Stanley wins the "The Bill McKenzie Best of Show" Award for the small Budweiser knife shown in "Opener Trivia" in the April issue, Harriet Waldo and Harold Queen say you had better "Be There" next year in St. Louis



Todd's stained glass header and part of his "I-7"s



Bill Arber wins 2nd Place for his "Slider" Display shown between Larry and Bill, really a super display case



Bill Arber, John Stanley, Todd Milano, Larry Moter & Don Bull second the above motion, don't miss the JFO 25th Anniversary Convention at the Ramada Inn St. Louis Airport



Don Bull wins 3rd Place for display of Beer Letter Openers



JFO Convention Hosts; Mark Barren (1997), John Stanley (1990 & 1991), Norm Jay (1996 & 2000), Art Santen (1988

& 2003), Ben Hoffman (1994), Don Bull (1979), Herb Danziger (1989), Lehr Roe (1989) and Larry Moter (2002), Art looks forward to everyone coming next year, BE THERE!

## “Opener and eBay Trivia”

We have a couple of questions for the readers this issue. Both are from Todd Milano and sure enough they are “I-7” questions. He wants to know if I-7-37 Schaefer and I-7-46 Berghoff really exist. Owner’s names will be withheld to protect the innocent but he believes and I agree that they do not actually exist.

Ebay auctions continued strong and as usual for this time of year fewer openers are offered for sale. This is reflected in my auction results with about 20 less listings than last quarter. Coca-Cola results were great with an A-9 “original “ baseball player with the “Drink Coca-Cola in Bottles” phrase bringing \$685.99. I actually sold this opener for Dave Lendy and yes he offered it to me for \$280 and being the “know-it-all opener collector”, I passed. It was good condition nothing great but that did not slow down bidders. My thinking was with reproductions of the Canton, Ohio A-9 that this one would not bring that much action. I was dead wrong and maybe in my lifetime I may get another chance at one. If I do it will be for a lot more than \$280.

The A-1 Somerset KY Coca-Cola was in decent shape and I was second high bidder behind the selling price of \$271.99. Funny but I got this opener in the Marvin Short Auction and the opener hook end was missing and it now resides in the Thom Thompson collection. Ed Kaye was happy when the A-9-28 Haffenreffer brought \$103.51 (not his A-9 but a real good price for this one). Baseball players aren’t getting any cheaper and I jumped in and bought Ed’s A-9-7 Bohemian.

The A-20 spinner with an ad for Dr Pepper was the one of these I had not seen. Obviously the Dr Pepper collectors agreed as they ran the price up to \$587.77. The A-21-92 Lone Star had a Lone Star leather key holder attached and may have helped contribute to its final selling price. Amazingly three A-27-1 Doelgers appeared this quarter and low prices reflected an overabundant supply. The A-47-1 Krug was probably the nicest one of these I has seen.

It is not shown but the B-2-35 Bangor that brought \$315 last quarter saw a nicer example stop at \$61 this quarter (it did not meet the seller’s reserve). I was happy bidder on the B-2-UL Gold Top as I

really like Hoster-Columbus openers from Columbus, Oh. Nick Johnson filled a Spokane void in his collection with the acquisition of the B-6-9.

“B”’s continue to be abundant and the best “key style” offered was the B-21-UL Idaho that must have gone to a local collector as all of the JFO members lost out. The B-19 Cheerwine was in nice shape and the price reflected condition in bringing \$63.07. Soda openers continue to be a hard area for me to price as they can vary greatly and timing in selling one is everything.

Two nice C-2 Phoenix openers brought nice prices and were the “C” type highlights. The D-1-20 Potosi was very surprising to me at \$46.52. Lots of good “E”’s were offered and it had to be two local collectors bidding the E-9-114 Fox Head up to \$64.97. The E-14-744 General Braddock was the first one of these I have seen on eBay. Just a real neat ad for an opener.

“F”’s were mixed with a F-6-UL Buffalo only bringing \$17.51 and the F-27-6 Rogue bringing a fair price of \$47.59. This one resides in Durham NC now and I already have a couple of West Coast collectors wanting it. JFO member, Jim Kaiser, was the happy winner on the G-5-UL West Side from Detroit, Mi. If it is from Detroit and he needs it, Jim will go after it. This auction he had three other collectors giving chase.

“K”’s continued to be plentiful and most held the \$40-60 price range. An average K-12-1 Lone Star was battled over by two Texas collectors before being won for \$154.50. What else can I say except that “L-4”’s are hot especially in nice condition. Sliders (“M-3”’s) continue to do well with the most interest this quarter shown in the Schneider’s Ginger Ale M-3 from Brooklyn, NY. We have four Schneider E-4s in the handbook and I was wondering what ties them to a brewery? Can anyone make a connection to a known brewery?

Of course Mike Krejci is the lucky owner of the New Discovery Schlitz slider shown in the last issue. “N” type knives were high and low with a N-4-8 Bismarck on the high end and a N-6-1 Lembeck & Betz on the low end at \$118.10 (in EX condition).

## "Opener and eBay Trivia"

A-001-036	Furniture City	\$53.55	A-029-015	Schneider	\$16.50	B-021-UL	Idaho Brg & Malt Co	\$78.69
A-001-080	Montana (Var B)	\$28.99	A-029-046	Oshkosh	\$43.99	B-022-009	Jetters	\$36.00
A-001-999	Coca-Cola Somerset KY	\$271.99	A-029-999	Pepsi-Cola	\$51.01	B-022-040	Buckeye	\$29.51
A-003-046	Beloit Malt	\$16.01	A-029-999	Whistle Jefferson	\$14.99	B-022-045	Indianapolis	\$16.00
A-004-013	Akron	\$29.00	A-034-003	Gilt Top (EX)	\$102.51	B-022-055	American	\$23.99
A-004-017	Alpen Brau (B)	\$27.50	A-039-002	Hamms	\$80.99	B-023-023	Oshkosh	\$5.00
A-004-027	Highland	\$41.03	A-040-999	(Blank)	\$56.55	B-023-058	South Fork	\$10.55
A-004-999	Drewry & Sons Bottlers St Paul	\$26.55	A-047-001	Krug	\$212.51	B-023-082	Yough	\$18.51
A-004-999	Drink Cheery-Ko	\$48.00	A-999-999	Goodyear Air-plane	\$62.00	B-023-999	Drink Coney Island	\$29.01
A-005-018	Flecks	\$20.58	B-001-001	Ben Brew	\$76.01	B-023-UL	Breunig	\$29.99
A-005-091	Gillum Malt	\$36.00	B-001-001	Ben Brew	\$100.99	B-024-077	Fitgers	\$42.00
A-007-UL	Gin Malt Products	\$26.01	B-001-008	Hamms (EX)	\$165.38	B-024-999	Coca-Cola Hopkinsville KY	\$44.00
A-009-004	Leisy	\$56.00	B-002-001	Blatz (Brass)	\$48.00	B-027-001	Miller (A) (Good)	\$63.01
A-009-007	H K Bohemian	\$78.99	B-002-006	Hamms	\$43.66	B-027-003	Erie	\$88.87
A-009-009	Fremont (Poor)	\$61.75	B-002-010	San Diego	\$68.00	B-063-003	Gund	\$11.50
A-009-012	Ringler	\$50.75	B-002-046	Boscobel	\$136.49	C-002-001	Phoenix (EX)	\$78.00
A-009-025	Top Notch	\$46.00	B-002-999	Coca-Cola (EX)	\$153.51	C-002-007	Phoenix (EX)	\$101.05
A-009-028	Haffenreffer	\$103.51	B-002-UL	Gold Top Beer	\$127.49	C-008-001	Congress	\$43.93
A-009-999	Coca-Cola (Script)	\$685.99	B-004-002	Scheidt (A)	\$36.01	C-010-007	Eagle	\$22.50
A-009-999	Drink Glory	\$56.00	B-006-009	Spokane	\$40.00	C-012-175	Lithia	\$18.10
A-010-001	Muehlebach (Opener Hook Broke Off)	\$133.84	B-013-006	Griesedieck Bros	\$31.02	C-013-117	Weibel	\$13.51
A-015-003	Cleveland & Sandusky	\$78.99	B-013-037	San Antonio	\$14.64	C-021-001	Crystal Rock	\$9.37
A-016-001	Blakeslee Bros	\$29.99	B-018-237	Wolf	\$14.96	D-001-020	Potosi	\$46.52
A-019-999	Weber Bros Cigar	\$26.25	B-018-454	Pittsburg (w/ Envelope)	\$19.01	D-003-021	Reisch	\$31.00
A-020-999	Dr Pepper Good For Life	\$587.77	B-018-525	Willow Springs	\$49.00	E-004-155	Wooden Shoe	\$9.75
A-021-035	West Virginia	\$12.89	B-018-999	Drink Cheerwine	\$63.07	E-004-197	Sunrise	\$21.51
A-021-084	High Life	\$20.49	B-019-141	Tennessee	\$20.95	E-005-127	Lone Star	\$22.50
A-021-092	Lone Star (w/ Lone Star Leather Key Holder)	\$125.00	B-019-999	Coca-Cola	\$37.00	E-008-017	Fink	\$19.99
A-021-096	Schlitz	\$22.10	B-021-067	Hoster-Columbus	\$20.73	E-009-114	Fox Head	\$64.97
A-021-999	Cheerwine	\$41.00	B-021-094	Amsterdam	\$10.03	E-009-999	Kiss Cola	\$18.57
A-027-001	Doelger	\$43.01	B-021-203	Renner & Weber (B)	\$19.38	E-014-116	Graham	\$37.15
A-027-001	Doelger	\$32.00	B-021-219	American	\$22.85	E-014-116	Graham (2 #116s)	\$24.00
A-027-001	Doelger (Worn)	\$9.99	B-021-404	Phoenix	\$40.00	E-014-203	Old Hill Top	\$26.89
			B-021-453	San Antonio	\$34.93	E-014-283	Syracuse	\$10.45
			B-021-513	Berkshire	\$35.34	E-014-505	Greensburg	\$12.99
			B-021-586	Lehnert	\$39.00	E-014-521	Magnolia	\$12.50

## "Opener and eBay Trivia"

E-014-744	General Braddock	\$38.89	M-003-022	Flocks (EX)	\$102.50	N-067-UL	Schlitz	\$59.99
E-014-999	Smile Soda	\$15.61	M-003-029	Victor (EX)	\$51.10	N-077-001	Oshkosh	\$16.82
E-025-008	Bartels	\$44.98	M-003-032	Lang (EX)	\$44.09	N-078-002	Bartels (EX)	\$152.50
E-028-999	Indian Motorcycles	\$67.66	M-003-033	Moose (Worn)	\$63.98	N-088-001	Dixie	\$14.02
F-002-050	Seitz	\$52.01	M-003-035	Duquesne (EX)	\$54.51	O-002-999	Cheerwine (Good)	\$101.50
F-004-041	Acme	\$13.49	M-003-999	Dr Pepper (Reg)	\$76.00	O-002-999	Coca-Cola	\$52.99
F-006-999	Coca-Cola Lawrence	\$89.00	M-003-999	Schneider Ginger Ale	\$227.50	O-002-999	Tip Soda	\$60.09
F-006-UL	Buffalo Sacramento Cal	\$17.51	M-006-002	Hamms	\$227.65	O-003-001	Scheidt (MIB)	\$9.99
F-006-UL	Consumers Newark OH	\$34.67	M-006-011	Signal	\$36.99	O-003-001	Scheidt (MIB)	\$4.00
F-027-006	Rogue	\$47.59	M-019-999	Tiffany & Co	\$44.00	O-004-034	Mineral Springs	\$43.25
G-001-013	Grand Prize	\$7.50	M-021-001	Rainier	\$26.00	O-004-034	Mineral Springs	\$42.01
G-001-028	Alpen Brau	\$28.87	M-039-004	Fehrs	\$23.50	O-004-999	Dr Pepper York NE	\$22.50
G-001-034	Leidiger	\$10.63	M-069-001	Potosi (MIB)	\$79.99	O-004-999	Dr Pepper York NE	\$51.00
G-001-043	Jax	\$27.77	M-073-999	1934 Chicago WF (EX)	\$139.50	O-004-999	Tenn-Cola	\$49.41
G-004-015	Say 520	\$29.99	M-089-003	Yuengling (EX)	\$24.99	O-005-010	Southern Select (EX)	\$76.00
G-005-UL	West Side Detroit	\$130.48	M-089-UL	Budweiser Concordia Ice	\$21.05	O-005-020	Grand Prize Texas	\$179.50
G-021-004	Northampton	\$18.25	M-ND-ND	Schlitz Slider	\$382.79	O-005-999	Crosley	\$71.00
H-002-023	Hochgreve	\$10.51	N-004-002	Star Beverage (Worn)	\$59.00	O-005-999	Polar (Made In USA)	\$174.70
H-005-010	Farmers	\$10.01	N-004-008	Bismarck	\$90.51	O-006-999	Moran Beverages	\$40.40
I-007-053	Hulls (EX)	\$9.50	N-006-001	Lembeck & Betz (EX)	\$118.10	O-008-999	Coca-Cola Lexington KY	\$121.49
K-001-004	Falstaff	\$61.00	N-006-001	Lembeck & Betz (EX but Master Blade Broke)	\$49.99	O-505-999	Big Boy	\$332.97
K-002-003	Jackson	\$45.44	N-009-999	Dr Pepper	\$200.27	O-505-999	Mavis	\$201.50
K-002-003	Jackson	\$43.00	N-011-008	Binzel	\$22.72	O-505-999	Saegertown	\$117.52
K-002-003	Jackson	\$51.00	N-017-001	National	\$13.73	O-511-999	Coca-Cola MIB	\$169.49
K-002-004	Blatz	\$64.00	N-022-001	Enterprise	\$36.00	O-516-999	Coca-Cola	\$96.00
K-002-006	Pearl	\$56.00	N-022-UL	Piels	\$31.01	O-516-999	Coca-Cola	\$76.00
K-012-001	Lone Star	\$154.50	N-023-001	Schlitz	\$15.50	O-999-999	Black Horse Ale (3-Hole Mount)	\$110.00
L-004-039	Gettleman	\$127.51	N-027-011	Bush Bavarian	\$25.00	P-001-002	Anheuser-Busch (A)	\$89.99
L-004-044	Budweiser (A)	\$27.00	N-032-001	Budweiser	\$21.71	P-001-009	Lemp	\$41.99
L-004-047	Kingsbury	\$66.00	N-040-007	Lone Star (Red Fill)	\$77.48	P-005-001	Anheuser-Busch	\$142.50
L-004-059	Canadian Ace	\$58.00	N-040-025	Miller (Center Opener)	\$40.01	P-005-001	Anheuser-Busch	\$54.00
L-004-059	Fox Head 400	\$81.00	N-048-001	Scheidt	\$61.01	P-008-055	Jung	\$43.00
L-004-069	Canadian Ace	\$137.51	N-062-001	Schlitz	\$68.03			
M-002-004	Harvard (EX)	\$45.44						
M-002-013	Canadaigua	\$76.00						
M-003-004	Daeufers (Blue)	\$52.05						

“Opener and eBay Trivia”

P-008-144	Wacker & Birk	\$70.00	P-025-004	Anheuser-Busch (Black on Red) (w/ Leather Case) (EX)	\$410.00	P-051-UL	Columbia Nugget Brand	\$41.05
P-008-UL	Tritschler & Tiesse	\$40.00				P-082-004	Dallas	\$45.00
P-016-001	Narragansett	\$72.00	P-025-004	Anheuser-Busch (Blue on Red)	\$609.99	P-100-001	Rainier	\$899.00
P-016-001	Narragansett (MIB)	\$138.50	P-025-004	Anheuser-Busch (Pearl Handles)	\$351.00	P-114-001	Blatz	\$450.00
P-017-006	Parkersburg	\$136.10	P-034-UL	Schlitz Palm Garden / Pleiss & Keck, Milw.	\$190.50	Q-023-UL	Schlitz	\$12.50
P-019-UL	Moerlein Sibley IA	\$34.00				R-003-001	Iroquois	\$43.50
P-019-UL	Springfield MO	\$16.50	P-051-035	Seibold Products	\$78.77	R-003-006	Iroquois (Brass)	\$51.11
P-025-004	Anheuser-Busch (Black on Red) (EX)	\$399.00	P-051-UL	Birk Brothers	\$88.93	R-005-001	Schlitz	\$72.01

A couple of other eye-catching “N”s were the N-9 Dr Pepper at \$200.27 (in EX condition) and the N-78-2 Bartels at \$152.50 (also in EX condition). Last year the N-78-2 has sold for \$116.49.

Wall mount openers performed well with Starr openers leading the way, top sellers being the “Long Neck” Big Boy and Mavis. Surprisingly a “Long Neck” Saegertown only brought \$117.52. I was very happy to get the O-8 Coca-Cola Lexington KY for \$121.49 but lost out on the O-511 Coca-Cola Hoof that was mint in the box at \$169.49. David Brim (owner of Brown Mfg Co) was the lucky buyer of the O-5 Grand Prize (w/ Texas slogan) as this was the first one of these I have seen on eBay.

“P” type corkscrews were not as prevalent as in previous quarters but as always several nice Anheuser-Busch knives were available. The P-5-1 A-B sold twice and it was hard to figure the wide price difference on the two lots. I guess somebody wanted the high one at that time pretty bad. It was an good quarter for wood handle corkscrews with good beer names. Herb Danziger did sell his Blatz corkscrew legs (P-114) on eBay for \$450.00. It was the pair of legs he had in the convention auction.

Finally another Schlitz Shark (R-5) was offered. At one time I thought this one was pretty rare but it has turned up several times the last couple of years. The hard to find brass version of the Iroquois Indian was a good buy for someone at \$51.11.

Flea markets, malls, antique shops and shows may

be drying up, but good old eBay keeps rolling along. There are not many steals but a lot of good openers are to be found.



Lou Sutton brought this to the Saturday JFO show for me to get a picture. A really nice L-2 bottle corkscrew with an ad for “White Elephant Saloon Key-stone W. Va.”. Saloon openers and corkscrews are very tough to come by and to have a piece with an elephant picture is very rare. A great corkscrew in Lou’s collection.



Some recent acquisitions. (Just filling space)

## “Opener and eBay Trivia”

### F-507 Coca-Cola Opener/Spatula

Some months back on eBay I got an F-507 Coca-Cola combination opener and spatula from Greencastle, In. The seller offered the following bit of history about the piece. It never hurts to ask the background when buying something and especially on eBay.

Known History of Ice Cream Knife from the Greencastle Coca Cola Bottling facility.

The item was issued by the Coca Cola Company of Greencastle, Indiana. The item was manufactured as a premium gift for those drug stores selling coke. It was used to cut ice cream away from the manila cardboard containers and to section product in the serving of ice cream, and of course could be used to open bottles as well. This particular knife was the property of Irwin Drug Store in Roachdale, IN which was in operation from approximately 1930 to 1970. The Coca Cola Company in Greencastle, Indiana was in part owned by the Gardner Bottling Company. One of the owning Gardners was my great great-grandfather. A patent on the item was applied for, but I don't know if or when it was ever approved. The item was purchased from the Irwin Drug Store upon it's closing at auction by Mrs. Garl of Roachdale, IN. Mrs. Garl was a long time resident of Roachdale, and a well known school teacher in the local area. I purchased the item from her estate when I bought her house and contents. I already have the same item in my family collection and therefore elected to sell this one. The items are relatively scarce as they were given to drug stores and to my knowledge were never made available to the public. In my 50 some years of collecting items from the Greencastle plant this is only the second one I've ever seen. Tom Eggers

An interesting story and I guess it never hurts that an old family member was tied to the company. Just a plug but any member with interesting stories like this it would be appreciated if you would forward them to your Editor. I have been fairly successful in filling the pages of our newsletter but any help from the membership would be greatly appreciated. Even if it is just a short paragraph, opener and company history makes for good informative reading.



The last couple of years I have been to get the above four Tenn-Cola bottle openers. At one time Bill McKenzie had said he wanted to do an Opener Trivia article on “Twins”. He never finished the article (due to health reasons) and I have been thinking it would be a nice time to solicit possibilities.

Bill's original idea was to show openers with the same wording but in different fonts or writing styles. I now call these varieties in the Handbook. The Tenn-Cola are different styles and even different wording but it amazes me that one company would produce several openers close in style and wording.

At one time I had another A-16 Elk Head with script writing but traded it to John Cartwright. Probably for the first “Twins” article it would be nice to have openers that are the same style and have the same wording. If you have some possibilities let me know.

Some good examples would be the A-1 Fink openers. I know both listings have at least 2 varieties with each listing. Once I start this article it could become a little series each issue. Bill had a great idea and lets see it happen.

## “Opener Collecting & Prohibition—The Great Divide”

In the great hobby of opener collecting there exists two primary eras. This brief write-up will provide background on bottle/ can openers and focus on the first can piercing opener which arrived on the scene as prohibition was nearing an end.

In the beginning liquid consumables were stored primarily in kegs or in bottles. As kids we may have chuckled when we first heard the term bung hole borer or cork screw. At about the turn of the century the crown top, or as many refer to it, the “bottle cap” was introduced. With this invention a new kind of opener was born. Small and flat, they fit nicely on your key chain. Many served multiple purposes in addition to removing crown tops. They came in decorative shapes and sizes and proudly promoted some 3,000 different small town breweries all across America. Now prized by the serious opener collector many command prices well above \$100.00.

But alas, opener collecting need not be quite that expensive. Though out the 1920's and into the 1930's a new kind of container was popularized. Canning not in the familiar mason (i.e Ball) jar but in metal containers. By the time prohibition ended a couple hundred of the surviving breweries peddled their product in one of two primary styles of cans. As you can see from the large full page color ads in the same newspaper (ads were in Todd's display) dated 1936 the battle of the tin can was raging. One can, the cone top, could be opened with one of the flat little bottle openers we carried on our key chain. But how does one open the new “flat top” style can?

Along came the first can piercer opener. A collection of which you see before you. Early flat top cans included instructions on how to use the opener. Note that they suggested just one hole. No one knows who that first thirsty person was to discover that by venting the can with a second hole one could consume much quicker the quenching liquid within. Perhaps it was your grandfather? Perhaps it was your grandmother?

We invite you to join this friendly group of collectors. Ask any member to introduce you to John Stanley, president of Just For Openers. (Actually that is Editor of Just For Openers)

Oh, and if you join JFO stop back. I'd be honored to give you your very first I-007, that's the code that JFO assigned to identify this the can piercer.

Keep Smiling,

Todd “I-007” Milano

(Write-Up presented with Todd's I-7 display at the JFO Convention)

### —————N-110 Northwestern Malt & Grain Company (Information found by Don Bull)—————

On August 31, 1940, the W. J. Lemp Brewing Company declared bankruptcy, alleging it was "...unable to pay debts as they matured, and possessed virtually no working capital." Henry L. Ruppert, president of the brewery at the time, and Norman L. Gundlach, a prominent East St. Louis attorney, were appointed trustees. Brewery liabilities outnumbered the \$150,000 worth of assets (that included 13,000 barrels of beer), and over \$100,000 of interest on a second mortgage was about to come due. Hopes were high that the brewery could quickly get back on its financial feet. A creditor's committee, headed by Walter W. Hiss, secretary of the **Northwestern Malt & Grain Company of Chicago**, cooperated in the reorganization. Area unionized workers of various trades voted in their local councils to support the brewery and its products.



## JFO and OTHER CLUBS (Newsletter Name in Italics All Clubs Offer an Annual Convention)

**American Breweriana Association (ABA):** *American Breweriana Journal* (bi-monthly) on breweriana collecting. Dues \$25.00/year. Chris Galloway, Recording Secretary, P.O. Box 11157, Pueblo CO 81001

**Canadian Brewerianist:** *The Canadian Brewerianist* (bi-monthly) on Canadian Breweriana collecting. Dues \$14.00/year (US Funds). Loren Newman, 2978 Lakeview Trail, Bright's Grove, Ontario, CANADA, N0N 1C0

**Canadian Corkscrew Collectors Club (CCCC):** *The Quarterly Worme* (quarterly) on corkscrew collecting. Dues \$30.00/year. Milt Becker, PO Box 9863, Englewood NJ 07631

**East Coast Breweriana Association (ECBA):** *The Keg* (quarterly) on breweriana collecting. Dues \$25.00/year. ECBA, PO Box 64, Chapel Hill NC 27514

**Figural Bottle Opener Club (FBOC):** *The Opener* (quarterly) on cast iron openers. Color guide book: \$27.95/Non Members or \$17.00/Members. Dues \$20.00/year. Linda Fitzsimmons, 9697 Gwynn Park Dr, Ellicott City, MD, 21042

**Just For Openers (JFO):** *Just For Openers* (quarterly) on all areas of opener collecting (with auction each issue). Dues \$20.00/year. John Stanley, PO Box 64, Chapel Hill NC 27514-0064

**National Association Breweriana Advertising (NABA):** *The Breweriana Collector* (quarterly) on breweriana collecting. Dues \$25.00/year. NABA, PO Box 64, Chapel Hill NC 27514-0064

## SHOWS & CONVENTIONS (Sources For Openers and Corkscrews)

**2002 Jul 11-15 – 30th Annual ECBA Convention –Holiday Inn Select-Frederick MD– ECBA Members Only (Saturday Public Show).** Contact John Stanley, PO Box 64, Chapel Hill NC 27514-0064, (919) 419-1546

**2002 July 31-Aug 4– 31st Annual NABA Convention –Marriott West-St Louis MO – NABA Members Only (Saturday Public Show).** Contact John Stanley, PO Box 64, Chapel Hill NC 27514-0064, (919) 419-1546

**2002 Sep 21 – 7th Annual K.C. Antique Bottle & Breweriana Show, (American Legion Hall, 499 SW Highway 7, Blue Springs MO). Saturday Show 9AM to 3PM.** Contact H. James Maxwell, 1050 W Blue Ridge Blvd, Kansas City MO 64145, (816) 942-0291 hjmesq@aol.com

**2002 Oct 10-12 – 19th Annual Midwest Breweriana Show – Holiday Inn Central-Omaha NE– JFO Members welcomed.** Contact Heather Hain, 15447 Allan Dr, Omaha NE 68137, (402) 896-9917 E-Mail randhhain@aol.com

**2003 Feb 13-16 – 24th Annual Blue & Gray Breweriana Show – Ramada Inn Holidrome-Fredricksburg VA – All JFO Members Welcomed.** Contact: John Fisher, PO Box 153, Benedict MD 20612-0153, (301) 274-3340

**2003 Apr 9-13 – 25th Annual Just For Openers Convention –Ramada Inn St Louis Airport-St Louis MO– All Opener / Corkscrew / Breweriana Collectors Welcomed.** Contact: John Stanley, PO Box 64, Chapel Hill NC 27514-0064 E-Mail jfo@mindspring.com

**2003 Jun ??-?? – 22nd Annual ABA Convention – ????? ?? – ABA Members Only Only (Saturday Public Show).** Contact Stan Galloway, Executive Director, P.O. Box 11157, Pueblo CO 81001

## Unusual Car Bottle Opener I found on eBay

Just marked "Pat Apply For", must predate the actual A-13 1911 patent date, about twice as big as an A-13 Car opener, unusual folding tools, may have been a proto-type and never actually made, cigar cutter in a neat location, does anyone else have this "tool"?



**WANTED (Please remember there is no charge for Ads)**

**Members to Swap Openers for Openers, Trade List for Trade List.** People who want to hear from other members in different parts of the country. Scott Sherman, W5268 Quarry Rd Appleton WI 54913, (920) 954-1168

**Golden Glow Openers: A-1-9, B-23-149, E-14-787, O-4-22 & A-12-12 Grace Bros.** Also any Breweriana from Rainier Brewing Co (Seattle WA, LA CA, SF CA), Golden West Brewing Co of Oakland CA & Port Townsend Brewing Co. of Port Townsend WA. Buy/Trade. John Cartwright, 1548 Via Arroyo, Paso Robles CA 93446, (805) 226-9270

**For my 80th Birthday this year (Nov 16), ANY of these 5 (at a reasonable price), A-9s #21 Amber, #8 Eureka, #26 Penn, #42 Puritan, #29 Waldorf.** Ed Kaye, 7077 Cedarhurst Dr, Fort Myers FL 33919, (941) 590-3068 or erkeea9@msn.com

**A-22-1 Ballantine.** Great Trades Available. Jack Ford, 5351 Boyd Ave, Oakland CA 94618, (510) 655-5393

**Any: A-34 (Beer or Non-Beer), Beer: A-42, B-6, B-7, B-22, B-29-4, B-31, G-5. Soda Openers (Esp Dr Pepper, Coca-Cola, Nehi, Pepsi-Cola). B-9-2 Salinas, B-9-10 Ambrosia. C-21-3 Old Timers, C-21-6 Grand Rapids, E-17s: #1 American, #7 I.S.D., #9 Everett, #12 Lion. H-1s #8, 12, 21, 24, 26, 27, 31, 34, 35, 39, 42, 44. O-1-2 Leidigers. O-4 Orange Crush.** Write for latest trade list or buy. John Stanley, PO Box 64, Chapel Hill NC 27514

**A-17 "Wilber Brewery" & P-8 Corkscrew "Omaha Brewing Association" (Excellent Condition Only).** Will purchase outright. John Mlady, 1506 S 25th St, Omaha NE 68105-2611, (402) 345-7909

**A-43-Dixie & N-15 Bud Knife.** (Buying). Marc Benjamin, 167 Nixon Beach Rd, Edenton NC 27932, (919) 482-2099

**Will Trade A-64-2 Miller High Life for Opener of Equal Value. Send list of what you will trade?** Ralph W. Pitsch, 2814 Wedemeyer St, Sheboygan WI 53081

**B-45, B-66, I-7, P-72, P-100, R-14 types with a Corkscrew (Beer/Non-Beer) & Silver Top Beer Openers.** Herb Danziger, 550 Cherry Ct, Birmingham MI 48009-1459, (810) 646-9470

**Beverwyck-B-18-499, B-21-147, C-10-48, E-9-87, F-6-87, I-2-2, I-14-1, J-5-5a, Dobler-I-11-232, I-18-6, Fitzgerald-C-20-12, I-12-23, I-18-9, Hedrick-E-9-55, Hinckel-P-30-1, Quandt-P-8-118, P-35-2, Stanton-A-20-13, C-12-103, C-18-24, Isengart-E-8-59, Stoll-B-18-380, E-8-107, Misc-A-28-40.** Buying. Bill Laraway, 627 Kenwood Ave, Delmar NY 12054

**"E"s! Have Trade List (Various Types) or Will Buy. Top 10 List: E-6-208 Old Lancaster, E-14-832 Uneeda, E-7-77 Lima, E-4-207 Yosemite, E-14-626 Modesto, E-16-11 Ganser, E-18-4 American, E-8 #24 & #25 New Braunfels, E-23-11 Evansville.** Larry Moter, 10149 Michaels Rd, Woodford VA 22580, (804) 448-3928 E-Mail acneca@aol.com

**Bond and Lillard Openers (would like to buy). Have A-29, would like any others. Lillard is a family name.** George Love, 4301 Forest Plaza Dr, Hixson TN 37343, (423) 877-6006

**E-2-19 Yuengling Por-Tor (HELP!!!!) Harold Queen, 1001 Centre Ave, Jim Thorpe PA 18229, (717) 325-2612**

**"E" Type Openers Wanted. Will Trade my "C", "E" and "I" Types.** Please send list of what you have and I'll send my list. Ralph Tewksbury, 84 Wildwood Dr, Parkersburg WV 26101 (304) 863-3627

**Wanted I-2s # 1 Atlas, 2 Beverwyck, 3 Drewrys, 7 Mitchell, J-8s #13 Ballantine, 14 DuBois. Cash or Trade.** Ben Hoffman, 213 Simmons Rd, Perkiomenville PA 18704, (610) 287-8243 or benbey@netcarrier.com

**"I-5"s, "E-14"s, "B-24"s, "G-1"s. Send for Want List.** John Patton, 9224 Sugarloaf Dr, Redding CA 96001

**Will Buy or Trade from My Collection for these Openers: I-7-45 Anheuser-Busch Dry Malt, I-7-46 Berghoff, I-7-37 Schaefer, E-11-18 Arrow, H-6-1 Blatz, H-6-3 Olympia, H-6-4 Pabst, H-6-9 Pabst.** Tom Gormally, 22555 Cardiff Dr, Santa Clarita CA 91350, 661-291-1392

**I-7 Beer or Non-Beer Openers. I'm interested. Extensive trade list or cash.** Hale Milano, 506 Springhouse Road, Camp Hill PA 17011-1454, (717) 737-5067

**M-3s #20 Liberty, 40 Deer Park, 23 F&S, 25 Harrison, 41 Harrison, 26 Senate, 39 Hialeah, 33 Moose, 44 Osterstyoek, 36 Piel Bros, 34 Ruppert, 42 Seitz, 37 Sheridan, 6 Standard Erin Brew, 27 Trommers.** Don Virostek, 3746 Margate Rd, Pittsburgh PA 15221-3914, (412) 241-5894

**O-5 Openers/Selling Collection (See Sell Ad).** Steve Owen, 1175 Elkins Lake, Huntsville TX 77340 (409)295-3329

**O-5 Beer & Soda. Have several mint M-18 Budweiser to Trade or Pay Cash if Price is Right.** C J Coursey, 2865 Fleetwood Cove, Greenville MS 38701-8015, (662) 332-4060

**Atlas Prager Openers: A-21-46, A-21-69, B-14-73, B-14-74, B-22-101, B-24-58, B-24-103, B-28-2, E-5-70, E-7-1, E-8-32, E-14-755, E-14-657, E-14-719, F-4-36, H-2-166, M-23-8, N-10-6, O-8-3, P-66-4.** Will Buy or Trade. Dave Lendy, 1927 Allen Dr, Geneva IL 60134, (630) 208-6950

**Belmont A-20-24, A-29-29, B-14-105, B-19-144, E-1-48-29-54, E-3-1, E-7-34, G-34-1; Matz E-5-12, E-5-78, E-6-141-142, E-14-804, E-14-660, F-4-31, F-15-6; Uneeda E-14-832; Schmulbach A-17-38, E-8-65.** Would like to buy Openers/Breweriana from these Breweries. Albert Doughty, Jr, 415 N Zane Hwy, Martins Ferry OH 43935-1626

**Bottle Shaped and/or Openers with Bottle on them.** Gary Deachman, PO Box 438, North Woodstock NH 03262

**Chester PA Openers: B-18-192 Peerless, B-21-557 Haser, C-12-71 Chester, P-7-46 Stoeckle, and A-17-14 & A-43-3 Soda Openers with ad for "Penn Brand".** Joseph Knapp, 211-A Berbro Ave, Upper Darby PA 19082, (610) 352-5055

**CIGAR BOX OPENERS. Will Buy or Trade.** Will trade for about anything. Glen Enloe, 805 Teepee Dr, Independence MO 64056, (816) 796-9965 Email enloes@juno.com

**WANTED (Please remember there is no charge for Ads)**

**Cigar Box Openers:** HT-5---SHM-2,6,13---DHM-13,15---RBO-1---HKH-7,9---HOR-3---RND-13---SQR-4---NL-6---BB-13,16,17,18---PKT-1,2,5,6,8,9,10---SEP-9---MIS-5,8. Ken Hoesch, PO Box 299, Zeeland MI 49464-0299

**Hartford, Connecticut Openers Wanted esp. E-8-61 Fischer & P-17-4 Columbia.** Edward Johnson, 1290 Poquonock Ave, Windsor CT 06095, (860) 688-6795

**Corkscrews-Cork Pullers-Syroco (especially Golden Knight and Clown)-Early US Patents-Anything Unusual.** Have many corkscrews to trade or Pay a Competitive Price. Please send description, sketch, photocopy, etc to Paul Luchsinger, 1126 Wishart Place, Hermitage PA 16148 (Tel/Fax 724-346-2331)

**Corkscrews & Tin Can Openers:** Beer Openers for Trade. Joe Young, 36 S. Weston Ave., Elgin IL (847) 695-0108

**Corkscrews, Beer Advertising Letter Openers, Beer Advertising Knives, & Postcards depicting Corkscrews.** Please send description, photo, sketch, photocopy, or tracing of what you have and advise price wanted. Don Bull, PO Box 596, Wirtz VA 24184, (540) 721-1128, E-Mail corkscrew@bullworks.net

**Corkscrews: Esp. Walker's "Waiters & Hallboys"** and old Williamson wire shafted "T"s with attachments to wood handle (such as brushes/wire cutters). John Vlossak, 1044 East Eldorado St., Appleton WI 54911, (414) 739-2789

**Dixie Beer Openers, N-2 and N-88:** Bill Moser, 10200 Spunn Rd, Jackson CA 95642, (209) 223-2916

**Figural Corkscrews and any WASHINGTON D.C. Openers and/or Corkscrews.** Sandra Emme, PO Box 1454, Upper Marlboro MD 20773, (301) 627-8207

Openers from **Jamestown Brewing Co, Kuhn's Beer, Chau-tauqua Brew, Monessen, PA, Independent Brewing Co, Schaefer, & all Cleveland Beers.** Ed Schaefer, 6612 Tannin Ln Apt B, Naples FL 34109, (941) 254-8828

**Joliet IL Openers: Citizens: B-14-97, C-17-69, E-1-32, E-3-12, E-4-175, K-5-6, O-10-1, P-121-1, Porter: A-17-24, B-18-618, B-21-198, B-21-199, B-21-561, F-6-9, F-6-73, Sehrings: B-18-587, G-9-39.** John Bitterman, E-Mail jebitter@aol.com

**Lexington Brewery (Dixie Beer) & Coca-Cola Openers.** Want to buy any figurals or unusual older examples of these. Also looking for old manufacturer's brochures or catalogs (originals or copies of). Thom Thompson, 123 Shaw Ave., Versailles KY 40383, (606) 873-8787

**Minnesota Openers: A-4-19,40, A-5-18, A-14-2, A-21-77,128, A-29-26, B-2-37, B-6-15, B-7-3,21, B-13-12, B-18 177,390,409, 328,330,237,440, 75, B-19-49,70,83,114,174, B-21-375, B-22-68,99, B-23-171, H-2-113,126,136,175,195, M-39-6, N-36-1, N-71-1, N-74-1, O-1-1, O-2-8,14, O-6-4, P-7-13, P-22-5, P-146-1.** Pat Stambaugh, 718 S Lakeshore Dr, Lake City MN 55401

**"M-1 & M-2" Lithographed Openers (Excellent Condition Only). Openers/Related Items to any Jung Breweries.** Paul Jung, PO Box 425, Bechtelsville PA 19505, (610) 367-0239

**Montana & Idaho Beer/Brewery Openers & other Breweri-ana. Also looking for H-8 & L-1 Openers to complete collec-tion.** Steve Armstrong, PO Box 741, Kamiah ID 83536, E-Mail sunset@cybrquest.com

**Montana Openers-Corkscrews:** I need 39 of the 211 in the JFO Handbook. A-21-84,A-43-5,A-45-1,A-45-2---B-5-29,B-18-370,B-18-479,B-18-481,B-18-331,B-18-538,B-21-471,B-21-142,B-21-488,B-21-522,B-22-112,B-52-5---E-1-52,E-2-29,E-4-325,E-9-29,E-13-29---F-8-9---M-29-63---N-38-4---P-7-41,P-8-160,P-8-56,P-17-11,P-18-3,P-18-6,P-62-2,P-66-6,P-83-1. Will trade or purchase. Also interested in any Montana advertising openers (non-Beer). Bill Pattie, PO Box 1126, Big Timber MT 59011, (406) 932-5422

**Nebraska Openers esp: "A"s, "B"s, Omaha, West Point, Grand Island, Crete, Columbus.** Top Prices Paid. Tim Payne, 5144 Walker Ave, Lincoln NE 68504, (402) 466-6592, E-Mail house-of-payne@webbtv.net

**New York State Openers: E-4-4 American, E-4-345 Koch, E-14-312 Amsterdam, G-1-67 Hupfel. Will Buy or Trade.** Mark Barren, 6141 Tachi Dr., Newfane NY 14108-9517, (716) 778-9724

**Orange Crush Openers Wanted: Will Buy or Trade if I have anything you may need. Thanks.** Paul Gauvin, 24 Strawberry Ln, Manchester CT 06040, (860) 646-9722, E-Mail mtkneo@aol.com

**P-1-2 Anheuser-Busch Corkscrew & \$100 for P-1-10 High-land or P-1-15 Schnaiders or P-88-2 Burton or P-88-3 Na-tional or P-88-4 Yonkers.** Ollie Hibbeler, 298 Highline Road, Lake Ozark MO 65049

**Pinney Beverage Items Wanted:** Pens & Pencils, Bottle & Can Openers, Any item imprinted with **Pinney Beverage Company, Salt Lake City, Utah.** Dave Pinney, 1766 Red Barn Road, Enci-nitas CA 92024. Email: davecent@tmisnet.com or phone (760) 753-8151 Pacific Time Zone.

**Rahr Malting Company:** Looking for openers or any items. John Seidl, 4324 Granby Way, Marietta GA 30062, (404) 631-2334, E-Mail jseidl@dc.com

**Schlitz Openers: A-4-59, A-7-22, A-20-52,42,35,51, A-21-58,8, 115,79,81,96, A-23-7, A-29-58, A-35-30,45, A-53-6, plus A-15-60 Oshkosh, A-29-46 Oshkosh, and A-17-27 Rahr. Will buy or possibly trade.** Mike Krejci, W19103 Lake St, Aniwa WI 54408, (715) 449-3523, E-Mail pigpen1952@yahoo.com

**Help!!! need 9 of 45 known Spokane, Washington Openers to complete collection: B-13-61 Bohemian Club, B-14-109 Spokane, E-3-58 Bohemian Club, E-6-137 Golden Age, E-7-6 Gilt Top, E-14-475 Bohemian Club, N-44-1 Inland & P-19-16 New York. Will trade heavy or pay your price.** Nick Johnson, 4708 Spiser Ln, Wichita Falls TX 76302, (940) 322-1696

**Anyone interested in Trading U.S. for British/European Openers. Mostly types: A, B, C, D, E, I and J** (one piece fer-rous metal—any kind of advertising), Lists and Photos avail-able, Dave Joyner dj@broomstick10.demon.co.uk

## SELLING (Please remember there is no charge for Ads)

**Selling Starr Wall Mount Collection. 138 Wall Mounts (Several Dupes). Lots of tough ones. \$2500. Write for List.**  
Steve Owen, 1175 Elkins Lake, Huntsville TX 77340 (409)295-3329

**Large Can-Jar-Bottle Opener Collection.** Tom Johnson, 922 Bailey St, Jackson MN 56143, (507) 847-2828

**Beer and Soda Openers For Sale. Send SASE for List.** John Fisher, PO Box 153, Benedict MD 20612-0153

**JFO Back Issues: 1978-2001 \$100 or 1994-2001 (\$60) (US Shipping Only)** John Stanley, PO Box 64, Chapel Hill NC 27514

**"American Breweries II":** by Dale Van Wieren. **Over 18,000 entries for nearly 8,000 brewing firms, tracing names, addresses, and dates of operation. (\$19 Priority Mail).** John Stanley, PO Box 64, Chapel Hill NC 27514

**2002 Handbook of United States Beer Advertising Openers and Corkscrews (contains 13,000 Listings & pictures 1000 Types (Black & White Copies)). \$20 sent priority mail.** John Stanley, PO Box 64, Chapel Hill NC 27514

**"Just For Openers" "A Guide to Beer, Soda, & Other Openers" by Donald A. Bull & John R. Stanley, 160 Pages, 380 Color Pictures, \$26.95 plus \$3.95 shipping (US Only).** Bullworks, PO Box 596, Wirtz VA 24184

**"Soda Advertising Openers" by Donald A. Bull & John R. Stanley, 160 Pages, Over 275 Color Pictures & 2500 Listings, \$26.95 plus \$3.95 shipping (US Only).** Bullworks, PO Box 596, Wirtz VA 24184

**"Beer Advertising: Knives, Letter Openers, Ice Picks, Cigar Cutters and More" by Donald A. Bull, 180 Pages, Over 500 Color Pictures, \$26.95 plus \$3.95 shipping (US Only).** Bullworks, PO Box 596, Wirtz VA 24184

**"The Ultimate Corkscrew Book" by Donald A. Bull, Hardcover Book Weighs 5 Lbs, 744 Color Photographs, 3746 Corkscrews with Values, \$75.00 plus \$8.80 shipping (US Only).** Bullworks, PO Box 596, Wirtz VA 24184

**"Bull's Pocket Guide to Corkscrews" by Donald A. Bull, 190 Pages, Over 200 Color Photographs, 942 Corkscrews with Values, \$18.00 plus \$3.95 shipping (US Only).** Bullworks, PO Box 596, Wirtz VA 24184

**"Boxes Full of Corkscrews" by Donald A. Bull, 236 Pages, Over 836 Color Photographs, 95% New Information with Values, \$47.95 plus \$7.70 shipping (US Only).** Bullworks, PO Box 596, Wirtz VA 24184

**"ANRI Woodcarvings: Bottle Stoppers, Corkscrews, Nutcrackers, Toothpick Holders, Smoking Accessories and More" by Philly Rains and Donald A. Bull, 272 Pages, Over 800 Color Photographs picturing more than 2500 ANRI Carvings with detailed information, \$62.95 plus \$7.70 shipping (US Only).** Bullworks, PO Box 596, Wirtz VA 24184

**"Hometown Beer - A History of Kansas City's Breweries" by H James Maxwell & Bob Sullivan Jr, Hardcover Book with 300 Pages, 585 Pictures (352 in Color) and Illustrations, \$49.00 Postpaid in US.**  
H. James Maxwell, 1050 West Blue Ridge Blvd, Kansas City MO 64145-1216

Two pictures of openers your editor got at the convention. I added 20 to my collection, included are an A-17-41 Klinkert, B-21-UL Wissler (OH), D-11-1 Hagerstown, F-30 Coco-Cola Beaufort SC, M-72-UL Griesedieck Bros / Coca-Cola, P-5-8 Western, P-45-1 Ballantine, P-115-1 Latrobe. Also a very unusual Wall Mount from Greencastle, In.



### Newsletter Content and Deadlines for Sending in Articles and Receiving Newsletter

	January Issue	April Issue	July Issue	October Issue
<b>Newsletter Content</b>	<b>New Additions to Handbook</b>	<b>Membership Directory</b>	<b>Convention Highlights</b>	<b>New Discoveries</b>
<b>Articles</b>	<b>December 1st</b>	<b>March 1st</b>	<b>June 1st</b>	<b>September 1st</b>
<b>To Members By</b>	<b>January 31st</b>	<b>April 30th</b>	<b>July 31st</b>	<b>October 31st</b>

## Results of April 2002 JFO Auction Closing May 15, 2002 Thanks to all 38 Bidders

1	A-001-002	Aurora IL	6	20.00	23	B-007-011	Eulberg IL Min \$50	6	55.00	47	B-023-101	White Banner	6	20.55
2	A-004-030	Preferred Stock MN	4	25.01	24	B-013-067	Schiller Bros MO	4	8.01	48	B-023-999	Clicquot Club Ginger Ale	4	6.15
3	A-004-034	Joliet Citizens IL	4	23.01	25	B-013-999	Drink Orange Squeeze Pale Dry Ginger Ale Squeeze Bott. Co.	4	5.00	49	B-024-008	Carnegie PA	4	12.50
4	A-005-015	Ideal Malt IA	4	4.65	26	B-013-999	Raymond C. Stover Wines and Liquors 1 W. Main St. Amsterdam, N.Y.	8	4.65	50	B-024-063	Dicks IL	6	8.51
5	A-007-013	Mohawk NY	1 0	29.00	27	B-013-999	Squeeze Bottling Co. Tel. 784 D & C Dry Ginger Ale	4	5.00	51	B-024-093	Edelweiss IL	6	12.50
6	A-008-001	Ruppert NY	6	16.60	28	B-013-999	Labatts Ale Lager & Stout	4	5.65	52	B-033-001	Schoenhofen IL	2	21.06
7	A-009-999	Compliments of W. H. Ship- ley Frederick, MD	4	32.51	29	B-014-030	Kamms Var B IN	6	15.50	53	B-035-004	Storz NE	6	5.01
8	A-009-999	Conklin & Redfield Ford- Overland Parker, SD Hurley, SD	6	35.60	30	B-014-041	Schmidt MN	4	3.65	54	B-035-999	Blair's Liquor Store	4	4.65
9	A-020-039	Wayne MI	6	13.65	31	B-014-046	Yuengling PA	1 0	12.50	55	B-035-999	The C and M Package Store	6	4.65
10	A-020-999	Compliments of Royal Soda Works Phone 2432 Hills- boro, Ore.	4	20.00	32	B-014-047	Alpen Brau MO	8	4.15	56	B-042-002	Doelger NY	4	25.50
11	A-021-002	Blatz WI	6	6.02	33	B-014-093	Griesedieck MO	6	14.75	57	B-042-999	The Drewery Ltd Ale Beer- Stout	4	9.65
12	A-021-999	Drink Hearty Crystal Read- ing, Pa. Dial 9- 1611	6	16.60	34	B-014-109	Goetz WA	6	11.01	58	B-060-002	Eagle (Brass) NY	6	42.27
13	A-023-003	Diamond State DE	8	23.10	35	B-018-037	Gund WI	8	10.50	59	B-069-001	Michelib MO	4	5.15
14	A-026-003	Schoenhofen IL Min \$50	6	111.01	36	B-018-045	Manitowoc Products WI	4	3.51	60	C-006-001	Congress NY	6	16.78
15	A-028-999	Schmidt Bot- tling Co. Hanover, Pa.	6	11.00	39	B-021-116	Klausmann MO	2	8.51	61	C-006-003	Iroquois NY	6	3.65
16	A-029-096	Royal Cana- dian OH	6	37.99	40	B-021-205	Rose Bud SD	8	47.00	62	C-007-001	Utica-Club NY	6	3.00
17	A-035-037	(Cherokee ??? )	6	23.77	41	B-022-004	Falstaff MO	6	6.01	63	C-010-016	Phoenix NY	1 0	5.00
18	A-035-999	Gay-Ola 5C	6	7.03	42	B-022-021	Alpen Brau MO	4	8.01	64	C-010- LOT	#2 American #4 Bever- wyck #13 Manz #18 Piels (01)	6	7.01
19	A-040-001	Inland WA (Key Ring Broke off Min \$75)	6	90.60	43	B-022-029	Huebner OH	2	7.51	65	C-010- LOT	#3 American #10 Iron City #20 Roches- ter #46 Wayne (02)	4	7.01
20	A-070-001	Cooks	4	9.65	44	B-023-027	Schreiber NY	6	12.50	66	C-012- LOT	#8 Fort Pitt #18 National #46 Fort Pitt #81 Flocks #155 Glen- nons (03)	4	15.50
21	B-005-999	Blackhawk 5c Cigar	4	30.00	45	B-023-032	Alpen Brau MO	6	7.65	67	C-012- LOT	#17 Neu- weiler #20 Old Stock #51 Manz #53 National #143 Duquesne (04)	6	13.67
22	B-006-008	Scheidt PA	6	21.01	46	B-023-037	Falstaff MO	6	7.65					

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68	C-012-LOT	#21 Peils #22 R & H #56 Peils #63 Simon #147 St Marys (05)	6	8.67	80	C-014-LOT	#6 Jones #16 Ruppert #11A Rheingold #11B Rheingold #17 Scotch #18 Simon (15)	4	8.01	91	C-032-003	Enterprise MA	8	18.78
69	C-013-124	Bluff City IL	6	21.78	81	C-014-LOT	#5A Horlacher #5C Horlachers #11B Rheingold #12 Rheingold #25 Ruppert (16)	4	4.65	92	C-034-999	Mission Beverages	8	1.65
70	C-013-279	Blue Ribbon	6	21.00	82	C-015-LOT	#1 Camden #2 Fort Pitt #3 Genesee #4 Harvard #21 Krueger (17)	6	6.15	93	E-004-005	Arrow MD	6	1.00
71	C-013-LOT	#23 Dubois #29 Eldridge #42 Fort Pitt #54 Graupner #61 Jones (06)	6	5.02	83	C-015-LOT	#5 Iron #6 Iroquois #7 Piels #13 Rheingold (18)	6	4.15	94	E-004-019	Canandaigua NY	6	6.85
72	C-013-LOT	#25 Duquesne #41 Fort Pitt #81 Pabst #111 South Bethlehem #134 Goebel (07)	6	5.02	84	C-016-LOT	#1 International #3 Krueger #7 Rolling Rock #18 International (19)	6	5.01	95	E-004-030	Doelger (Var A) NY	2	3.66
73	C-013-LOT	#19 Detroit #30 F&S #37 Fitzgerald #51 Globe #52 Golden Glow (08)	6	5.02	85	C-016-LOT	#8 Rubsam #9 Schaefer #10 Schaefer #11 Schoenling (20)	6	3.65	96	E-004-045	Hornung PA	4	6.11
74	C-013-LOT	#21 Dobler #25 Duquesne #107 Standard #109 Stanton #110 Sterling (09)	6	5.02	86	C-017-LOT	#3 Dawson #6 Gretz #8 Hanley #58 Stoney (21)	6	3.65	97	E-004-050	Manitowoc Products WI	2	1.15
75	C-013-LOT	#9 Brucks #32 Falls City #57 Hanley #202 Buckeye #203 Chartiers Valley (10)	6	5.02	87	C-017-LOT	#1 Arrow #21 Pabst #52 Rochester #26 Schaefer (22)	6	2.65	98	E-004-055	Lion NY	4	2.78
76	C-013-LOT	#48 German #60 Iron City #79 Ortlieb #150 Rheingold #167 Chartiers Valley (11)	4	5.02	88	C-017-LOT	#7 Haberle #11 Iroquois #13 Lebanon #40 Wayne (23)	6	3.15	99	E-004-076	Ruppert NY	6	6.85
77	C-013-LOT	#32 Falls City #36 Fiegen-span #80 Pabst #93 Ruppert #112 Terre Haute (12)	6	5.02	89	C-017-LOT	#22 Phoenix #24 Prior #30 Valley Forge #36 Home (24)	6	7.03	100	E-004-252	Flanagan-Nay NY	8	20.00
78	C-013-LOT	#48 German #91 Ruppert #97 Schmidt #190 Schaefer #272 Mausners (13)	6	5.15	90	C-017-LOT	#4 Ehret #34 Dawson #38 Moose #66 Atlas (25)	6	3.15	101	E-004-364	Krumenaker Brews NY	6	28.00
79	C-013-LOT	#66 Krueger #71 Miller #74 National #96 Schlitz #112 Terre Haute (14)	6	5.02						102	E-004-999	N. G. Gurnsey & Co. Keene, N.H. / Quality Beverages	4	2.78
										103	E-005-002	Esslinger PA	6	6.85
										104	E-005-003	Fort Pitt PA	4	3.66
										105	E-005-010	Latrobe Var B PA	6	3.66
										106	E-006-123	Thomas OH	6	14.78
										107	E-009-131	North American NY	6	26.31
										108	E-009-134	Doelger NY	6	22.78
										109	E-014-074	Engesser MN	4	10.01
										110	E-014-288	Union	6	25.00
										111	E-014-324	Bluff City IL	8	5.50
										112	E-014-522	Missoula MT	6	20.78
										113	E-014-778	Eichler NY	2	10.01
										114	E-014-807	Pfeiffer MN	6	3.25
										115	E-014-850	Cooks IN	6	20.00
										116	E-014-999	Lynbrook Beverages / Same	4	1.15

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117	E-014-LOT	#5 Acme #9 American #26 Blatz #32 Brucks #579 American (01)	6	4.15	129	E-014-LOT	#139 Hanley #141 Hauenstein #509 Helb #611 Gunther #612 Gunther (13)	6	7.05	141	E-014-LOT	#221 Piels #226 Queen City #228 Rainier #260 Schmidt #281 Sunshine #747 Straub (25)	6	9.05
118	E-014-LOT	#9 American #14 Bavarian #30 Brackenridge #50 Coors #579 American (02)	6	5.01	130	E-014-LOT	#135 Hamm #356 Falstaff #500 German #601 Falstaff #612 Gunther (14)	6	4.15	142	E-014-LOT	#226 Queen City #260 Schmidt #419 Pearl #429 Regal #555 Stag (26)	6	4.15
119	E-014-LOT	#9 American #15 Bavarian #21 Beverwyck #51 Coors #343 Cooper (03)	6	4.15	131	E-014-LOT	#69 Eastside #77 Erlanger #86 Fesenmeier #97 Free State #493 Falstaff (15)	6	5.15	143	E-014-LOT	#226 Queen City #253 Scheidt #285 Topper #435 Royal #808 Pickwick (27)	6	9.05
120	E-014-LOT	#47 Cooks #60 Dubois #63 Duquesne #347 Diehl #579 American (04)	6	7.05	132	E-014-LOT	#75 Enterprise #80 F & S #362 Franklin #363 Free State #612 Gunther (16)	6	12.01	144	E-014-LOT	#258 Schlitz #291 Utica Club #300 Wiedemann #303 Wiessner #307 Yuengling (28)	6	5.05
121	E-014-LOT	#42 Canandaigua #46 Columbia #63 Duquesne #346 Cumberland #823 Silver Top (05)	6	7.05	133	E-014-LOT	#160 Kaier #181 Mankato #182 Mankato #529 Ortlieb #579 American (17)	6	6.00	145	E-014-LOT	#264 Schmidt #286 Trommer #302 Wieland #539 Renner #549 Schlitz (29)	6	9.05
122	E-014-LOT	#60 Dubois #63 Duquesne #86 Fesenmeier #104 Gibbons #122 Graupner (06)	6	12.01	134	E-014-LOT	#163 Kessler #167 Koch #194 Narragansett #705 Oertel #712 Minneapolis (18)	6	5.05	146	E-014-LOT	#268 Shiner #272 Standard #428 Red Top #536 Rainier #828 Stoney (30)	6	7.05
123	E-014-LOT	#56 Dallas #92 Fort Pitt #97 Free State #499 Free State #500 German (07)	6	7.05	135	E-014-LOT	#170 Krueger #174 Leinekugel #177 Lucky Lager #187 Miller #394 Krueger (19)	6	3.15	147	E-014-LOT	#79 Esquire #135 Hamm #419 Pearl #538 Regal #601 Falstaff (31)	6	5.65
124	E-014-LOT	#101 Genesee #105 Gibbons #123 Graupner #143 Heileman #167 Koch (08)	6	5.05	136	E-014-LOT	#179 Maier #193 Muehlebach #195 National #196 National #206 Old Reading (20)	6	12.01	148	E-014-LOT	#187 Miller #295 Walter #322 Blatz #409 Minneapolis #822 Schmidt (32)	6	7.05
125	E-014-LOT	#101 Genesee #107 Gluek #127 Griesedieck #131 Haberle #382 Hohenadel (09)	6	7.50	137	E-014-LOT	#196 National #201 Old Dutch #206 Old Reading #225 Potosi #253 Scheidt (21)	6	5.15	149	E-015-002	Hand IL	4	3.66
126	E-014-LOT	#91 Fleckenstein #96 Free State #122 Graupner #133 Hamms #614 Hornell (10)	6	5.15	138	E-014-LOT	#208 Olympia #226 Queen City #230 Rams Head #245 Royal #547 Schell (22)	6	5.05	150	E-016-004	Cumberland MD	6	9.25
127	E-014-LOT	#122 Graupner #157 Hyde Park #385 Hudepohl #612 Gunther #725 Kuebler (11)	6	6.05	139	E-014-LOT	#219 Phoenix #225 Potosi #226 Queen City #257 Schlitz #529 Ortlieb (23)	6	4.15	151	E-020-001	Ortlieb PA	6	9.25
128	E-014-LOT	#118 Grain Belt #123 Graupner #131 Haberle #150 Holihan #611 Gunther (12)	6	7.05	140	E-014-LOT	#226 Queen City #246 Ruppert #279 Straub #428 Red Top #726 Pickwick (24)	6	5.65	152	F-004-008	Lockport PA	6	15.50
										153	F-006-UL	Drink Bartel's Beverages / Same NY	4	16.52
										154	F-008-001	Columbia MO (Round Opener)	4	7.15
										155	F-008-001	Columbia MO (Square Opener)	6	8.15
										156	G-003-3	Hamms MN	6	4.02
										157	H-002-012	Columbia PA	6	14.78
										158	H-002-018	Fink PA	4	22.78





### The Six "S"s of Beginning a Beer (Opener) Collection

Following article appeared in the Toronto Star and was submitted by Canadian Breweriana Collectors (among them Larry Sherk). The rules also apply to opener collecting, thus I thought it would be worth repeating them here. Think you'd like to collect beer stuff? Remember these rules:

- 1) **START SMALL:** Get your feet wet with crowns (bottle caps) or coasters, suggests veteran collector Larry Sherk. They're cheap and easy to find, and many fellow collectors will trade such times, making it easy to get that collection started. (Openers fit this rule very well)
- 2) **SPECIALIZE:** "Either an item or a brewery or a city," says Sherk. There's just too much good stuff out there to collect. So pick something you like and focus on it.
- 3) **SOCIALIZE:** Brewerianist Henri-Paul Rivard says, "I had a lot of help from other collectors." Brewerianists always seem to have five or 10 items in the mail, or something waiting for them halfway across the country. Join a group like the Canadian Brewerians (e-mail [breweriana@cogeco.ca](mailto:breweriana@cogeco.ca) for details).
- 4) **STICK WITH WHAT YOU KNOW:** Any collectors have a "turkey," something that seemed to good to be true and was, says Canadian Brewerianists founder Loren Newman. Often, these buys are made outside of the area of expertise. So be wary.
- 5) **STAY IN CANADA:** "Our topic is microscopic compared to Americans," says Newman, adding the Americans have shut down breweries the size of our largest ones. "So there's a whole difference in scale and the amount of money that things cost in the States. "He's seen beer trays sell for thousands of dollars down south. "Here, you'd get one for 40 bucks." (Interesting rule about American Breweriana)
- 6) **SEEK SPOUSAL SUPPORT:** "I have a wife that doesn't mind my hobby at all," says Rivard, who keeps his 1,400 bottles safely in the basement. "She does, but she told me as long as the bottles don't start crawling up the stairs, you don't have to worry." (Downstairs rule applies to Harold Queen)

### Send Bids To: John Stanley, PO Box 64, Chapel Hill NC 27514

*Auction Rules (Note: No Phone Bidding)*

- 1) \$1.00 Minimum Bid on Each Lot, Only 1 Bid per Lot Allowed**
- 2) Openers Sold to Highest Bidder (Identical Bids: Earliest Post-marked Bid Wins)**
- 3) 7 Days to Return Openers if Not Satisfied, Shipping and Handling Extra**
- 4) Openers Shipped Upon Payment (Please Pay within 7 Days of receiving Invoice) (Please make checks payable to: John Stanley)**
- 5) Results Shown Next JFO Issue (Winning Bidders receive Results with Invoice)**

Grading (G): 1-Poor, 2-Fair, 4-Good, 6-Very Good, 8-Excellent, 10-Near Mint to Mint  
(UL-Unlisted in 2002 Handbook (Full Wording Will Be Given), 999-Non USA Beer)

JFO # & Key Words (Brewery or Beer Name from Full Description) from  
2002 Handbook of United States Beer Advertising Openers and Corkscrews

## July 2002 JFO Auction-Closing August 14, 2002- Name &amp; Mem

1	A-001-004	Crystal Rock (A) OH	6	22	B-013-009	Iron City PA	10	48	B-019-999	F. M. Doyle Boston MA	6
2	A-001-066	Stone Malt OH	8	23	B-013-046	Buckeye Malt OH	6	49	B-019-999	Lafayette Café New Grant & Liberty Pitts-burgh PA	4
3	A-001-999	Drink Caton Ginger Ale Catonsville MD.	4	24	B-013-999	Brecht St Louis	4	50	B-021-022	Gold Bond OH	4
4	A-001-999	Yankee Dry Ginger Ale	6	25	B-013-999	Penn Bottling Works Reading Pa.	6	51	B-021-030	Horlacher PA	2
5	A-002-999	Hotel Milner Cigar Stand	6	26	B-014-012	E & B MI	6	52	B-021-039	Duquesne PA	6
6	A-003-018	Kasko Malt PA	6	27	B-014-029	Hoosier IN	8	53	B-021-041	Indianapolis IN	4
7	A-006-001	West End NY	6	28	B-014-030	Kamms (A) IN	6	54	B-021-079	Seitz PA	4
8	A-007-999	Bachus & Reid Silver Slipper	4	29	B-014-048	Baltimore MD	4	55	B-021-136	Schmidt PA	4
9	A-008-001	Ruppert NY	6	30	B-014-060	Seitz PA	4	56	B-021-150	Consumers PA	4
10	A-012-999	Old Style Beer / Ace Lager (Canadian)	8	31	B-014-111	Hahne PA	4	57	B-021-231	Clinton IA	2
11	A-015-026	South Bend IN	6	32	B-014-171	Krueger NJ	8	58	B-021-238	DuBois PA	4
12	A-018-003	Star PA	6	33	B-018-010	Bushkill PA	4	59	B-021-252	Hagerstown MD	4
13	A-018-UL	Purity Brand Malt Extract York Hops & Malt Co. 536 - 3rd Ave. N. Y. C.	6	34	B-018-019	Daeufer-Lieberman PA	6	60	B-021-264	Inland WA	4
14	A-021-999	Zeeland Mfg. Co. Bodne-kamp Pulaski Bitters 185 Wooster St. AL-4-2494 New York City	6	35	B-018-022	Dubuque IA	6	61	B-021-284	Mutual Union PA	4
15	A-028-999	Hotel Alton 303 N High St Baltimore MD	6	36	B-018-023	Dubuque IA	6	62	B-021-356	Portner (B) VA	4
16	A-029-003	K-B	8	37	B-018-023	Duquesne IA	4	63	B-021-379	Lykens PA	4
17	A-029-009	Schlitz WI	4	38	B-018-038	Horlacher PA	4	64	B-021-564	Bartels PA	4
18	A-030-004	Schotts IL	6	39	B-018-119	Schwarzenbach PA	8	65	B-021-999	Kloos & Derek Soft Drink Mfrs. Latrobe, Pa.	6
19	A-031-999	National Oil Seals	8	40	B-018-169	Dick Bros IL	4	66	B-021-999	The Presto Bottle Opener and Gas Tank Key	4
20	B-007-026	Virginia (Hook Broke Off) VA	4	41	B-018-194	Independent PA	2	67	B-022-004	Falstaff MO	4
21	B-008-005	Hoster Schlee & Columbus OH (Min Bid \$60)	4	42	B-018-284	Kamm & Schel-linger IN	6	68	B-022-007	Gold Medal PA	6
				43	B-018-393	Hand IL	6	69	B-022-030	Jung OH	4
				44	B-018-999	Cascade Ginger Ale	6	70	B-022-035	Schreiber NY	6
				45	B-019-098	Muessel IN	6	71	B-023-002	Bartholomay NY	4
				46	B-019-155	Willow Springs NE	4	72	B-023-058	South Fork PA	2
				47	B-019-999	Drink Lemon-Kola	4	73	B-023-061	Blue Ribbon Malt PA	4
								74	B-023-999	Clicquot Club Ginger Ale	4
								75	B-024-006	Burkhardt MA	8
								76	B-024-008	Carnegie PA	6
								77	B-024-010	Dutch Club PA	6

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78	B-024-018	Homestead PA	2		103	C-013-178	Iroquois NY	8		129	E-001-011	Mount Carbon PA	6	
79	B-024-020	Iron City PA	1	0	104	C-013-295	DuBois PA	4		130	E-001-012	Stegmaiers PA	6	
80	B-024-026	Narragansett (B) RI	8		105	C-017-012	Lebanon Valley PA	8		131	E-001-014	Trommers NY	6	
81	B-024-028	Pickwick MA	6		106	C-018-003	Fort Schuyler NY	4		132	E-001-016	Belmont	6	
82	B-024-033	Schmidt (B) IN	4		107	C-018-004	Independent WI	4		133	E-001-017	Bluff City IL	6	
83	B-024-036	Yuengling PA	6		108	C-018-005	Iroquois NY	4		134	E-001-024	Koehler PA	6	
84	B-024-042	Duquesne PA	4		109	C-018-006	Knickerbocker NY	4		135	E-001-049	Kaiers PA	6	
85	B-024-999	Old Style Beer / Ace Lager (Canadian)	6		110	C-018-010	Simon NY	4		136	E-002-007	Hornung PA	6	
86	B-035-001	Star PA	1	0	111	C-018-011	Trommers NY	4		137	E-002-010	Scheidt PA	6	
87	B-040-999	Pepsi=Cola	4		112	C-019-001	Crema CT	6		138	E-002-016	Primo	6	
88	B-053-999	Ball Quick Shoe Repair Co. / 66 No Clinton Ave Rochester, N.Y.	6		113	C-019-002	Fort Pitt (B) PA	8		139	E-003-005	Fisher UT	6	
89	B-060-002	Eagle (Brass) NY (Min Bid \$50)	8		114	C-019-003	Gretz PA	6		140	E-003-008	Griesedieck Bros MO	6	
90	B-065-999	Claypool Hotel Indianapolis	6		115	C-019-005	Hudepohl OH	6		141	E-003-011	Hoosier IN	4	
91	C-001-003	Schoenhofen IL	6		116	C-019-007	Rochester (B) NY	8		142	E-003-013	Kamms IN	8	
92	C-002-001	Phoenix NY	6		117	C-020-004	Kaiers PA	4		143	E-003-016	Schmidt PA	4	
93	C-006-008	Thomas OH	4		118	C-020-005	Lebanon Valley PA	6		144	E-003-021	Standard NY	8	
94	C-006-011	Waldorf OH	8		119	C-020-006	Lion NY	6		145	E-003-022	Standard PA	6	
95	C-010-049	Peoples NJ	6		120	C-020-007	Neuweilers PA	2		146	E-003-055	Topper NY	6	
96	C-011-021	Tivoli MI	8		121	C-020-010	Peter NJ	8		147	E-003-056	Abner Drury DC	6	
97	C-012-124	Kings NY	8		122	D-002-006	Schlitz WI	4		148	E-004-005	Arrow MD	6	
98	C-012-136	Fort Pitt PA	6		123	D-003-012	Leisys OH	6		149	E-004-018	Bushkill PA	6	
99	C-013-031	Fuhrmann & Schmidt	4		124	D-005-004	Cooks IN	6		150	E-004-021	Centlivre IN	6	
100	C-013-055	Gunther MD	1	0	125	D-009-011	Zollers IA	8		151	E-004-049	Independent WI	8	
101	C-013-087	Piels NY	1	0	126	E-001-003	Daeufers PA	4		152	E-004-050	Manitowoc Products WI	8	
102	C-013-101	Schmidts MN	8		127	E-001-008	Hull CT	4		153	E-004-053	Langs NY	8	
					128	E-001-010	Kuebler PA	6		154	E-004-055	Lion NY	6	
										155	E-004-057	Manhattan IL	6	
										156	E-004-065	Neuweilers PA	8	
										157	E-004-075	Rochester NY	8	
										158	E-004-095	Wehle CT	6	
										159	E-004-118	Hauensteins MN	6	
										160	E-004-127	Muessel IN	6	
										161	E-004-199	Trommers NY	8	
										162	E-004-277	Eichler NY	6	
										163	E-004-999	Drink Popular Club Kola / Drink Popular Club Ginger Ale	6	



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232	G-009-020	Simon Pure NY	4		258	H-002-032	Piels NY	4		284	H-003-024	Stegmaier (A) PA	6	
233	G-009-024	Stegmaier PA	4		259	H-002-035	Schmidt PA	6		285	H-003-025	Stegmaier PA	6	
234	G-009-043	Piels NY	8		260	H-002-036	Schmidt PA	8		286	H-003-027	Tech PA	6	
235	G-009-081	Star MA	6		261	H-002-037	Schmidt PA	6		287	H-003-029	Yuengling PA	4	
236	G-009-086	Globe MD	6		262	H-002-038	Stegmaier PA	6		288	H-003-031	Bavarians OH	4	
237	G-009-089	Scheidts PA	4		263	H-002-042	Tru-Blu PA	1 0		289	H-003-036	Dutch Club PA	6	
238	G-009-096	Globe MD	8		264	H-002-044	Utica Club NY	8		290	H-003-037	Gibbons PA	8	
239	G-021-999	Phillips Bros Champion Bev- erages MD	4		265	H-002-059	Duquesne Brew PA	4		291	H-003-043	Esslinger PA	6	
240	G-024-001	Coors Light CO	8		266	H-002-071	Queen City MD	6		292	H-005-007	Jolly Scot PA	6	
241	H-001-013	Sunshine PA	6		267	H-002-075	West Virginia WV	6		293	H-005-009	Neuweilers PA	4	
242	H-001-016	National MD	4		268	H-002-120	Dutch Club PA	6		294	H-005-011	Flocks PA	6	
243	H-001-025	Phoenix NY	6		269	H-002-140	Silver Top PA	4		295	H-005-015	Gretz PA	6	
244	H-002-004	Berghoff IN	4		270	H-002-145	Carnegie PA	6		296	H-005-018	Bartels PA	8	
245	H-002-007	Burger OH	6		271	H-002-161	Hornung PA	6		297	H-006-012	Pabst WI	6	
246	H-002-009	Carnegie PA	6		272	H-002-201	National MD	4		298	H-006-015	Olympia WA	6	
247	H-002-013	Duquesne Can (B) PA	4		273	H-002-999	Drink Blue An- chor Ginger Ale PA	6		299	H-008-001	Globe MD	4	
248	H-002-014	Duquesne Keg PA	2		274	H-003-002	Beverwyck NY	8		300	H-008-003	Duquesne PA	8	
249	H-002-015	Duquesne Pitts PA	6		275	H-003-004	Duquesne PA	6		301	H-008-005	Esslinger PA (Min Bid \$20)	6	
250	H-002-016	Duquesne Pils PA	8		276	H-003-007	Esslingers PA	4		302	H-008-006	Fitzgerald NY	6	
251	H-002-020	Fort Schuyler NY	8		277	H-003-013	Hohenadel PA	8		303	H-008-008	Iroquois NY	8	
252	H-002-021	Goetz MO	8		278	H-003-014	Hornung PA	8		304	H-008-010	Narragansett RI	4	
253	H-002-022	Hanley RI	6		279	H-003-015	Iron City PA	6		305	H-008-013	Tavern Pale IL	6	
254	H-002-024	Hornung PA	6		280	H-003-017	Koehler PA	6		306	H-008-014	Pabst WI	6	
255	H-002-026	Koehler PA	6		281	H-003-019	Ortlieb PA	6		307	H-008-015	Schlitz WI	4	
256	H-002-028	Philadelhpa PA	4		282	H-003-022	Schlitz WI	6		308	H-008-016	Narragansett RI	6	
257	H-002-029	Ortileb PA	6		283	H-003-023	Simon NY	8		309	H-008-020	Globe MD	4	
										310	I-007-004	Anheuser- Busch MO	6	
										311	I-007-006	Ballantines NJ	8	
										312	I-007-007	Ballantines NJ	4	
										313	I-007-011	Croft MA	6	
										314	I-007-012	Drewrys IN	6	
										315	I-007-013	Esslinger PA	6	
										316	I-007-015	Fort Pitt PA	6	
										317	I-007-017	Genesee NY	4	
										318	I-007-023	Kings NY	6	
										319	I-007-024	Krueger NJ	8	
										320	I-007-025	Liebmann NY	6	
										321	I-007-027	Narragansett RI	6	

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322	I-007-028	New England CT	6		351	M-039-004	Fehrs KY	4		378	P-057-034	Schlitz WI	4	
323	I-007-029	Northampton PA	8		352	M-045-001	Graf WI	6						
324	I-007-032	Pabst (B) WI	6		353	M-067-999	Bob's Bar	8		379	Q-019-UL	PABST BLUE RIBBON BEER (IN LOGO) WI	8	
325	I-007-032	Pabst (C) WI	6		354	N-011-003	Falstaff MO	6						
326	I-007-036	Ruppert NY	6		355	N-040-003	Coors (Steel) CO	8		380	R-001-002	Iroquois NY	8	
327	I-007-043	Acme CA	4		356	O-004-003	Gibbons PA (MIB)	1 0						
328	I-008-002	Northampton PA	8		357	P-001-006	Strohs MI	6						
329	I-009-001	Waldorf OH	6		358	P-006-001	F & S PA	2						
330	J-006-017	Schlitz Clinton Gray WI	4		359	P-007-043	Tosetti IL	2						
331	J-008-015	American MD	8		360	P-008-038	Strohs / Same MI	2						
332	L-001-002	Budweiser MO	6		361	P-008-065	Atlanta GA	6						
333	L-001-004	Miller (B) WI	6		362	P-008-083	Wacker & Birk IL	6						
334	L-001-007	Schlitz WI	6		363	P-008-116	Pabst WI	6						
335	L-004-026	Red Top OH	4		364	P-008-123	Sioux Falls SD	8						
336	M-003-005	Edelweiss Black IL	6		365	P-008-170	Jung	6						
337	M-003-007	Gunther MD	6		366	P-009-001	Heim MO	6						
338	M-003-011	Cumberland MD	4		367	P-010-003	Schlitz WI	6						
339	M-003-016	Barbey (OTT) PA	4		368	P-013-001	Schlitz (Worn) WI	2						
340	M-003-019	Zetts NY (No Paint)	4		369	P-014-003	Metz NE	8						
341	M-004-002	Blatz (Script) WI	4		370	P-019-001	Hamm MN (Sleeve has 2 Cracks)	4						
342	M-007-001	Duquesne PA	6		371	P-019-002	Townsend MT	8						
343	M-010-001	Ballantines NJ	1 0		372	P-020-001	Blatz WI	6						
344	M-011-001	Ballantines NJ	8		373	P-022-013	Foss-Schneider OH	6						
345	M-012-001	Ballantines NJ	6		374	P-043-005	Strohs MI	4						
346	M-013-001	Ballantines NJ	4		375	P-051-033	Neef Bros CO	8						
347	M-018-001	Budweiser MO	8		376	P-054-016	Popel-Giller IL	4						
348	M-031-002	Storz NE	6		377	P-054-UL	ARNOLD & CO. BREWERS, BOTTLERS AND MALSTERS. OGDENSBURG, N.Y.	4						
349	M-033-001	Drewrys IN (Hook Broke)	4											
350	M-035-001	Storz MIB in Original Shipping Carton	1 0											

## Just For Openers "Auction Guidelines"

**Please Note: Fee of 15% Will Be Charged on Consignments**

This auction is a service to members of JFO. Submit consignments by sending a graded inventory list. Reasonable minimum bids can be established for good items. Any openers submitted for the auction should have a minimum value of \$3.00. Money realized will be sent 4 to 5 weeks after closing date.

**Please Write First Before Sending Consignment Material. When Bidding Please! give the Lot Number and a Short Description with each bid. Please remember to at least sign your name on each auction page and keep a copy. Please, Please, Please SEND IN YOUR BID SHEETS EARLY & NOT AT THE LAST MINUTE**